



**Associated Students**  
California State University Chico

## REQUEST FOR PROPOSAL

# BEVERAGE POURING RIGHTS AND SPONSORSHIP

### Schedule of Events:

Request for Proposal Issue Date	February 6, 2026
Deadline for Proposers to Submit Questions	February 18, 2026 at 5 pm PST
AS Response to Questions	February 23, 2026 at 5 pm PST
Deadline for Submission of Proposals	March 25, 2026 at 5pm PST
Notice of Intent to Award	On or before April 24, 2026
Contract Award	On or Before May 1, 2026

Questions regarding the RFP must be submitted via email to [trider2@csuchico.edu](mailto:trider2@csuchico.edu) by the “Deadline to Submit Written Questions” as referenced above in the Schedule of Events.

The dates in the Schedule of Events, including dates after proposal receipt, may be adjusted by the Associated Students upon advance written notice via email.

**IMPORTANT:** The Proposal is to be submitted via the upload link provided on the [AS RFP web page](#). Submission of a Proposal by fax, hard copy, email, or other methods will NOT be accepted.

## **RFP CONTENTS**

<b>Section 1</b>	Overview and Purpose
<b>Section 2</b>	Scope of Services
<b>Section 3</b>	Proposer's Content and Format
<b>Section 4</b>	Evaluation and Selection Criteria

## **APPENDICES**

<b>Appendix A</b>	Financial Response Sheet
<b>Appendix B</b>	Summary of Indemnity and Insurance Requirements
<b>Appendix C</b>	Solicitation Provisions
<b>Appendix D</b>	Proposal Certification
<b>Appendix E</b>	Volume Reports: <ol style="list-style-type: none"><li>1. 2023-2024, 2024-2025 sales volumes (vending excluded)</li><li>2. 2024-2025 vending sales volume</li></ol>
<b>Appendix F</b>	Current Branded Equipment List

## **SECTION 1 – OVERVIEW AND PURPOSE**

The purpose of this Request for Proposal (RFP) is to solicit proposals from qualified beverage companies to provide all labor, services, materials, supplies, and equipment necessary to provide the requested services/products per the scope of services and schedule below.

California State University, Chico (Chico State or University) is a nationally recognized public university located in Chico, California. Founded in 1887, it is the second-oldest campus in the California State University system and serves as a cornerstone of higher education in Northern California. The University is known for its strong academic programs, commitment to sustainability, and vibrant student life.

Chico State enrolls approximately 14,000 undergraduate and graduate students across seven colleges, offering more than 100 undergraduate majors and options, 35 master's degrees, and a growing number of online and hybrid programs. The University's close-knit campus culture, highly engaged student body, and strong sense of community contribute to its reputation as one of the most student-centered institutions in the CSU system.

The Associated Students of CSU, Chico (AS) is a student-led nonprofit auxiliary that enriches campus life through programs and services created by students, for students. AS Dining Services operates all dining facilities on the CSU, Chico campus, including the residential dining center, two campus convenience stores, Butte Station and Urban Roots, three coffee shops, Common Grounds and the Wildcat Den, and The Marketplace Café. AS Dining also provides catering services for numerous campus, community, and privately hosted events, in addition to concessions for the University Athletics Department. AS Dining also manages all food and beverage vending machines on campus.

The AS seeks proposals from qualified beverage companies for the exclusive right to provide, promote, and distribute non-alcoholic beverages on AS-managed properties and at a variety of campus events, including Athletic events. This partnership, often referred to as "pouring rights," will establish a single beverage provider responsible for supplying a full portfolio of products—including carbonated soft drinks, bottled water, energy drinks, teas, juices, and other non-alcoholic beverages—to retail, vending, and concession outlets across AS facilities. The agreement will also include sponsorship, marketing, and promotional opportunities that align with AS's mission and campus culture.

The goal of this pouring rights partnership is to create a vibrant, student-centered beverage program that reflects the dynamic culture of Chico State and supports the long-term financial sustainability of the Associated Students. The ideal partner will contribute to campus life through collaborative marketing initiatives, environmentally responsible practices, and investments in student programming. Ultimately, the pouring rights agreement should enhance the overall campus experience, foster school spirit, and represent a model of corporate partnership that benefits the entire university community.

Proposers shall submit a complete response to all requirements and specifications set forth in the RFP.

## **SECTION 2 – SCOPE OF SERVICES**

The selected vendor (Contractor) shall provide high-quality and comprehensive beverage and related services, also known as “Pouring Rights”, for the Associated Students of CSU, Chico (“AS”). The Contractor will supply, deliver, merchandise, and promote non-alcoholic beverage products across all AS-operated facilities, concession stands, and events, in accordance with the terms outlined in this RFP and subsequent agreement.

### **1. Product Supply and Distribution**

The selected Contractor will be responsible for providing a comprehensive and reliable beverage supply program that meets the needs of all Associated Students of CSU, Chico (AS) operations and events. This section outlines the expectations for product availability, delivery standards, equipment support, and overall distribution management. The Contractor must ensure consistent product quality, timely service, and efficient coordination with AS facilities to deliver a seamless, high-quality beverage experience for the campus community.

- Provide a full line of non-alcoholic beverages, including, but not limited to:
  - Carbonated soft drinks
  - Bottled and canned water (still, sparkling, flavored)
  - Sports and energy drinks
  - Ready-to-drink teas, coffees, and juices
  - Other approved beverage categories consistent with AS and university standards
- Ensure consistent supply and timely delivery to all designated AS facilities and retail points, including but not limited to:
  - Wildcat Recreation Center
  - Coffee Shop location in the Behavioral and Social Sciences building
  - Éstom Jámani Dining Center
  - Marketplace Café
  - Urban Roots
  - Butte Station
  - The Wildcat Store
  - All AS-operated concessions and vending locations
  - AS and campus-sponsored events, including large-scale student events and athletic activities
- Maintain adequate inventory levels and manage product rotation to ensure freshness.
- Provide, as part of the partnership, the necessary dispensing equipment, vending machines, coolers, and fountain systems, including installation, maintenance, and repairs at no cost to AS.

## 2. Marketing, Branding, and Promotions

The Contractor will play a key role in enhancing the visibility and impact of beverage offerings across Associated Students (AS) facilities and events. This section outlines expectations for collaborative marketing efforts, brand integration, promotional activities, and support for AS programs. The Contractor is expected to provide creative, student-centered marketing initiatives that align with AS values and strengthen engagement within the campus community.

- Develop and implement co-branded marketing and promotional campaigns that enhance the AS and CSU, Chico student experience.
- Provide annual marketing funds, sponsorships, or in-kind support for AS and Chico State programs, events, and initiatives.
- Ensure all marketing and signage comply with AS and university branding guidelines.

## 3. Financial Commitments

The AS has two financial goals we hope to achieve in collaboration with our beverage services Contractor. One is to continue to fulfill our mission of enhancing campus life while also striving to keep student fees affordable and competitive. The other is to provide affordable beverage pricing to Chico State students and the Chico State community.

As such, potential Contractors are strongly encouraged to include the following financial considerations in proposals:

- Provide the AS with the most competitive product rates possible to enable the AS to offer beverages to Chico State students and the community at very affordable prices.
- Offer guaranteed volume rebates, annual commissions, or revenue sharing from product sales.
- Provide the following funds to support the AS and Chico State campus. These funds should be paid annually while the contract is active, including extensions.

Type	Suggested Annual Amount
Sponsorship Fund	\$140,000
Athletics Support	\$50,000
Athletics Facility Improvement	\$20,000

Additionally, the Contractor should provide transparent sales reporting and reconcile commissions in accordance with AS's fiscal policies.

## 4. Equipment and Maintenance

Reliable and well-maintained equipment is essential to the success of the beverage program across AS retail, dining, recreational, and event spaces. This section defines the Contractor's responsibilities regarding the provision, installation, upkeep, and replacement of all beverage-dispensing equipment.

The Contractor must ensure that equipment is safe, efficient, visually presentable, and serviced in a manner that minimizes disruptions to AS operations.

- Furnish, install, and maintain all beverage-dispensing equipment, including fountain machines and coolers.
- Provide preventive maintenance, regular cleaning, and repair services at no cost to AS. Include typical response times in the proposal.
- Replace outdated or defective equipment promptly to avoid service interruptions.
- Coordinate with AS and Chico State Facilities Management to ensure safe and compliant installations.

### **5. Sustainability and Health Initiatives**

AS is committed to promoting sustainability, reducing environmental impact, and supporting student health and wellness. This section outlines the expectations for the Contractor to contribute to these priorities through responsible product offerings, eco-friendly packaging, energy-efficient equipment, and support of campus-wide sustainability programs. The Contractor is expected to align with AS's environmental values and actively participate in advancing health-conscious beverage options.

- Offer environmentally responsible packaging and support AS's sustainability goals (e.g., recyclable materials, reduced plastic use, energy-efficient vending).
- Support hydration and wellness initiatives by providing healthier beverage options with reduced sugar and calorie content.
- Participate in campus sustainability programs, such as waste reduction and recycling education.

### **6. Reporting and Performance Evaluation**

Effective monitoring and accountability are essential for ensuring the ongoing success of the pouring rights partnership. This section describes the reporting requirements, performance metrics, and evaluation processes the Contractor must follow throughout the agreement term. The Contractor will be expected to provide timely data, participate in review meetings, and demonstrate compliance with all contractual obligations to maintain a high-performing and transparent partnership.

- Provide quarterly reports on product sales, marketing initiatives, and equipment performance.
- Ensure compliance with all contract terms, AS and University policies, and applicable regulations.

## **SECTION 3 – PROPOSAL CONTENT AND FORMAT**

### **CONTENT**

To be considered responsive to this RFP, the Proposer shall submit a proposal in the format identified in this section. All requirements and questions in the RFP shall be addressed, and the requested data shall be supplied. The AS reserves the right to request additional information to ensure the Proposer's competence, number of qualified employees, business organizations, and financial resources are adequate to perform the Contract requirements.

Proposers should provide a straightforward description of the Proposer's capabilities to satisfy the requirements and goals of this RFP. Proposers should focus on accuracy, completeness, and clarity of content. All parts, figures, and tables should be numbered and labeled clearly. All proposals submitted shall conform to the following format requirements. Deviations from these requirements may disqualify a proposer from consideration.

### **FORMAT**

The information presented must be furnished in compliance with all RFP requirements/instructions. The requested information and the manner of submission are essential to permit the effective evaluation of all proposals on a fair and uniform basis. The AS reserves the right to reject any proposal in which material information requested is not furnished or where indirect or incomplete answers are provided.

Proposals should not include elaborate brochures or other presentations beyond what is sufficient to present a complete and effective proposal.

#### **Cover Letter**

Cover letter must be made in the official name of the firm or individual under which business is conducted (showing an official business address) and must be signed by a person or persons authorized to legally bind the person, partnership, company, or corporation submitting the proposal. The AS reserves the right to reject proposals that are not submitted with an authorized signature.

Proposers shall clearly identify and provide direct contact information for a single point of contact authorized to make all decisions for the Proposer.

The cover letter should state that the Proposer agrees to enter into an agreement under the terms and conditions prescribed in this RFP and must include a positive commitment to perform the services and abide by the terms, conditions, and provisions described in the RFP.

The proposer shall specify that the financial commitments, products, equipment, and services outlined in the proposal will remain valid for 180 days from the submission date. Do not include any statements that would prevent the proposal from being considered an irrevocable offer for 180 days after the proposal due date.

*In the cover letter, please describe:*

1. Provide a brief history of your organization and its experience and qualifications that will enable it to provide a high-quality beverage service to the campus of Chico State.
2. Describe how you will meet the requirements listed in the Scope of Services.
3. Describe how you will engage the campus community to enhance the visibility and impact of beverage offerings.
4. Clarify if you would be subcontracting any aspect of the project.
5. Full contact information (mailing address, phone, e-mail, etc.) for the individual designated as the contact on this RFP (if different from above) and a secondary contact. If applicable, provide details on your Third-Party Administrator: what is the name of the entity, where are they located, what is your relationship to them.

**Financial Response Sheet**

This section shall be provided by completing Appendix A, Financial Response Sheet.

**References**

Provide at least three (3) client references for which the Proposer currently provides services similar in size, scope, and geographical region to this RFP.

References shall include:

- a. Organization name and type of business
- b. Location – address, email address, and phone number
- c. Client contract administrator, contact person
- d. Date contract started
- e. Length of contract
- f. Brief Description of Service Provided

**Proposal Certification Form**

This form (Appendix D) should be reviewed and signed by the authorized signatory.

## SECTION 4 – EVALUATION AND SELECTION CRITERIA

Criteria	RFP Section	Points
Qualifications and Experience	2	30
Approach and Methodology	All	20
Financial Proposal	3	30
Environmental Sustainability	2	10
Commitment to Students	All	10
	<b>Maximum Possible</b>	100

**FINANCIAL RESPONSE SHEET**

Include attachments as needed and indicate that below.

- 1) Please include the best pricing schedule you are willing to provide the AS.  
This should include BIB pricing per ounce.

- 2) Please indicate the financial commitments you are committing to below.  
Check boxes as they apply and provide details where noted.

- Provide an upfront signing bonus or rights fee in exchange for exclusive pouring rights.

**Provide details here:**

Provide an annual Sponsorship Fund.

**Provide details here:**

Provide an annual Athletics Support Fund.

**Provide details here:**

Provide an annual Athletics Facility Improvement Fund.

**Provide details here:**

**List any additional financial commitments below:**

### Summary of Indemnity and Insurance Requirements

These are the Indemnity and Insurance Requirements for Contractors providing services or supplies to The AS. By agreeing to perform the work or submitting a proposal, you verify that you comply with and agree to be bound by these requirements. If any additional Contract documents are executed, the actual Indemnity language and Insurance Requirements may include additional provisions as deemed appropriate by The AS.

You should check with your insurance advisors to verify compliance and determine if additional coverage or limits may be needed to adequately insure your obligations under this agreement. These are the minimum required and do not in any way represent or imply that such coverage is sufficient to adequately cover the Contractor's liability under this agreement. The full coverage and limits afforded under Contractor's policies of insurance shall be available to The AS and these Insurance Requirements shall not in any way act to reduce coverage that is broader or includes higher limits than those required. The Insurance obligations under this agreement shall be: 1—all the Insurance coverage and limits carried by or available to the Contractor; or 2—the minimum Insurance requirements shown in this agreement, whichever is greater. Any insurance proceeds in excess of the specified minimum limits and coverage required, which are applicable to a given loss, shall be available to Entity.

Contractor shall furnish The AS with original Certificates of Insurance including all required amendatory endorsements (or copies of the applicable policy language effecting coverage required by this clause) and a copy of the Declarations and Endorsement Page of the CGL policy listing all policy endorsements to AS before work begins. AS reserves the right to require full-certified copies of all Insurance coverage and endorsements.

#### I. INDEMNIFICATION REQUIREMENTS

To the fullest extent permitted by law, Contractor shall **hold harmless, defend** at its own expense, **and indemnify** The State of California; the Trustees of The California State University; California State University, Chico; Associated Students of California State University, Chico its officers, employees, agents, and volunteers, **against any and all** liability, **claims**, losses, damages, or expenses, including reasonable attorney's fees, **arising from all acts or omissions of contractor or its** officers, **agents**, or employees in rendering services under this contract; **excluding**, however, such liability, **claims**, losses, damages, or expenses **arising from Entity's sole negligence or willful acts**.

## II. INSURANCE REQUIREMENTS

REQUIRED MINIMUM LIMITS OF INSURANCE	
General Liability (comprehensive or commercial form)	\$2,000,000 per occurrence, \$5,000,000 aggregate
Business Automobile Liability (owned, scheduled, non-owned or hired)	\$5,000,000 per occurrence
Workers Compensation Insurance	As required under California State Law
Employer Liability	\$1,000,000

Note: Other means or combination of protection may be acceptable (e.g., self-insurance pools, primary or excess risk retention groups, umbrella policies) if approved by the Associated Students Risk Manager.

CERTIFICATE HOLDER	
The Certificate Holder is to be identified as:	Associated Students, CSU, Chico 757 Attn: Risk Manager 400 W 1 <sup>st</sup> Street Chico, CA 95929

Endorsements and Waivers
<ol style="list-style-type: none"><li>1. We require an additional insured endorsement for General Liability insurance.</li><li>2. We require a Primary and non-contributory endorsement in our favor on General Liability and Automobile Liability insurance.</li><li>3. We require a waiver of subrogation in our favor on Worker's Compensation insurance.</li></ol> <p>Copies of these endorsements must be provided. Notes in the description section of the COI will not suffice.</p> <p><u>Please ensure the following wording is included on additional insured endorsement page(s) exactly as shown below:</u></p> <p><i>The State of California; the Trustees of The California State University; California State University, Chico; Associated Students of California State University, Chico and the officers, employees, volunteers and agents of each of them are included as additional insureds.</i></p>

### OTHER REQUIREMENTS AND NOTES:

1. If the Contractor maintains broader coverage and/or higher limits than the minimums shown above, the University requires and shall be entitled to the broader coverage and/or the higher limits maintained by the Contractor. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to the University.
2. Each insurer shall have an A.M. Best (or equivalent) rating of at least A:VII unless otherwise agreed to by the Associated Students.
3. The Contractor/Vendor's insurance coverage shall be primary. The self-insurance maintained by the University, its Trustees, Associated Students, and their officers, employees, or volunteers shall be excess of the Contractor/Vendor's insurance and shall not contribute with it.
4. If General Liability insurance is provided on a claims-made basis, a 3-year extended reporting period (tail coverage) must be provided.

## **SOLICITATION PROVISIONS**

### **1) DEFINITIONS**

- i) The Associated Students of California State University, Chico is referred to as “The AS”.
- ii) The terms “bid” and “proposal” are synonymous and mean an offer made in response to a solicitation to perform a contract for work and labor or to supply goods or services at a specified price, whether or not it is considered a “sealed bid” or results in the award of a contract to a single or sole source.
- iii) “Bidder” and “Proposer” are used interchangeably, and each shall apply to the business entity that submits a bid/proposal or is awarded a contract.

### **2) QUESTIONS REGARDING BID AND POINT OF CONTACT**

Any questions, interpretations, or clarifications, either administrative or technical, about this bid must be directed to the contact email provided on page one, no later than the date indicated. All written questions, not considered proprietary, will be answered in writing and conveyed to all Bidders. Oral statements concerning the meaning or intent of the contents of this bid by any person are not considered binding.

### **3) BID SUBMITTAL INSTRUCTIONS**

The bid must be submitted to the upload link indicated in the RFP no later than the time indicated on the date and specified in the Schedule of Events. The Bidder is responsible for submitting the bid on time. Delays due to the instrumentalities used to transmit the bid will be the responsibility of the Bidder. Allow sufficient time to upload all the bid documents and avoid waiting until shortly before the deadline. **LATE, FAXED, OR HARDCOPIES OF BIDS DELIVERED DIRECTLY TO THE AS CONTACT WILL NOT BE ACCEPTED.**

### **4) RESERVATION OF RIGHTS**

The AS may reject any or all proposals and may waive any immaterial deviation in a Proposal. The AS waiver of an immaterial defect shall in no way modify the RFP documents or excuse the Bidder from full compliance with the specifications if the Bidder is awarded the contract. Proposals that include terms and conditions other than those described herein may be rejected as being non-responsive. In the event all proposals are rejected, or The AS determines alternative solutions are in its best interest, The AS may cancel this solicitation and pursue alternative sourcing options.

The AS may make such investigations as deemed necessary to determine the ability of the Bidder to perform the work, and the Bidder shall furnish all such information and data for this purpose. The AS reserves the right to reject any submittal made pursuant to this RFP or any subsequent Proposal or bid if the evidence submitted by, or investigation of, such Bidder fails to satisfy The AS. Bidder is properly qualified to carry out the obligations of the contract and to complete the work specified. Additionally, The AS reserves the right to request additional performance guarantees if, in the sole opinion of The AS

financial stability or capability cannot be established.

5) **ERRORS IN THE BID**

If prior to the date fixed for submission of bid, a Bidder discovers any ambiguity, conflict, discrepancy, omission or other error in the bid or any of its exhibits and/or appendices, Bidder shall immediately notify The AS of such error in writing and request modification or clarification of the document. Modifications may be made by addenda prior to the bid response deadline. Clarifications will be given by written notice and posted to the bid website to all active Bidders, without divulging the source of the request for it. If a Bidder fails to provide notification via email, prior to the date fixed for submission of questions, of an error in the bid known to him/her, or an error that reasonably should have been known to him/her, he/she shall respond at his/her own risk; and if awarded the contract, shall not be entitled to additional compensation or time by reason of the error or its later correction.

6) **ADDENDA**

The AS may modify this bid, any of its key action dates, or any of its attachments, prior to the date fixed for submission by issuance of a written addendum posted to the RFP website. Addenda will be numbered consecutively.

7) **CANCELLATION OF SOLICITATION**

This solicitation does not obligate The AS to enter into an agreement. The AS retains the right to cancel this bid at any time for any reason. The AS also retains the right to obtain the services specified in this bid in any other way. No obligation, either expressed or implied, exists on the part of the AS to make an award or to pay any cost incurred in the preparation or submission of a response to the bid.

8) **COMPLIANCE WITH BID**

To be compliant with the administrative requirements of this bid, Bidder must meet the mandatory requirements and complete and return the list of submittals in the Instructions, Content, and Format Section.

9) **COMPLETION OF BID**

Responses to the bid shall be complete in all respects as required by this solicitation. A submission may be rejected if it is conditional or incomplete, or if it contains any alterations or other irregularities of any kind, or if any such defect or irregularity could have materially affected the quality of the submission. Documents that contain false or misleading statements or that provide references that do not support an attribute or condition claimed by the Bidder may be rejected. Statements made by a Bidder shall also be without ambiguity, and with adequate elaboration, where necessary, for clear understanding. Costs for developing bids are entirely the responsibility of the Bidders and shall not be chargeable to the AS. If there is an obvious misstatement of cost at the lowest level of detail, the cost will not be changed. Instead, the stated cost will be used to recompute any extensions and summary, if necessary. If it is a major item, the proposer will be notified and given the option to accept the bid as re-extended or withdraw their bid.

#### 10) **ERRORS IN THE BID/PROPOSAL**

If errors are found in a bid/proposal, the AS may reject the bid. However, AS may, at its sole option, correct arithmetic or transposition errors or both on the basis that the lowest level of detail will prevail in any discrepancy. If these corrections result in a significant change in the amount to be paid to the proposer (if awarded the contract), the proposer will be informed of the errors and corrections, and will be given the option to accept the corrected amount or withdraw their bid.

- If an item is described in the narrative and omitted from the cost data, the bid will be interpreted to mean that the item will be provided by the Bidder at no cost. If this is a significant item, the Bidder will be notified and given the option to abide by the bid documents as so interpreted or to withdraw the bid.
- If a minor item is not mentioned at all in the bid and is essential to satisfactory performance, the bid will be interpreted to mean that the item will be provided at no cost. If a major item is so omitted, and the omission is recognized prior to contract award, the proposal will be considered non-responsive and rejected. If the omission is not discovered until after the contract is awarded, the proposer will be required to supply the item at no cost.

#### 11) **MODIFICATIONS**

A proposal may be modified after this submission by withdrawal and resubmission prior to the time and date specified for proposal submission. Modifications offered in any other manner, oral or written, will not be considered.

#### 12) **EXCEPTIONS**

In the event a Bidder believes that this bid is unfairly restrictive or has substantive errors or omissions in it, the matter must be promptly brought to the attention of The AS' Contact, either by e-mail, letter or facsimile, immediately upon receipt of the bid, in order that the matter may be fully considered and appropriate action taken by The AS prior to the closing time set for submission. If the Proposer fails to notify The AS of a known error or an error that reasonably should have been known prior to the final filing date for submission, the Proposer shall assume the risk. If awarded the contract, the Proposer(s) shall not be entitled to additional compensation or time by reason of error or its late correction.

#### 13) **BRAND NAMES**

Any reference to brand names is intended to be descriptive, but not restrictive, unless otherwise specified. Proposals meeting the indicated quality standards will be considered, unless otherwise specified, provided the proposal clearly describes the article offered and how it differs from the referenced brands. Unless the contractor specifies otherwise in the proposal, it is understood the Contractor is offering referenced brands as specified. The AS reserves the right to determine whether a substitute offer is equivalent to and meets the standards of quality indicated by the brand name references. The AS may require a contractor offering a substitute to supply additional descriptive material and sample.

**14) ALTERNATIVE BIDS**

Only one bid is to be submitted by each Bidder. Multiple bids shall result in rejection of all bids submitted by the Bidder.

**15) WITHDRAWAL OF BIDS**

A bid may be withdrawn after it is received by the AS by written request signed by the Bidder or authorized representative, prior to the time and date specified for bid submission. The Proposal may be withdrawn and resubmitted in the same manner if done so prior to the appropriate deadline. Withdrawal or modification offered in any other manner will not be considered

**16) BIDS BECOME THE PROPERTY OF THE AS**

Bids become the property of the AS, and information contained therein shall become public documents subject to disclosure laws after Notice of Intent to Award is posted. The AS reserves the right to make use of any information or ideas contained in the bid. Bids may be returned only at The AS' option and at the Bidder's expense. One copy shall be retained for official files. Responses to this bid and any other information that is currently or may become available as an outcome of the bid process may be used by The AS to structure a bid or other solicitation.

**17) CONFIDENTIAL MATERIAL**

With the passage of the California State University Auxiliary Organizations Transparency & Accountability Act (SB-8), which took effect on January 1, 2012, the Associated Students of California State University, Chico, which is one of the 93 auxiliaries within the CSU system, cannot honor confidentiality clauses or requests within contracts. As such, any mention of confidentiality must be stricken from all contracts if and where stated.

Bidder must notify the AS in advance of any proprietary or confidential materials contained in the bid and provide justification for not making such material public. The AS shall have sole discretion to disclose or not disclose such material, subject to any protective order that Bidder may obtain. All bids are public upon issuance of an "Intent to Award".

**18) BIDDER'S COST**

Costs for developing bids are entirely the responsibility of the Bidder and shall not be chargeable to The AS.

**19) INSPECTION OF SOLICITATION DOCUMENTS**

Bidder shall carefully review all documents referenced and made a part of this solicitation to ensure that all information required to properly respond to the solicitation has been received or made available and all requirements are priced in the bid. Failure to examine any document, drawing, specification, or instruction will be at the Bidder's sole risk. It is the Bidder's responsibility to provide The AS with current contact information and to update The AS immediately of any changes.

**20) CONTENT AND FORMAT**

To be considered responsive to this bid, Bidder must submit bids in the format identified in this document. All requirements and questions in the bid must be addressed and all requested data must be supplied. The AS reserves the right to request additional information that, in the AS's opinion, is necessary to ensure that the Bidder's competence, number of qualified employees, business organization, and financial resources are adequate to perform according to the contract requirements.

## **21) DISPUTES/PROTESTS**

The AS encourages potential Bidders to resolve issues regarding the requirements or the procurement process through written correspondence and discussions. The AS wishes to foster cooperative relationships and to reach a fair agreement in a timely manner.

Bidder's filing a notification to protest must do so within five (5) business days after a Notice of Intent to Award has been publicly posted. The protesting Bidder shall submit a full and complete written statement detailing the facts in support of the protest within 10 calendar days after providing notification of the protest. Protest must be sent by certified or registered mail or delivered in person to the Executive Director, or designee. Within a reasonable time after receipt of the written statement of protest, the AS will provide a decision on the matter. The decision will be in writing and sent via electronic or certified mail to the protesting Bidder. The decision of the AS is final.

## **22) AWARD OF CONTRACT**

The AS reserves the right to reject all proposals and to award one or more contracts. It is the intent of CSU to award to only one supplier. Award, if any, will be to the Bidder whose proposal best complies with all of the requirements of the RFP documents and any addenda. A "Notice of Intent to Award" will be posted publicly for five (5) consecutive business days prior to the award. Written notification will be made to unsuccessful vendors.

The selected Bidder and the AS shall commit to negotiation for the final scope of services to be accepted and execution of an agreement, in accordance with the terms and conditions herein, within 30 days of the Notice of Intent to Award. Should the parties be unable to reach a final agreement within this time frame, they may mutually agree to a time extension to complete negotiations and contract execution. If the parties are unable to agree upon a time extension, or if the AS determines that a time extension would not be beneficial to the project, the AS reserves the right to terminate negotiations and proceed with the next qualified bidder.

## **23) EXECUTION OF THE AGREEMENT**

The Agreement shall be signed by the Contractor and returned, along with the required attachments to The AS within five (5) calendar days from receipt of contract. The period for execution may be changed by mutual agreement of the parties. Contracts are not effective until signed by the authorized The AS officials. Any work performed prior to receipt of a fully executed contract shall be at Contractor's own risk.

**24) FAILURE TO EXECUTE THE AGREEMENT**

Failure to execute the Agreement within the time frame identified above shall be sufficient cause for voiding the award. Failure to comply with other requirements within the set time shall constitute failure to execute the Agreement. If the successful Bidder refuses or fails to execute the Agreement, The AS may award the Agreement to the next qualified Bidder.

**25) PREVAILING WAGE:** Payment of prevailing rate wages is required on all public works projects as described in the California Labor Code. If the subject of this Bid includes projects that are deemed public works under the Labor Code, Proposer's pricing and bid shall include prevailing wage pricing. Proposer shall comply with all requirements with the Labor Code for payment of prevailing wage and reporting to the California Department of Industrial Relations.

**26) ELECTRONIC & INFORMATION TECHNOLOGY (EIT) - SECTION 508 OF REHABILITATION ACT OF 1973:** California Government Code 11135 requires that The AS comply with Section 508 of the Rehabilitation Act of 1973, as amended, and to apply the accessibility standards published by the U.S. Access Board for electronic and information technology (EIT) products and services that it buys, creates, uses, and maintains. The full Section 508 policy is located at: <https://www.section508.gov/manage/laws-and-policies>.

EIT is any equipment, interconnected system, or subsystem of equipment used in the creation, conversion, or duplication of data or information. EIT is defined by the Access Board at 36 CFR 1194.4 and in the FAR at 2.101. EIT includes:

- a. Telecommunication products, such as telephones;
- b. Information kiosks;
- c. Transaction machines;
- d. Worldwide Websites;
- e. Software and Operating Systems;
- f. Computers;
- g. Multimedia (including videotapes), and;
- h. Office equipment, such as copiers and fax machines.

The proposer warrants that it complies with California and federal disabilities laws and regulations. Proposer hereby warrants that, if applicable, the products or services to be provided under this contract comply with the accessibility requirements of section 508 of the Rehabilitation Act of 1973, as amended (29 U.S.C. 794d), and its implementing regulations set forth at Title 36, Code of Federal Regulations, Part 1194. Respondent agrees to promptly respond to and resolve any complaint regarding accessibility of its products or services. Respondent further agrees to indemnify and hold harmless The AS, California State University and California State University, Chico from any claims arising out of its failure to comply with the aforesaid requirements. Failure to comply with these requirements shall constitute a material breach and be grounds for termination of this Agreement.

Additional information about CSU Accessible Technology Initiative can be found at the following website: <https://ati.calstate.edu/>

The AS adheres to the CSU procurement and contract process for EIT acquisition includes *the Electronic and Information Technology Accessibility Standards at 36 CFR Part 1194*. Respondents who wish to do business with The AS must provide information about their product's conformance to applicable accessibility standards via the Section 508 Evaluation Template also known as the Voluntary Product Accessibility Template (VPAT). **Completion and submission of the VPAT is a requirement for contracts for products and services where electronic and information technology is involved. Failure to complete and return the VPAT with your proposal shall deem your submittal non-responsive.**

**27) ACCOMMODATIONS FOR THE DISABLED**

It is the policy of The AS to make every effort to ensure that its programs, activities, and services are available to all persons, including persons with disabilities. Persons with a disability needing a reasonable modification to participate in the procurement process, or persons having questions regarding reasonable modifications for the procurement process, may contact the buyer listed elsewhere in this solicitation.

**28) NON-COLLUSION**

Proposer certifies that:

- its proposal is not made in the interest of, or on behalf of, any undisclosed party,
- its proposal is genuine and not collusive, false or sham,
- the proposer has not directly or indirectly induced or solicited any other proposer or anyone else to put in a false or sham bid, or to refrain from bidding, and
- that the proposer has not in any manner, directly or indirectly, sought to fix any overhead, profit, or cost element of the proposal, or that any other proposer, or to secure any advantage against the public body awarding the contract or anyone interested in the proposed contract.

**29) CONFLICT OF INTEREST:** Potential Contractors are advised that Contractor's officers and employees shall comply with the disclosure, disqualification, and other provisions of California's Political Reform Act of 1974 (Government Code Section 81000 et seq.) if their responsibilities include the making or participation in the making of a CSU decision.

**Proposal Certification Form**

The undersigned certifies that they are an authorized representative of the company identified below with the legal authority to submit a proposal on behalf of the company.

After carefully reviewing all of the specifications, requirements, terms, provisions, and conditions of the Beverage Pouring Rights and Sponsorship Request for Proposals, for the Associated Students of CSU, Chico, the undersigned agrees to furnish the equipment, services, and products in accordance with the proposal herein submitted, or as mutually agreed upon during subsequent negotiation.

---

DATE

---

SIGNATURE

---

NAME AND TITLE

---

NAME OF COMPANY AS LICENSED

## 1. Sales Volumes (Vending Excluded)

Last Update:

1/30/26

Chico State

Contract Year: 7.1.2023-6.30.2025

Cust ID w/Name w/Cust Sar (All)

Free Goods/Donated Prod (All)

Volume PKG AGG	FLAVOR	Contract Year		Grand Total
		2023-2024	2024-2025	
<b>13.7oz Total</b>	Frappuccino Mocha	145	135	280
	Frappuccino Vanilla	134	132	266
	Frappuccino Coffee	73	51	124
	Frappuccino Caramel	140	110	250
	Frappuccino White Choc	21	8	29
	Frappuccino Pmkn Spc	12	18	30
	Frappuccino OMIk Crml Wf Ck	15	44	59
	Frappuccino OMIk Dk Chc Brn	12	28	40
	Frappuccino Peppermint Mocha	5	7	12
<b>13.7oz Total Total</b>		<b>557</b>	<b>532</b>	<b>1,089</b>
<b>15.2oz/450ml Total</b>	Dole Apple	71	70	141
	Dole Orange	40	35	75
	Naked Jc Sprfd Rd Mchn	16	11	27
	Kevita MBK Gngr	59	63	122
	Ocean Spray CranCktl	46	54	100
	Ocean Spray CranGrape	45	42	87
	Naked Jc Sprfd Blu Mchn	165	145	310
	Naked Jc Sprfd Gm Mchn	194	190	385
	Naked Jc WB Stw Ban	217	201	418
	Naked Jc Prtn Zone	26	39	65
	Naked Jc Antx Bry Blst	17	(1)	16
	Naked Jc Pina Colada	0	9	9
	Kevita MBK Pnapl Pch	80	83	163
	Kevita MBK Rspbry Lmn	77	88	165
	Kevita SPD Lmn Gngr	55	1	56
	Naked Jc MgtyMgo	237	209	445
	Naked Jc Smt Rnbw Mchn	115	84	199
	Kevita SPL Lemonade	13	0	13
	Kevita ACVT Tmrc Gngr	1	0	1

	Kevita MBK Lvndr Mln	6	0	6
	Kevita MBK Trt Chry	20	12	32
	Kevita SPD Mng Ccnt	12	0	12
	Naked Jc Sprfd Mchn	3	10	13
	Naked Jc Smt Brylcs Lw Sgr	0	5	5
	Naked Jc Smt Glr Grms Lw Sgr	0	5	5
<b>15.2oz/450ml Total Total</b>		<b>1,514</b>	<b>1,355</b>	<b>2,869</b>
<b>18.5oz /547ML Total</b>	Lpt PureLeaf SNL	134	140	274
	Lpt PureLeaf SbtL Swt Tea	19	0	19
	Lpt PureLeaf UNL	84	83	167
	Lpt PureLeaf SbtL Swt Lmn	2	0	2
	Lpt PureLeaf SbtL Swt Pch	46	0	46
	Lpt PureLeaf Super Sweet	5	4	9
	Lpt PureLeaf UGT	49	62	111
	Lpt PureLeaf Rasp	120	116	236
	Lpt PureLeaf Blackberry	13	68	81
	Lpt PureLeaf SWL	82	65	147
	Lpt PureLeaf Zr Sgr Sweet	10	59	69
<b>18.5oz /547ML Total Total</b>		<b>564</b>	<b>597</b>	<b>1,161</b>
<b>20oz/591ml Total</b>	Aquafina	61	56	117
	Gatorade Blue Raz	81	103	184
	Gatorade Lemon Lime	61	76	137
	Mt Dew	18	22	40
	Mt Dew Mjr Mln	9	5	14
	Mug	10	9	19
	Pepsi	80	91	171
	Pepsi Dt	72	66	138
	Pepsi WildCherry	50	52	102
	Pepsi Zero Sugar	45	45	90
	Mt Dew Zero	0	1	1
	Dole Lmnd	4	4	8
	Dole Straw Lmnd	5	5	10
	Starry	25	32	57
	Starry Zr Sgr	10	13	23
	Mt Dew Dt	9	4	13

Crush Orange	23	20	43
Gatorade Glyt Che Lime	58	76	134
Gatorade Glyt Mxd Bry	52	65	117
Gatorade Glyt Org	16	21	37
Gatorade Glyt Stw Kw	34	46	80
Gatorade Glyt Wmln	35	40	75
Gatorade Propel Fit StKw	18	12	30
Gatorade Glyt Lme Cucmbr	55	62	117
Gatorade Propel Fit Bry	12	9	21
Gatorade Propel Fit Wtrmln	8	6	14
Gatorade Zr Glyt LL	53	68	121
Gatorade Zr Glyt Stw Kw	43	50	93
Gatorade Glyt Glcr Frz	32	130	162
Gatorade Zr Glyt Ft Pnch	3	6	9
Gatorade Propel Fit Grp	10	6	16
Gatorade Propel Fit StLmd	8	4	12
Crush Grpft	(0)	0	(0)
Gatorade Fruit Punch	67	78	145
Gatorade Glcr Frz	59	82	141
Gatorade Orange	1	2	3
Lipton Iced GmTea w/Ctrs	4	3	7
Lipton Iced Tea Peach	9	3	12
Mt Dew Baja Blst	38	53	91
Mt Dew Baja Blst Zro	5	6	11
Mt Dew Baja Carbn Splash	(1)	0	(1)
Mt Dew Code Red	6	4	10
Mt Dew Voltg Rasp Citrus	20	21	41
Mt Dew Gm FI Cit Che	0	3	3
MT DEW VOO DEW	7	5	12
Pepsi Real Sugar	4	4	8
Pepsi Zr Sgr Wild Cherry	13	9	22
Schweppes GAlE	7	6	13
Gatorade Glcr Che	31	45	76
Gatorade Lme Cucmbr	5	7	12
Gatorade Zero Glcr Frz	38	47	85

	Mt Dew Summer Freeze	(1)	0	(1)
	MT DEW VOO DEW ZSGR	1	0	1
	Mt Dew Gm Fl Cit Blkbry	0	3	3
	Pepsi Wild Cherry and Cream	0	2	2
	Pepsi Zr Sgr Wild Cherry and Cream	0	4	4
	Gatorade Glyt Pnapi Mgo	0	5	5
	Gatorade Propel Enrg Boost Psnft Gv	0	4	4
<b>20oz/591ml Total Total</b>		<b>1,310</b>	<b>1,600</b>	<b>2,910</b>
<b>Can 16oz/473ml Total</b>	Aquafina	506	585	1,091
	Rockstar Energy	76	83	159
	Rockstar Pre 0 SI	46	45	91
	Rockstar Punched	86	75	161
	Mt Dew ENRG Pom Blu Brst	7	0	7
	Mt Dew ENRG Stw Mln Shrp	6	0	6
	Bubly Blackberry	44	51	95
	Bubly Cherry	45	22	67
	Bubly Grapefruit	43	28	71
	Bubly Lime	56	59	115
	Celsius LF ESS Spk Blu Crsh	48	71	119
	Celsius LF ESS Spk Che Lmade	0	4	4
	Celsius LF ESS Spk Drgnbry	43	56	99
	Celsius LF ESS Spk Frt Brst	0	8	8
	Celsius LF ESS Spk Mgo Tgo	33	37	70
	Celsius LF ESS Spk Orgscl	31	42	73
	ROCKSTAR ENERGY ORIGINAL FLV	3	2	5
	ROCKSTAR ENERGY SF ORIGINAL FLV	6	5	11
	Rockstar Eng Boom WS	35	36	71
	Rockstar Hrdcr Apl	9	13	22
	Rockstar Org Isld Ft	6	0	6
	Rockstar Pre 0 Pnch	47	40	87
	Rockstar Punched Stw Pch	7	2	9
	Rockstar Punched Wtmln	5	4	9
	Rockstar PureZro Grp	3	2	5
	Rockstar PureZro Mndrn	31	19	50
	Rockstar PureZro Stw Pch	14	0	14

	Rockstar PureZro TMGS	36	31	67
	Rockstar Recovery	37	31	68
	Rockstar Recovery Bryade	4	3	7
	Rockstar Recovery Mgo Lmnd	1	0	1
	Rockstar Recovery Org	14	24	38
	Rockstar Recovery Rsp Lmd	4	6	10
	Rockstar Recovery Stw Lmnd	10	0	10
	Rockstar Sugar Free	63	55	118
	Rockstar Xdurance Blue Raz	6	0	6
	Yachak Berry Blue	79	78	157
	Yachak Berry Red	27	(0)	27
	Proud Source Spk Water	0	2	2
	Proud Source Water	105	114	219
	Yachak Blkberry	91	90	181
	Yachak Passion Frt	127	138	265
	Yachak Ultimate Mint	66	77	143
	Celsius LF ESS Spk Grp Slsh	0	1	1
	Rockstar Punched Pnap	0	15	15
	Celsius LF ESS Spk Wtmln Ice	0	2	2
	Rockstar Boom Pna Clda	0	14	14
	Lipton Fusions Mgo Pnpl Lmnd	0	5	5
	Lipton Fusions Stw Lmnd	0	6	6
	Zen Wtr	31	16	47
	Rockstar PureZro Pnp Mgo	12	0	12
	<b>Can 16oz/473ml Total Total</b>	<b>1,949</b>	<b>1,996</b>	<b>3,945</b>
<b>Can 12oz/355ml Total</b>	Celsius LF Spk Org	104	103	207
	Kevita SPD Lmn Gngr	0	29	29
	Kevita SPD Mjt Lime Mnt	0	3	3
	Celsius LF Acai Raz GT	57	26	83
	Celsius LF Pch Mgo GT	81	93	174
	Celsius LF Spk Arc Vb	129	71	200
	Celsius LF Spk Astro Vb	13	54	67
	Celsius LF Spk Cosmic Vb	27	55	82
	Celsius LF Spk Fj Apl Pr	13	30	43
	Celsius LF Spk Fntsy Vb	53	13	66

Celsius LF Spk Galaxy Vb	38	80	118
Celsius LF Spk Gm Apl Ch	29	82	111
Celsius LF Spk Grp Rsh	3	15	18
Celsius LF Spk Kw Gv	129	116	245
Celsius LF Spk Lmn Lm	62	27	89
Celsius LF Spk Mgo Psnfrt	52	88	140
Celsius LF Spk Oasis Vb	12	6	18
Celsius LF Spk Pch Vb	128	136	264
Celsius LF Spk Raz Pch	0	12	12
Celsius LF Spk Stw Gv	80	32	112
Celsius LF Spk Stw Lmnd	71	32	103
Celsius LF Spk Trp Vb	113	93	206
Celsius LF Spk Wld Bry	70	62	132
Celsius LF Spk Wtmln	70	63	133
Rockstar Focus Hnydw Mln	13	8	21
Rockstar Focus LL	12	20	32
Rockstar Focus Mx Bry	12	19	31
Rockstar Focus Org Pnp	18	23	41
Rockstar Focus Psnfrt Mgo	13	11	24
Rockstar Focus Wht Pch	19	30	49
Rockstar Focus Wtmln Kw	14	11	25
Celsius LF FF Blu Raz Lmnd	0	80	80
Kevita SPD Strwbry Acai	0	19	19
Celsius LF Spk Che Cola	0	37	37
Celsius LF Spk Kw Stw	0	49	49
Celsius LF Spk Mgo Lmnd	0	16	16
Celsius LF Spk Rtro Vb	0	33	33
Celsius LF Spk Stw Psnfrt	0	44	44
Celsius LF Spk Wtmln Lmn	0	41	41
Kevita SPL Lmd Mgo	0	6	6
Kevita SPL Lmd Strwbry	0	40	40
Celsius LF Spk Plya Vb	0	35	35
Celsius LF Spk Cola	28	0	28
Starbucks Iced Enrg ZS Blbry Lmnd	0	7	7
Starbucks Iced Enrg ZS Trop Pch	0	6	6

	Starbucks Iced Enrg ZS Wmln Twst	0	6	6
<b>Can 12oz/355ml Total Total</b>		<b>1,463</b>	<b>1,861</b>	<b>3,324</b>
<b>1 Liter Total</b>	Aquafina	64	60	124
	Mt Dew	14	18	32
	Pepsi	41	37	78
	Pepsi Dt	36	44	80
	Prm LifeWTR	63	67	130
	Lipton Brisk Lmnd	34	46	80
	Lipton Brisk SWL	59	54	113
	Lipton Brisk Bb Smsh	3	0	3
	Lipton Brisk Tea Strw Mln	46	55	101
	Lipton Brisk Lem Pink	60	50	110
	Gatorade Water	13	15	28
	Lipton Brisk Bld Org	3	0	3
	Hawaii Volcanic Water	6	0	6
	Schweppes Club Soda	24	37	61
<b>1 Liter Total Total</b>		<b>465</b>	<b>483</b>	<b>948</b>
<b>1.5 Liter Total</b>	Aquafina	30	38	68
	Prm LifeWTR	31	0	31
<b>1.5 Liter Total Total</b>		<b>61</b>	<b>38</b>	<b>99</b>
<b>14oz/414ml Total</b>	Muscle Milk Int Van	7	8	15
	Starbucks IL Vanilla Latte	(0)	0	(0)
	Muscle Milk Ko Choc	49	44	93
	Starbucks Pnk Drk StwAc	68	33	101
	Starbucks PrdsDrk PnapPf	21	7	28
	Muscle Milk Chocolate	30	34	64
	Muscle Milk Straw Creme	0	1	1
	Muscle Milk P40 Slammn Stw	9	18	27
	Muscle Milk P40 Choc Pntbtr	6	7	13
	Muscle Milk Vanilla Creme	2	10	12
	Muscle Milk PP Chocolate	1	7	8
	Muscle Milk PP Crml Van	1	0	1
<b>14oz/414ml Total Total</b>		<b>194</b>	<b>168</b>	<b>363</b>
<b>16.9oz/500ml Total</b>	Bubly Burst Pch Mgo	4	10	14
	Bubly Burst Wtmln Lme	1	1	2

	Bubly Burst Trop Pnch	3	9	12
	Bubly Burst Che Lmnd	5	20	25
	Bubly Burst Pnap Tang	4	11	15
	Bubly Burst Trpl Bry	2	2	4
<b>16.9oz/500ml Total Total</b>		<b>19</b>	<b>53</b>	<b>72</b>
<b>12oz/355ml Total</b>	Pepsi	2	2	4
	Crush Orange	6	1	7
	Trop PP Apl Juice	81	(0)	81
	Trop PP Calcium OJ	10	0	10
	Trop PP Cmby Cktl	38	0	38
	Trop PP Pnap Mgo	(1)	0	(1)
	Trop PP Homestyle OJ	79	0	79
	Trop PP Original OJ	3	(1)	2
	Gatorade Fast Twitch Cool Blu	9	5	14
	Gatorade Fast Twitch Glc Frz	11	2	13
	Gatorade Fast Twitch Org	0	0	0
	Gatorade Fast Twitch Stw Lmd	11	6	17
	Gatorade Fast Twitch Trp Mgo	0	0	0
	Gatorade Fast Twitch Wtmn Stw	11	3	14
<b>12oz/355ml Total Total</b>		<b>261</b>	<b>18</b>	<b>278</b>
<b>11oz/325ml Total</b>	Trop PP Apl Juice	0	88	88
	Trop PP Cmby Cktl	0	82	82
	Trop PP Pnap Mgo	0	4	4
	Trop PP Homestyle OJ	0	9	9
	Starbucks C&C Spl Milk Van	21	0	21
	Trop PP OJ No Pulp	0	100	100
	Starbucks C&C Spl Milk Mch	15	0	15
<b>11oz/325ml Total Total</b>		<b>36</b>	<b>283</b>	<b>318</b>
<b>23.7oz/700ml Total</b>	Prm LifeWTR	39	44	83
	Gatorade Water	3	10	13
	Zen Wtr	3	2	5
<b>23.7oz/700ml Total Total</b>		<b>45</b>	<b>56</b>	<b>101</b>
<b>28oz/828ml Total</b>	Gatorade Blue Raz	15	17	32
	Gatorade Lemon Lime	13	10	23
	Gatorade Zero Cl Blu	5	6	11

	Gatorade GF Blkb Rsp	3	0	3
	Gatorade GF Trp Mgo	2	0	2
	Gatorade GF Wmin Stw	(0)	0	(0)
	Gatorade Fruit Punch	15	10	25
	Gatorade Glcr Frz	14	10	24
	Gatorade Glcr Che	8	6	14
	Gatorade GF Cit Bry	2	0	2
	Gatorade Fierce Grape	7	8	15
	Gatorade Frc BI Che	7	10	17
	Gatorade Frc Strwbry	4	4	8
	Gatorade Frost Artic Blitz	9	11	20
	Gatorade Lme Cucmbr	9	8	17
	Gatorade Zero Berry	5	6	11
	Gatorade Zero Glcr Frz	8	8	16
	Gatorade Zero Lemon Lime	2	7	9
	Gatorade Zero Lme Cucmbr	3	4	7
	Gatorade Mystery Flavor	1	0	1
	Gatorade Lightning Blast	0	1	1
	Gatorade Midnight Ice	0	1	1
	Gatorade Mashups Cl Blu Ft Pnch	0	4	4
	Gatorade Mashups LL Org	0	2	2
<b>28oz/828ml Total Total</b>		<b>132</b>	<b>133</b>	<b>265</b>
<b>Can 11oz Total</b>	Starbucks CB Van Swt Crm	10	40	50
	Starbucks CB Choc Crm	6	27	33
	Starbucks CB Slit Crml Crm	14	64	78
	Starbucks Tripleshot Caramel	1	3	4
	Starbucks Tripleshot Mocha	1	5	6
	Starbucks Tripleshot Vanilla	1	5	6
<b>Can 11oz Total Total</b>		<b>33</b>	<b>142</b>	<b>175</b>
<b>Can 12P Total</b>	Mt Dew	16	26	42
	Mug	38	30	68
	Pepsi	104	73	177
	Pepsi Dt	35	54	89
	Pepsi Zero Sugar	3	21	24
	Starry	36	53	89

	Lipton Brisk SWL	40	35	75
	Crush Orange	27	25	52
	Dr Pepper	47	102	149
<b>Can 12P Total Total</b>		<b>346</b>	<b>419</b>	<b>765</b>
<b>Can 15oz/444ml Total</b>	Starbucks Tripleshot Caramel	3	(0)	3
	Starbucks Tripleshot Mocha	4	(0)	4
	Starbucks Tripleshot Vanilla	4	0	4
	Starbucks DS Enrgy Coffee	47	5	52
	Starbucks DS Enrgy Mocha	72	74	146
	Starbucks DS Enrgy Vanilla	117	86	203
	Starbucks DS Enrgy WtChoc	6	3	9
<b>Can 15oz/444ml Total Total</b>		<b>253</b>	<b>167</b>	<b>420</b>
<b>Can 24oz/710ml Total</b>	Rockstar Energy	6	4	10
	Rockstar Sugar Free	8	4	12
<b>Can 24oz/710ml Total Total</b>		<b>14</b>	<b>8</b>	<b>22</b>
<b>Can 25oz/750ml Total</b>	Proud Source Spk Water	0	10	10
	Proud Source Water	237	275	512
<b>Can 25oz/750ml Total Total</b>		<b>237</b>	<b>285</b>	<b>522</b>
<b>Can 6.5oz Total</b>	Starbucks Dbl Shot	52	48	100
<b>Can 6.5oz Total Total</b>		<b>52</b>	<b>48</b>	<b>100</b>
<b>Can 9.6oz/2984ml Total</b>	Starbucks CB Ntr Dk Cocoa	4	(0)	4
	Starbucks CB Ntr Swt Crm	6	2	8
	Starbucks CB Ntro Blk Unsw Ambnt	50	59	109
	Starbucks CB Ntro Van Ambnt	101	72	173
<b>Can 9.6oz/2984ml Total Total</b>		<b>161</b>	<b>133</b>	<b>294</b>
<b>BIB 3G Total</b>	Gatorade Lemon Lime	453	258	711
	Pepsi Zero Sugar	162	366	528
	Gatorade Fruit Punch	(3)	168	165
	Bubly Lime	3	12	15
	Lipton Iced Tea Swt	126	162	288
	Lipton Iced Tea Unswt NL	33	54	87
	SoBe Life Wtr YB Pom 0c	45	39	84
	Tropicana Frt Pch	15	21	36
	Bubly Raspberry	21	9	30
	Bubly Orange	12	0	12

<b>BIB 3G Total Total</b>		<b>867</b>	<b>1,089</b>	<b>1,956</b>
<b>BIB 5G Total</b>	Mt Dew	100	85	185
	Mug	225	265	490
	Pepsi	340	335	675
	Pepsi Dt	125	35	160
	Pepsi WildCherry	35	40	75
	Starry	280	260	540
	Crush Orange	150	130	280
	Lipton Brisk Rasp	415	365	780
	Dr Pepper	570	600	1,170
	Tropicana Pk Lmnde	525	465	990
	Dr Pepper Dt	10	25	35
	Tropicana Lmnde	(15)	15	0
	Lipton Brisk UNL	5	10	15
<b>BIB 5G Total Total</b>		<b>2,765</b>	<b>2,630</b>	<b>5,395</b>
<b>CO2 Empties Total</b>	Supplies Non-Priced	(60)	(67)	(127)
<b>CO2 Empties Total Total</b>		<b>(60)</b>	<b>(67)</b>	<b>(127)</b>
<b>CO2 Full Total</b>	Supplies Priced	61	60	121
<b>CO2 Full Total Total</b>		<b>61</b>	<b>60</b>	<b>121</b>
<b>8.45oz/249ml Total</b>	Pepsi	(1)	0	(1)
<b>8.45oz/249ml Total Total</b>		<b>(1)</b>	<b>0</b>	<b>(1)</b>
<b>2.8oz/83ml Total</b>	Gatorade Rcvr PB ChocCrml	9	14	23
	Gatorade Rcvr PB Choc Chp	11	11	22
<b>2.8oz/83ml Total Total</b>		<b>20</b>	<b>25</b>	<b>45</b>
<b>13oz/384ml Total</b>	Bundaberg Gngr Beer	3	11	14
	Bundaberg Bld Orange	2	18	20
	Bundaberg Guava	0	16	16
	Bundaberg Peach	9	0	9
	Bundaberg Lemonade	2	16	18
	Bundaberg Rt Beer	4	0	4
<b>13oz/384ml Total Total</b>		<b>20</b>	<b>61</b>	<b>81</b>
<b>BIB 1G/3.79L Total</b>	Dole Apple	195	236	431
	Dole Orange	153	141	294
	Dole Cran 15%	129	194	323
	Flavorworks Che	3	4	7

	Flavorworks Lmn	(2)	1	(1)
	Flavorworks Stw	1	3	4
	Flavorworks Van	3	3	6
	Dole Psn Org Gva	186	93	279
<b>BIB 1G/3.79L Total Total</b>		<b>668</b>	<b>675</b>	<b>1,343</b>
<b>Can 8P Total</b>	Bubly Cherry	0	3	3
	Bubly Grapefruit	7	14	21
	Bubly Lime	0	7	7
	Bubly Strawberry	7	7	14
	Proud Source Water	200	263	463
	Bubly Orange Cream	0	4	4
	Bubly Strawberry Sunset	0	6	6
	BUBLY BLUEBERRY POMEGRANITE	0	4	4
<b>Can 8P Total Total</b>		<b>214</b>	<b>308</b>	<b>522</b>
<b>9.5oz/281ml Total</b>	Frappuccino Lt Crmy Vanilla Glto	0	6	6
	Frappuccino Lt Dbl Choc Glto	0	6	6
	Frappuccino Lt Sea Slt Crml Glto	0	5	5
<b>9.5oz/281ml Total Total</b>		<b>0</b>	<b>17</b>	<b>17</b>
<b>33.8oz/1000ml Total</b>	Zen Wtr	5	1	6
<b>33.8oz/1000ml Total Total</b>		<b>5</b>	<b>1</b>	<b>6</b>
<b>4.56oz/134ml Total</b>	Sabra Hummus	34	28	62
	Sabra Red Pepper Hummus	38	28	66
<b>4.56oz/134ml Total Total</b>		<b>73</b>	<b>56</b>	<b>129</b>
<b>2.7oz/80ml Total</b>	Sabra Avocado Toast	39	32	71
<b>2.7oz/80ml Total Total</b>		<b>39</b>	<b>32</b>	<b>71</b>
<b>26oz/777ml Total</b>	Hawaii Volcanic Water	131	0	131
<b>26oz/777ml Total Total</b>		<b>131</b>	<b>0</b>	<b>131</b>
<b>2oz/59ml Total</b>	Sabra Hummus	0	(1)	(1)
<b>2oz/59ml Total Total</b>		<b>0</b>	<b>(1)</b>	<b>(1)</b>
<b>Grand Total</b>		<b>14,467</b>	<b>15,261</b>	<b>29,728</b>

**2. Vending Sales Volumes**  
**\*\*Vending is outsourced to WeServ, Inc.\*\***  
 For Transactions Made Between: 07/01/2024 and 06/30/2025

Product Title	Product Family Name	Transaction Sold Items
<b>Totals:</b>		<b>178779</b>
20oz Life WTR	*Water*	7238
20oz Gatorade Cool Blue	*Sport Drinks*	6275
20oz Aquafina	*Water*	6032
20oz Gatorade Fruit Punch	*Sport Drinks*	5690
20oz Gatorade Lemon Lime	*Sport Drinks*	5547
20oz Pepsi	*20oz Soda*	5503
20oz Diet Pepsi	*20oz Soda*	5318
12oz Celsius Peach Vibe	*Energy Drinks*	5265
16oz Rockstar Sugar Free	*Energy Drinks*	5230
15.2oz Dole Apple Juice	*Juices*	5179
16oz Rockstar Punched	*Energy Drinks*	5099
12oz Celsius Sparkling Kiwi Guava	*Energy Drinks*	5018
13.7oz Starbucks Vanilla Frap	*Coffee Drinks*	5007
20oz Wild Cherry Pepsi	*20oz Soda*	4996
16oz Rockstar Energy	*Energy Drinks*	4992
13.7oz Starbucks Mocha Frap	*Coffee Drinks*	4990
9.6oz Starbucks Nitro CB Vanilla	*Coffee Drinks*	4817
20oz Mountain Dew Baja Blast	*20oz Soda*	4803

20oz Gatorade Orange	*Sport Drinks*	4769
15oz Starbucks DS Energ Vanilla	*Coffee Drinks*	4727
16oz Rockstar Recovery	*Energy Drinks*	4719
20oz Mountain Dew	*20oz Soda*	4710
15.2oz Dole Orange Blend Juice	*Juices*	4683
20oz Mountain Dew Code Red	*20oz Soda*	4619
20oz Brisk with Lemon	*Teas*	4575
20oz Crush Orange	*20oz Soda*	4570
11oz Starbucks Cold Brew Salted Caramel	*Coffee Drinks*	4561
20oz Mountain Dew Zero	*20oz Soda*	4539
20oz Pepsi Zero	*20oz Soda*	4454
14oz Starbucks Pink Drink	*Coffee Drinks*	4412
15.2oz Ocean Spray Cran Grape	*Juices*	4375
20oz Lipton Green Tea Citrus	*Teas*	4284
15oz Starbucks DS Energ Mocha	*Coffee Drinks*	4235
20oz Mug Root Beer	*20oz Soda*	3787
20oz Starry Lemon Lime	*20oz Soda*	3453
16oz Aquafina AL	*Water*	1158
16oz Yerba Mate Passion Fruit YACHAK	*Energy Drinks*	588
16oz Yerba Mate BlackBerry YACHAK	*Energy Drinks*	545
14oz Muscle Milk Slammin' Strawberry	*Dairy*	449
12oz Celsius Sparkling Watermelon	*Energy Drinks*	433
14oz Muscle Milk Pro 40 Knockout Chocolate	*Dairy*	424
20oz Dole Lemonade	*20oz Soda*	257

16oz Yerba Mate Ultimate Mint YACHAK	*Energy Drinks*	249
15.2oz Naked Green Machine	*Juices*	245
14oz Muscle Milk Van Creme	*Dairy*	232
15.2oz Naked Blue Machine	*Juices*	226
18.5oz Pure Leaf Unsweetened Green Tea	*Teas*	224
13.7oz Starbucks Caramel Frap	*Coffee Drinks*	213
16oz Rockstar Punched Watermelon	*Energy Drinks*	160
15.2oz Ocean Spray Cranberry	*Juices*	149
18.5oz Pure Leaf Unsweetened Black	*Teas*	145
20oz Mountain Dew Voltage	*20oz Soda*	101
15.2oz Naked Mighty Mango	*Juices*	97
16oz Proud Source Spring Water	*Water*	85
20oz Gatorade Lime Cucumber	*Sport Drinks*	70
12oz Kevita Sparkling Lemonade Mango	*Juices*	54
16oz Rockstar Recovery Strawberry Lemonade	*Energy Drinks*	51
12.7oz Bundaberg Blood Orange	*Carbonated Drinks*	44
12.7oz Bundaberg Guava	*Carbonated Drinks*	41
16oz Proud Source Sparkling Spring Water	*Water*	31
12oz Kevita Sparkling Mojita	*Juices*	22
12oz bubly Cherry	*Water*	7
16oz Rockstar Recovery Raspberry Lemonade	*Energy Drinks*	6
12oz bubly Blackberry	*Water*	2

**APPENDIX F**

**CURRENT BRANDED EQUIPMENT**

	<b>Marketplace</b>	<b>Urban Roots</b>	<b>Butte Station</b>	<b>Nettleton</b>	<b>Acker</b>	<b>Estom Jamani</b>	<b>TOTAL</b>
<b>10 Flavor Fountain</b>	2					5	7
<b>8 Flavor Fountain</b>			1	4	1		6
<b>5 Flavor Fountain</b>	1						1
<b>Single Door Table Top</b>	1		1	1			3
<b>Single Door Merch</b>				4	2		6
<b>Three Door Merch</b>		1					1
<b>Tea Urn</b>						3	3
<b>Juice machine</b>						1	1
<b>Bubbly dispenser</b>						2	2
<b>Beverage carts/tankers</b>						3	3