



Associated Students

of CSU, Chico

**Estimated Budget Results
Year Ending June 30, 2020**

**Approved Budget Results
Year Ending June 30, 2021**

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A S S O C I A T E D
S T U D E N T S

ALL AREAS

**APPROVED FOR THE YEAR ENDING
JUNE 30, 2021**

OVERVIEW OF APPROVED BUDGETS BY FUND

The overview of approved budgets by fund reflects the Associated Students' entire budget in an income statement format. This statement provides a one-page view of the Associated Students financial budget as a whole.

During the 2020-21 year, the Associated Student's total revenues and income are projected to be approximately \$22,022,240. This includes \$8,999,255 in business sales, \$10,207,534 in student fees, and \$2,815,451 in other income.

Operating expenses for the 2020-21 year are projected to be approximately \$22,542,712. Included in the operating expenses is \$2,908,523 in cost of sales, \$13,000,196 in personnel costs, and \$6,633,993 in other operating expenses.

The total decrease in net assets of the Associated Students for the 2020-21 year is projected to be (\$520,472).

Associated Students, CSU, Chico
Overview of Approved Budgets by Fund
For the Year Ending June 30, 2021

	Total A S Budget	Activity Fee Fund	Student Union Fund BMU	Wildcat Recreation Center	Corporate Services Fund	Auxiliary Activities Fund Total	Auxiliary Activities	
							Wildcat Store	Dining Services
Revenues and Income								
Sales Net of Discounts	8,999,255	0	0	0	0	8,999,255	0	8,999,255
Fees	10,207,534	1,879,549	4,113,936	4,214,049	0	0	0	0
Interest Income	320,000	80,000	150,000	0	0	90,000	90,000	0
Other Income	2,495,451	936,867	271,956	286,682	17,946	982,000	730,504	251,496
Total Revenues and Income	22,022,240	2,896,416	4,535,892	4,500,731	17,946	10,071,255	820,504	9,250,751
Operating Expenses								
Cost of Sales	2,908,523	0	0	0	0	2,908,523	0	2,908,523
Salaries and Wages	9,447,143	1,076,439	1,782,246	1,936,193	1,157,911	3,494,354	0	3,494,354
Officer Scholarships	138,529	108,365	14,195	0	14,195	1,774	887	887
Employee Benefits	3,553,053	545,312	772,149	620,384	541,742	1,073,466	0	1,073,466
Professional Services	621,277	23,344	147,555	128,678	257,675	64,025	0	64,025
Audit	62,125	14,125	0	0	48,000	0	0	0
Corporate Services Reimbursement	0	362,211	666,691	521,290	(2,226,598)	676,406	74,689	601,717
Insurance	194,017	25,388	48,851	62,540	6,461	50,777	11,045	39,732
Financial Aid Set Aside	222,189	222,189	0	0	0	0	0	0
Operating Supplies	482,540	9,500	22,200	160,623	0	290,217	0	290,217
Repairs, Maint, Recycling	701,206	8,374	349,759	157,500	11,974	173,599	12,500	161,099
Utilities	727,483	9,266	230,808	318,300	5,468	163,641	53,599	110,042
Rent/Debt	76,782	11,004	(489,625)	18,979	0	536,424	399,781	136,643
Contributions to University	479,849	0	0	0	0	479,849	298,445	181,404
AF Custodialship Reimburse	15,000	15,000	0	0	0	0	0	0
Professional Development & Dues	171,353	49,683	40,100	36,000	28,570	17,000	0	17,000
Employee Training & Staff Conference	43,875	18,875	0	0	25,000	0	0	0
Food Costs	18,117	17,717	0	0	400	0	0	0
Telephone & Communications	117,485	14,750	42,000	23,081	14,240	23,414	8,000	15,414
Postage & Freight	5,080	850	500	400	3,330	0	0	0
Office Supplies	36,825	6,750	10,045	5,600	14,430	0	0	0
Sustainability Programs	67,529	0	67,529	0	0	0	0	0
Printing and Copies	7,550	7,550	0	0	0	0	0	0
Depreciation	822,061	14,422	334,000	274,138	49,159	150,342	8,670	141,672
Advertising & Publicity	58,925	5,900	16,050	27,325	0	9,650	0	9,650
Staff Recognition & Student Scholarships	21,400	13,400	0	0	8,000	0	0	0
Programming	1,066,948	609,498	372,600	78,100	0	6,750	0	6,750
Software Maint & Equip Purchase	157,200	8,500	53,000	66,700	29,000	0	0	0
Other	318,648	75,057	5,239	14,900	28,989	194,463	100	194,363
Total Operating Expenses	22,542,712	3,273,469	4,485,892	4,450,731	17,946	10,314,674	867,716	9,446,958
Inc (Dec) in Unrestricted Net Assets	(520,472)	(377,053)	50,000	50,000	0	(243,419)	(47,212)	(196,207)

A S S O C I A T E D
S T U D E N T S

PAY SCHEDULE

PAY SCHEDULE

The following pay schedule reflects the current positions and pay grades. The pay schedule is required by the Associated Students retirement provider, CalPERS. The pay schedule must be adopted annually by the Board of Directors and meet the requirements of California Code of Regulations 570.5, Requirement for a Publicly Available Pay Schedule.

CalPERS Publicly Available Pay Schedule

Position Title	Pay Grade Effective Date	Time Base	Pay Grade	Pay Grade	Pay Grade
				Minimum	Maximum
BMU Custodian	10/24/2019	Hourly	3	\$12.72	\$17.17
Custodian - Floater	10/24/2019	Hourly	3	\$12.72	\$17.17
WREC Custodian	10/24/2019	Hourly	3	\$12.72	\$17.17
Cook I	10/24/2019	Hourly	4	\$12.93	\$18.75
Dish Room Supervisor	10/24/2019	Hourly	4	\$12.93	\$18.75
BMU Conference Services Coordinator	10/24/2019	Hourly	5	\$13.71	\$19.88
Residence Hall Line Supervisor	10/24/2019	Hourly	5	\$13.71	\$19.88
Catering Assistant	10/24/2019	Hourly	6	\$14.53	\$21.07
CDL Office Assistant	10/24/2019	Hourly	6	\$14.53	\$21.07
Marketing Assistant	10/24/2019	Hourly	6	\$14.53	\$21.07
Office Operations Coordinator [GAC]	10/24/2019	Hourly	6	\$14.53	\$21.07
Residential Production Supervisor	10/24/2019	Hourly	6	\$14.53	\$21.07
Administrative Office Coordinator	10/24/2019	Hourly	7	\$15.40	\$22.33
Cook II	10/24/2019	Hourly	7	\$15.40	\$22.33
Dining Services Custodial Supervisor	10/24/2019	Hourly	7	\$15.40	\$22.33
Residential Relief Supervisor	10/24/2019	Hourly	7	\$15.40	\$22.33
WREC Weekend Facility Supervisor	10/24/2019	Hourly	7	\$15.40	\$22.33
Adventure Outings Operations Assistant Coord	10/24/2019	Hourly	8	\$16.33	\$23.67
Audiovisual & Multimedia Assistant	10/24/2019	Hourly	8	\$16.33	\$23.67
Coffee Shop Supervisor	10/24/2019	Hourly	8	\$16.33	\$23.67
Convenience Store[s] Supervisor	10/24/2019	Hourly	8	\$16.33	\$23.67
Cook III	10/24/2019	Hourly	8	\$16.33	\$23.67
FSO Accounting Tech II	10/24/2019	Hourly	8	\$16.33	\$23.67
Human Resources Assistant	10/24/2019	Hourly	8	\$16.33	\$23.67
Marketing/Public Relations Coordinator	10/24/2019	Hourly	8	\$16.33	\$23.67
Residential Production Manager	10/24/2019	Hourly	8	\$16.33	\$23.67
Retail Service Supervisor	10/24/2019	Hourly	8	\$16.33	\$23.67
Sutter Coffee Shop Supervisor	10/24/2019	Hourly	8	\$16.33	\$23.67
Sutter Hall Cafe Supervisor	10/24/2019	Hourly	8	\$16.33	\$23.67
Adventure Outings Operations Coordinator	10/24/2019	Hourly	9	\$17.47	\$25.33
Adventure Outings Program Coordinator	10/24/2019	Hourly	9	\$17.47	\$25.33
BMU Building Maintenance Specialist	10/24/2019	Hourly	9	\$17.47	\$25.33
CDL Teacher	10/24/2019	Hourly	9	\$17.47	\$25.33
Dining Services Accounting Assistant II	10/24/2019	Hourly	9	\$17.47	\$25.33
FSO Accountant - Accounts Payable	10/24/2019	Hourly	9	\$17.47	\$25.33
FSO Accounting Tech III	10/24/2019	Hourly	9	\$17.47	\$25.33
FSO Payroll Technician	10/24/2019	Hourly	9	\$17.47	\$25.33
IT Support Analyst	10/24/2019	Hourly	9	\$17.47	\$25.33
Procurement Coordinator	10/24/2019	Hourly	9	\$17.47	\$25.33
Program Coordinator, BMU/AS Programs & Govt Affairs	10/24/2019	Hourly	9	\$17.47	\$25.33
Conference Services Supervisor	1/16/2020	Hourly	9	\$17.47	\$25.33
Sustainability Program Coordinator	10/24/2019	Hourly	9	\$17.47	\$25.33
WREC Aquatics Coordinator	10/24/2019	Hourly	9	\$17.47	\$25.33
WREC Building Maintenance Specialist	10/24/2019	Hourly	9	\$17.47	\$25.33
WREC Operations Coordinator	10/24/2019	Hourly	9	\$17.47	\$25.33
WREC Programs Coordinator	10/24/2019	Hourly	9	\$17.47	\$25.33
Audio/Visual Technical Manager	10/24/2019	Hourly	10	\$18.69	\$27.11
BMU Assistant Facilities Manager	10/24/2019	Hourly	10	\$18.69	\$27.11

Agency: Associated Students of CSU, Chico

CAVE Program Coordinator	10/24/2019	Hourly	10	\$18.69	\$27.11
CDL Head Teacher	10/24/2019	Hourly	10	\$18.69	\$27.11
CDL Teacher - Family Service Worker	10/24/2019	Hourly	10	\$18.69	\$27.11
Dining Services Residential Assistant Mgr	10/24/2019	Hourly	10	\$18.69	\$27.11
Human Resources Coordinator	10/24/2019	Hourly	10	\$18.69	\$27.11
Kitchen Supervisor	10/24/2019	Hourly	10	\$18.69	\$27.11
Program Coordinator, WLI	10/24/2019	Hourly	10	\$18.69	\$27.11
Recycling Operations & Warehouse Coordinator	10/24/2019	Hourly	10	\$18.69	\$27.11
Student Programs and Events Coordinator	10/24/2019	Hourly	10	\$18.69	\$27.11
WREC Assistant Facilities Manager	10/24/2019	Hourly	10	\$18.69	\$27.11
Sous Chef	10/24/2019	Hourly	11	\$20.19	\$29.27
Marketing Manager	1/1/2020	Hourly	12	\$21.80	\$31.62
CDL Assistant Program Director	10/24/2019	Hourly	12	\$21.80	\$31.62
CDL Site Supervisor	10/24/2019	Hourly	12	\$21.80	\$31.62
Catering Manager	10/24/2019	Semi-Monthly	12	\$1,889.65	\$2,740.00
	10/24/2019	Monthly	12	\$3,779.31	\$5,480.00
FSO Accounting Supervisor	10/24/2019	Semi-Monthly	12	\$1,889.65	\$2,740.00
	10/24/2019	Monthly	12	\$3,779.31	\$5,480.00
Residential Dining Manager	10/24/2019	Semi-Monthly	12	\$1,889.65	\$2,740.00
	10/24/2019	Monthly	12	\$3,779.31	\$5,480.00
Retail Manager	10/24/2019	Semi-Monthly	12	\$1,889.65	\$2,740.00
	10/24/2019	Monthly	12	\$3,779.31	\$5,480.00
Adventure Outings Program Director	10/24/2019	Semi-Monthly	13	\$2,059.72	\$2,986.60
	10/24/2019	Monthly	13	\$4,119.45	\$5,973.20
BMU Conference Services Manager	10/24/2019	Semi-Monthly	13	\$2,059.72	\$2,986.60
	10/24/2019	Monthly	13	\$4,119.45	\$5,973.20
CAVE Program Director	10/24/2019	Semi-Monthly	13	\$2,059.72	\$2,986.60
	10/24/2019	Monthly	13	\$4,119.45	\$5,973.20
CDL Program Director	10/24/2019	Semi-Monthly	13	\$2,059.72	\$2,986.60
	10/24/2019	Monthly	13	\$4,119.45	\$5,973.20
AS Programs & Government Affairs Assistant Director	10/24/2019	Semi-Monthly	14	\$2,245.10	\$3,255.39
	10/24/2019	Monthly	14	\$4,490.20	\$6,510.78
BMU Facilities Manager	10/24/2019	Semi-Monthly	14	\$2,245.10	\$3,255.39
	10/24/2019	Monthly	14	\$4,490.20	\$6,510.78
FSO Financial Services Assistant Director	10/24/2019	Semi-Monthly	14	\$2,245.10	\$3,255.39
	10/24/2019	Monthly	14	\$4,490.20	\$6,510.78
Assistant Director of Facilities Management	3/1/2020	Semi-Monthly	14	\$2,245.10	\$3,255.39
	3/1/2020	Monthly	14	\$4,490.20	\$6,510.78
WREC Assistant Director - Member Services	10/24/2019	Semi-Monthly	14	\$2,245.10	\$3,255.39
	10/24/2019	Monthly	14	\$4,490.20	\$6,510.78
WREC Assistant Director - Programs	10/24/2019	Semi-Monthly	14	\$2,245.10	\$3,255.39
	10/24/2019	Monthly	14	\$4,490.20	\$6,510.78
Associate Director of Programs, Events and Leadership Education	10/24/2019	Semi-Monthly	15	\$2,447.16	\$3,548.38
	10/24/2019	Monthly	15	\$4,894.31	\$7,096.75
Associate Director of Training and Development	4/1/2020	Semi-Monthly	15	\$2,447.16	\$3,548.38
	4/1/2020	Monthly	15	\$4,894.31	\$7,096.75
Associate Director of AS Programs and Government Affairs	4/1/2020	Semi-Monthly	15	\$2,447.16	\$3,548.38
	4/1/2020	Monthly	15	\$4,894.31	\$7,096.75
Executive Chef	10/24/2019	Semi-Monthly	15	\$2,447.16	\$3,548.38

Agency: Associated Students of CSU, Chico

	10/24/2019	Monthly	15	\$4,894.31	\$7,096.75
Associate Director of Dining Services	10/24/2019	Semi-Monthly	16	\$2,614.05	\$3,921.08
	10/24/2019	Monthly	16	\$5,228.11	\$7,842.16
Associate Director of Financial Services	3/1/2020	Semi-Monthly	16	\$2,614.05	\$3,921.08
	3/1/2020	Monthly	16	\$5,228.11	\$7,842.16
Associate Director of Facilities Management	3/1/2020	Semi-Monthly	16	\$2,614.05	\$3,921.08
	3/1/2020	Monthly	16	\$5,228.11	\$7,842.16
Associate Director of WREC Member Services and Programs	3/1/2020	Semi-Monthly	16	\$2,614.05	\$3,921.08
	3/1/2020	Monthly	16	\$5,228.11	\$7,842.16
Human Resources Director	10/24/2019	Semi-Monthly	18	\$3,105.76	\$4,658.63
	10/24/2019	Monthly	18	\$6,211.51	\$9,317.27
IT Director	10/24/2019	Semi-Monthly	18	\$3,105.76	\$4,658.63
	10/24/2019	Monthly	18	\$6,211.51	\$9,317.27
AS Programs & Government Affairs Director	10/24/2019	Semi-Monthly	19	\$3,385.27	\$5,077.91
	10/24/2019	Monthly	19	\$6,770.55	\$10,155.82
Wildcat Recreation Center Director	10/24/2019	Semi-Monthly	19	\$3,385.27	\$5,077.91
	10/24/2019	Monthly	19	\$6,770.55	\$10,155.82
Director, Union Facilities and Operations	3/1/2020	Semi-Monthly	21	\$3,943.18	\$6,111.93
	3/1/2020	Monthly	21	\$7,886.36	\$12,223.86
FSO Financial Services Director	10/24/2019	Semi-Monthly	21	\$3,943.18	\$6,111.93
	10/24/2019	Monthly	21	\$7,886.36	\$12,223.86
Associate Executive Director	10/24/2019	Semi-Monthly	22	\$4,298.07	\$6,662.00
	10/24/2019	Monthly	22	\$8,596.13	\$13,324.01
Dining Services Director	10/24/2019	Semi-Monthly	22	\$4,298.07	\$6,662.00
	10/24/2019	Monthly	22	\$8,596.13	\$13,324.01
Executive Director	10/24/2019	Semi-Monthly	25	\$5,566.12	\$8,627.49
	10/24/2019	Monthly	25	\$11,132.24	\$17,254.97

A S S O C I A T E D
S T U D E N T S

ACTIVITY FEE FUND

**APPROVED FOR THE YEAR ENDING
JUNE 30, 2021**

NOTES TO THE ACTIVITY FEE FUND

The following pages reflect a summary of the Activity Fee Fund's Actual and Budgeted Income and Expenses budgets and shows the actual experience for the 2018-19 year, the approved original budget, and estimated results for the 2019-20 year, and presents the approved budget for the 2020-21 year. These budgets use actual and estimated net income of \$2,455,741; \$2,401,685, and \$2,091,643, respectively. The fee revenue for 2018-19 is based upon actual receipts. The fee revenues for estimated results 2019-20 and approved 2020-21 are calculated using a fee of \$138 and a student head count of 16,600 and a fee of \$142 and an estimated student head count of 14,000 respectively. Despite a decline of 500 in annual enrollment noted in estimated results, the Government Affairs Committee (GAC) estimates increasing net assets by \$58,119 in 2018-19. Conversely, and as a primary result of the continued and significant decline forecasted for future enrollment, the approved budget for 2020-21 indicates a potential use of reserves in the amount of \$377,053.

In April 2019, the Government Affairs Committee approved revisions to Activity Fee Net Assets Reserve Policy that maximizes the long-term health of the fund by setting an improved level for Activity Fee net assets. As of June 30, 2019, the reserves were fully funded with excess net assets above reserves of \$3,149,577. Considering the estimated changes to the net assets as noted above, the excess net assets should be approximately \$3,242,527 at June 30, 2020.

With the forecasted operational costs associated with the continuing increase in minimum wage, health costs and other factors (decline in enrollment, inflation, staffing), a timeline for a probable fee increase needs to be explored. Based on the current programming, budget estimates and conservative projections, a fee increase referendum will most likely be necessary by the 2024-25 fiscal year to maintain existing programs and operations at their proposed levels in 2025-26.

The most recent change to the Activity Fee, approved by the student body in April 2007, extended the annual CPI increase to campus-based fees indefinitely.

ASSOCIATED STUDENTS CSU, CHICO
ACTIVITY FEE FUND
Actual & Budgeted Income and Expenses
For the Years Ended June 30

	Actual Experience 2019	Original Budget 2020	Estimated Results 2020	Approved Budget 2021
INCOME				
Income Sources				
Activity Fees	2,210,168	2,249,866	2,178,303	1,879,549
AFFA Income	85,000	85,000	85,000	85,000
Indirect Income	44,005	36,000	42,000	41,000
Interest/Investments	92,054	75,000	88,000	80,000
Miscellaneous Income	10,932	9,875	8,382	6,094
Transfer from Wildcat Store	50,192	0	0	0
TOTAL INCOME	2,492,351	2,455,741	2,401,685	2,091,643
ALLOCATED FUNDS				
University Service Fees/Expenses				
Copyright Fees	5,575	3,600	5,000	5,000
Indirect Costs to RF	16,743	12,500	17,550	17,050
VPBF Custodial Fee	13,250	2,250	3,000	4,000
Student Organization Banking	0	11,000	11,000	11,000
FASA Expense	254,492	259,054	250,959	222,189
Campus IT Charges	13,539	14,363	15,744	15,744
Total University Service Fees	303,599	302,767	303,253	274,983
Contract Programs				
CCLC	40,000	40,000	40,000	40,000
CLIC	48,133	48,500	48,500	48,500
CLIC Rent	27,533	30,000	30,225	6,830
GSEC	46,845	45,000	45,000	45,000
STAR Center	0	40,000	40,000	40,000
Student Shuttle Program	232,300	232,000	232,300	232,300
SFAC Contribution to Shuttle Program	(20,000)	0	0	0
Total Contract Programs	374,811	435,500	436,025	412,630
Corporate Services				
Financial Services Office	151,032	183,701	174,579	187,209
Administration & HR Offices	80,674	91,272	88,974	110,159
Information Technology Office	55,666	74,175	86,618	93,291
Corporate Services Depreciation Allocation	11,959	0	0	0
Total Corporate Services	299,331	349,148	350,171	390,659
AF Operational Costs				
AF Administration	94,719	156,888	156,599	134,882
Corporate Insurance	29,221	31,115	30,644	25,388
Depreciation	16,069	16,732	15,928	14,422
Risk Management	79	250	250	250
Small Equipment	0	2,500	2,500	2,500
Utilities	9,266	10,157	9,266	9,266
Custodial	6,374	6,374	6,374	6,374
Bank Charges	0	200	250	250
Total AF Operational Costs	155,728	224,216	221,811	193,332

ASSOCIATED STUDENTS CSU, CHICO
ACTIVITY FEE FUND
Actual & Budgeted Income and Expenses
For the Years Ended June 30

	Actual Experience 2019	Original Budget 2020	Estimated Results 2020	Approved Budget 2021
Government Affairs				
GAO Administration	180,313	215,270	246,122	283,141
Officer's Scholarship & Expense Budgets	80,355	92,934	116,112	121,228
Elections Budget	1,548	5,844	6,380	6,985
Total Government Affairs	262,216	314,048	368,614	411,354
Annual Program Allocations				
Event Funding Allocation Council	15,739	35,000	35,000	55,000
Activity Fee Reserves	543	28,123	27,229	23,494
Diversity Affairs Council	15,055	35,000	35,000	15,000
Revenue Sharing	37,147	65,000	61,485	38,025
Traditional Programming	8,905	23,500	23,500	16,000
Total Annual Program Allocations	77,389	186,623	182,214	147,519
Campus Programs				
CDL Career Employee S/B	708,578	777,772	701,975	830,185
CDL Operational Costs	334,340	290,620	296,563	306,221
Less CDL Grant Activity & Other Income	(790,767)	(717,374)	(769,666)	(775,935)
KCSC	13,196	25,762	25,762	32,449
Program Space Rent	4,179	4,179	4,179	4,179
Total Campus Programs	269,526	380,959	258,813	397,099
Community Programs				
CAVE Career Employee S/B	152,011	168,788	176,303	167,606
CAVE Operational Costs	92,479	103,444	99,462	101,852
Less CAVE Fee 4 Service Activity	(61,416)	(42,113)	(53,100)	(28,338)
Total Community Programs	183,074	230,119	222,665	241,120
TOTAL ALLOCATIONS	1,925,674	2,423,380	2,343,566	2,468,696
Available for Reserves	566,677	32,361	58,119	(377,053)

A S S O C I A T E D
S T U D E N T S

AUXILIARY ACTIVITIES FUND

**APPROVED FOR THE YEAR ENDING
JUNE 30, 2021**

AUXILIARY ACTIVITIES FUND: AN OVERVIEW

Since 1942, the Associated Students have provided the University community (students, faculty, staff and guests) with bookstore and campus dining services.

Operating under the broad policies and procedures set by the Associated Students Business Committee (ASBC), the commercial enterprises provide quality products and services at competitive prices, are responsive to the needs of the campus, and remain financially self-supporting.

Each year as a part of the budget process, the businesses project estimated results of operations for the next year using guidelines established by ASBC. These estimates are presented in an operational income statement format.

A S S O C I A T E D
S T U D E N T S

WILDCAT STORE

**APPROVED FOR THE YEAR ENDING
JUNE 30, 2021**

**ASSOCIATED STUDENTS, CSU, CHICO
WILDCAT STORE
ACTUAL AND ESTIMATED OPERATIONAL RESULTS
FOR THE YEARS ENDED JUNE 30**

	Actual 2019		Original Budget 2020		Estimated Results 2020		Approved Budget 2021	
	Amount	%	Amount	%	Amount	%	Amount	%
INCOME								
Contract Commission Income	874,354	69.68%	750,000	82.49%	746,842	83.73%	658,000	80.19%
Contract One-Time Bonus Amort	175,000	13.95%	0	0.00%	0	0.00%	0	0.00%
Contract Utility Reimbursement	70,068	5.58%	70,000	7.70%	46,584	5.22%	70,000	8.53%
Other Income	20,271	1.62%	4,195	0.46%	3,505	0.39%	2,504	0.31%
Interest Income	115,189	9.18%	85,000	9.35%	95,000	10.65%	90,000	10.97%
Total Income	1,254,882	100.00%	909,195	100.00%	891,931	100.00%	820,504	100.00%
EXPENSES								
Professional Services	0	0.00%	1,400	0.15%	0	0.00%	0	0.00%
Financial Services Office	28,794	2.29%	33,000	3.63%	33,000	3.70%	33,000	3.70%
Administration Expenses	26,653	2.12%	30,529	3.36%	40,732	4.57%	41,689	4.67%
Utilities	52,069	4.15%	56,146	6.18%	39,052	4.38%	53,599	6.01%
Postage & Freight	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Telephone	7,706	0.61%	8,500	0.93%	8,000	0.90%	8,000	0.90%
Operating Supplies	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Repairs and Maintenance	6,097	0.49%	6,349	0.70%	7,500	0.84%	12,500	1.40%
Depreciation	16,753	1.34%	13,384	1.47%	13,384	1.50%	8,670	0.97%
Advertising	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Insurance	12,585	1.00%	13,360	1.47%	13,247	1.49%	11,045	1.24%
Rent - Equipment	0	0.00%	0	0.00%	0	0.00%	0	0.00%
Rent BMU	0	0.00%	399,597	43.95%	0	0.00%	0	0.00%
Contributions to University	330,334	26.32%	319,129	35.10%	314,083	35.21%	298,445	33.46%
Wildcat and Credit Card Fees	196	0.02%	100	0.01%	100	0.01%	100	0.01%
Other Expenses	795	0.06%	845	0.09%	845	0.09%	887	0.10%
Total Expenses	481,982	38.40%	882,339	97.04%	469,943	52.69%	467,935	52.46%
NET INCOME BEFORE TRANSFERS	772,900	61.60%	26,856	2.96%	421,988	47.31%	352,569	47.54%
TRANSFERS								
Transfer to Other Funds (SU Rent)	(635,598)	-50.65%	0	0.00%	(299,698)	-33.60%	(399,781)	-44.82%
Total Transfers	(635,598)	-50.65%	0	0.00%	(299,698)	-33.60%	(399,781)	-44.82%
AVAILABLE FOR RESERVES	137,302	10.95%	26,856	2.96%	122,290	13.71%	(47,212)	2.72%

A S S O C I A T E D
S T U D E N T S

DINING SERVICES

**APPROVED FOR THE YEAR ENDING
JUNE 30, 2021**

DINING SERVICES
ASSOCIATED STUDENTS, CSU, CHICO
ACTUAL AND ESTIMATED OPERATIONAL RESULTS
FOR THE YEARS ENDING JUNE 30

	Actual 2019		Original Budget 2020		Estimated Results 2020		Approved Budget 2021	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
OPERATING INCOME								
Residential Dining Revenue	4,926,370	55.79%	5,326,575	56.92%	5,254,656	64.30%	5,736,867	63.75%
Cash Operations Sales	3,903,232	44.21%	4,031,329	43.08%	2,917,823	35.70%	3,262,388	36.25%
Total Operating Income	<u>8,829,602</u>	<u>100.00%</u>	<u>9,357,904</u>	<u>100.00%</u>	<u>8,172,479</u>	<u>100.00%</u>	<u>8,999,255</u>	<u>100.00%</u>
COST OF SALES								
Residential Dining Costs	1,469,471	29.83%	1,562,663	29.34%	1,325,781	25.23%	1,625,940	28.34%
Cash Operations & Catering	1,582,839	40.55%	1,552,288	38.51%	1,180,498	40.46%	1,282,583	39.31%
Total Cost of Sales	<u>3,052,310</u>	<u>34.57%</u>	<u>3,114,951</u>	<u>33.29%</u>	<u>2,506,279</u>	<u>30.67%</u>	<u>2,908,523</u>	<u>32.32%</u>
OPERATING MARGIN	<u>5,777,292</u>	<u>65.43%</u>	<u>6,242,953</u>	<u>66.71%</u>	<u>5,666,200</u>	<u>69.33%</u>	<u>6,090,732</u>	<u>67.68%</u>
OPERATING EXPENSES								
Salary, Wages & Benefits								
Salaries & Wages Career	1,151,670	13.04%	1,353,939	14.47%	1,201,984	14.71%	1,343,917	14.93%
Wages Student & Casual	2,059,093	23.32%	2,158,198	23.06%	2,041,166	24.98%	2,150,437	23.90%
Employee Benefits	600,160	6.80%	929,284	9.93%	787,570	9.64%	1,073,466	11.93%
Total Salary, Wages & Benefits	<u>3,810,923</u>	<u>43.16%</u>	<u>4,441,421</u>	<u>47.46%</u>	<u>4,030,720</u>	<u>49.33%</u>	<u>4,567,820</u>	<u>50.76%</u>
Other Operating Expenses								
Professional Services	78,238	0.89%	41,751	0.45%	74,106	0.91%	64,025	0.71%
Financial Services Office	200,073	2.27%	243,461	2.60%	201,371	2.46%	218,111	2.42%
Administration & HR Offices	212,450	2.41%	258,573	2.76%	255,805	3.13%	298,665	3.32%
Information Technology Office	63,944	0.72%	85,206	0.91%	78,151	0.96%	84,941	0.94%
Utilities	153,061	1.73%	164,086	1.75%	119,031	1.46%	110,042	1.22%
Telephone	14,948	0.17%	15,390	0.16%	15,495	0.19%	15,414	0.17%
Operating Supplies	242,411	2.75%	273,593	2.92%	211,849	2.59%	219,937	2.44%
Local/Auto & Truck	4,213	0.05%	1,850	0.02%	500	0.01%	3,500	0.04%
Travel & Meetings	20,205	0.23%	36,000	0.38%	17,402	0.21%	17,000	0.19%
Repairs and Maintenance	142,210	1.61%	147,523	1.58%	134,376	1.64%	161,099	1.79%

**DINING SERVICES
ASSOCIATED STUDENTS, CSU, CHICO
ACTUAL AND ESTIMATED OPERATIONAL RESULTS
FOR THE YEARS ENDING JUNE 30**

	Actual 2019		Original Budget 2020		Estimated Results 2020		Approved Budget 2021	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Laundry and Linen	82,389	0.93%	74,772	0.80%	87,153	1.07%	70,280	0.78%
Depreciation	135,862	1.54%	145,903	1.56%	123,276	1.51%	141,672	1.57%
Advertising	3,838	0.04%	12,050	0.13%	6,725	0.08%	9,650	0.11%
Insurance	40,442	0.46%	42,987	0.46%	45,659	0.56%	39,732	0.44%
Program Expense	3,004	0.03%	6,750	0.07%	3,875	0.05%	6,750	0.08%
Rent - Equip & BMU Space	7,203	0.08%	171,592	1.83%	7,203	0.09%	7,203	0.08%
Rent - Housing & Other	15,000	0.17%	15,000	0.16%	15,000	0.18%	15,000	0.17%
Contributions to University	195,820	2.22%	198,707	2.12%	173,651	2.12%	181,404	2.02%
Credit and Wildcat Card Fees	119,624	1.35%	117,916	1.26%	84,222	1.03%	102,812	1.14%
Other Operating Expenses	68,634	0.78%	77,236	0.83%	80,102	0.98%	79,787	0.89%
Total Other Operating Expenses	<u>1,803,569</u>	<u>20.43%</u>	<u>2,130,346</u>	<u>22.75%</u>	<u>1,734,952</u>	<u>21.23%</u>	<u>1,847,024</u>	<u>20.52%</u>
Total Operating Expenses	<u>5,614,492</u>	<u>63.59%</u>	<u>6,571,767</u>	<u>70.21%</u>	<u>5,765,672</u>	<u>70.56%</u>	<u>6,414,844</u>	<u>71.28%</u>
INCOME (LOSS) FROM OPERATIONS	<u>162,800</u>	<u>1.84%</u>	<u>(328,814)</u>	<u>-3.50%</u>	<u>(99,472)</u>	<u>-1.23%</u>	<u>(324,112)</u>	<u>-3.60%</u>
OTHER INCOME (EXPENSES)								
Other Income (Expense)	417,788	4.73%	281,183	3.00%	254,789	3.12%	251,496	2.79%
Sales Tax Expense	(11,079)	-0.13%	(11,511)	-0.12%	(7,530)	-0.09%	(9,151)	-0.10%
Transfer from Wildcat Store	78,969	0.89%	0	0.00%	0	0.00%	0	0.00%
Transfer out to Student Union (Rent)	(164,148)	-1.86%	0	0.00%	(123,292)	-1.51%	(114,440)	-1.27%
Total Other Income (Expense)	<u>321,530</u>	<u>5.49%</u>	<u>269,672</u>	<u>2.88%</u>	<u>123,967</u>	<u>3.03%</u>	<u>127,905</u>	<u>2.69%</u>
AVAILABLE FOR RESERVES	<u>484,330</u>	<u>7.33%</u>	<u>(59,142)</u>	<u>-0.62%</u>	<u>24,495</u>	<u>1.80%</u>	<u>(196,207)</u>	<u>-0.91%</u>

A S S O C I A T E D
S T U D E N T S

STUDENT UNION FUND

**APPROVED FOR THE YEAR ENDING
JUNE 30, 2021**

Student Union Fee and Enrollment

The current Student Union fee is \$830 annually to each student. The fee increases annually by the Consumer Price Index (CPI). The annual fee includes \$12.73, adjusted annually by CPI, to fund sustainability programs. The annual fee is projected to increase to \$850 in 2020-21.

Average student head count enrollment is expected to be 16,600 and 14,000 for 2019-20 and 2020-21, respectively.

Building Costs and Debt Service

The original Bell Memorial Union (BMU) building was authorized by a student vote in 1964 and construction was completed in 1969. Chico was the second Union constructed in the system. In 1996, a referendum was approved by the students to increase fees to provide funding to expand and remodel the BMU. Construction began in 1998 and was completed in 2001. Bonds totaling approximately \$23,370,000 were sold to fund the BMU expansion and remodel construction costs.

In 2005, a referendum was approved by the students to increase fees to provide funding to construct and operate the Wildcat Recreation Center (WREC). Construction began in 2007 and was completed in 2009. Systemwide Revenue Bonds totaling approximately \$66,425,000 were sold to fund the construction costs of the WREC.

Both bond agreements require annual payments of principal and interest on the bonded debt. A bond surety reserve was purchased to secure payment on both bond issues.

Funds held by the University

Revenue Fund

Student Union fees are collected locally and are held in the Revenue Fund maintained by the University. One of the primary purposes of this fund is to collect the student fee revenue and then fund the required debt service obligation for both the BMU and WREC facilities. In addition, administrative costs and other required fund transfers are paid out of this fund. The remaining funds, referred to as Return of Surplus Funds, are those made available to the Associated Students (AS) Student Union Fund to cover the annual operating and programming costs.

Repair and Replacement Fund

The Repair and Replacement Reserve Fund is held by the University with the purpose to set aside and disburse funds for future repairs and maintenance of the BMU and WREC facilities. Funding for this purpose is transferred annually from the Revenue Fund.

Capital Projects Fund

The Capital Projects Reserve is held by the University with the purpose to set aside and disburse funds for future capital projects related to the BMU and

WREC facilities. Funding for this purpose is transferred annually from the Revenue Fund.

Schedule 1, on the following page, reflects the combined activity of all Student Union funds held by the University, actual activity for 2018-19, original budget and estimated results for 2019-20 and approved budget for 2020-21.

Funds Held by the Associated Students

The AS Student Union Fund – Local Total, presented in Schedule 2, reflects combined income and expenses for the general operation and administration of the Bell Memorial Union and Wildcat Recreation Center buildings, actual activity for 2018-19, original budget and estimated results for 2019-20 and approved budget for 2020-21.

Associated Students, CSU, Chico
Student Union Funds Activity at University and Chancellors Office
For the Years Ending June 30

	Estimated Experience 2019	Original Budget 2020	Estimated Results 2020	Approved Budget 2021
Receipts				
Student Union Fees	13,711,925	13,981,189	13,572,829	11,724,419
Return of Surplus Funds	(7,823,027)	(7,236,580)	(7,236,580)	(8,327,985)
Interest Income	342,622	328,917	328,917	315,760
Other Income	0	0	0	0
Total Receipts	<u>6,231,520</u>	<u>7,073,526</u>	<u>6,665,166</u>	<u>3,712,194</u>
Disbursements				
General Admin & Insurance Costs	23,841	23,841	23,841	23,841
Financial Aid	461,359	470,427	456,672	394,426
BMU Bond Payment	1,419,250	1,426,000	1,426,000	1,420,500
WREC Bond Payment	3,736,831	3,737,806	3,737,806	3,734,031
Other Fund Transfers	0	0	0	0
Repairs & Maintenance Costs	187,000	350,000	115,000	488,500
Capital Projects Costs	0	1,500,000	47,500	1,500,000
Total Disbursements	<u>5,828,281</u>	<u>7,508,074</u>	<u>5,806,819</u>	<u>7,561,298</u>
Net Increase (Decrease)	<u>403,239</u>	<u>(434,548)</u>	<u>858,347</u>	<u>(3,849,104)</u>

**AS STUDENT UNION FUND - LOCAL TOTAL
ASSOCIATED STUDENTS, CSU, CHICO
ACTUAL EXPERIENCE AND BUDGETS
FOR THE YEARS ENDING JUNE 30**

	Actual Experience 2019	Original Budget 2020	Estimated Results 2020	Approved Budget 2021
INCOME				
Return of Surplus Funds - Fees	7,823,027	7,236,580	7,236,580	8,327,985
Rent Income	216,735	174,400	179,400	179,400
Program Receipts	113,922	116,500	114,700	115,900
Reimbursements - A S Areas	311,516	902,270	260,545	293,977
Interest Income	137,857	98,000	160,000	150,000
UHFS Contract	25,320	22,000	22,000	22,000
Miscellaneous Sales / Fees	151,499	154,000	148,600	150,500
Transfer from Dining & Wildcat Store	678,307	0	427,169	518,400
Other Income	136,698	91,710	97,965	90,838
Total Income	9,594,881	8,795,460	8,646,959	9,849,000
OPERATING EXPENSES				
Salaries & Wages - Career	1,843,655	1,897,054	1,823,342	2,120,706
Salaries & Wages - Temp	1,117,140	1,484,536	1,328,953	1,597,733
Employee Benefits	813,845	1,097,409	1,083,239	1,392,533
Student Officer Scholarships	12,728	13,519	13,519	14,195
Legal and Professional	115,229	149,766	169,033	276,233
Corporate Services Reimb:				
Administration & HR Offices	434,994	493,653	476,807	519,817
GAC,ELBD,ADMIN	7,877	8,329	8,664	9,334
Financial Services Office	294,876	358,787	370,972	395,638
Information Technology Office	183,557	244,589	245,082	263,192
Utilities	624,574	689,689	688,375	707,688
Postage	707	1,000	800	900
Telephone	57,029	57,125	60,481	65,081
Supplies	2,033	2,550	3,500	3,000
Professional Development	38,542	68,300	60,650	76,100
Repairs and Maintenance	290,690	337,899	417,360	607,000
Depreciation	450,028	697,168	452,237	608,138
Advertising	23,924	42,075	40,225	43,375
Marketing and Public Relations	130	0	0	0
Insurance	99,656	104,775	114,698	111,391
Rent	80,749	80,749	80,749	80,749

**AS STUDENT UNION FUND - LOCAL TOTAL
ASSOCIATED STUDENTS, CSU, CHICO
ACTUAL EXPERIENCE AND BUDGETS
FOR THE YEARS ENDING JUNE 30**

	Actual Experience 2019	Original Budget 2020	Estimated Results 2020	Approved Budget 2021
Program Expenses				
Wellness Center	0	0	0	6,000
Union Programming	78,852	251,750	188,100	279,600
Art Gallery	1,543	2,000	2,000	2,000
Sustainability Programs	92,764	97,181	91,079	67,529
Cross Cultural Center/STAR Center	40,000	40,000	85,000	85,000
WREC	59,796	72,700	79,600	78,100
Office Supplies and Copies	11,147	13,075	12,245	15,645
Small Electronics/Equipment	90,310	99,500	125,500	119,700
Operating Supplies	157,347	161,697	173,423	179,823
Recruitment	1,129	0	0	500
Bank Charges	206	200	200	200
Other Expenses	21,718	28,385	21,250	22,100
Total Operating Expenses	<u>7,046,775</u>	<u>8,595,460</u>	<u>8,217,083</u>	<u>9,749,000</u>
Increase (Decrease) in Net Assets	<u>2,548,106</u>	<u>200,000</u>	<u>429,876</u>	<u>100,000</u>

A S S O C I A T E D
S T U D E N T S

CORPORATE SERVICES FUND

**APPROVED FOR THE YEAR ENDING
JUNE 30, 2021**

Corporate Services

Corporate Services facilitates the smooth operations of all areas within the Associated Students (AS). For example, a single office performs all business services. This saves money and coordinates the business functions of the AS.

The Corporate Services budgets are unique in that they receive all funding from the other areas of the AS, except for Information Technology that receive some funding from non-AS sources in return for services. The budgets are also “break-even”, i.e. they are to receive only enough funding to cover costs. When looking at these budgets, notice each is “reimbursed” for the total cost of operations; the amount reimbursed plus income from non-AS sources equals the total cost of the operations.

The following pages include a combined schedule of the approved budgets for all Corporate Services areas and a brief description and individual budget presentation for each area. Explanations supporting significant budget increases are provided for each area.

**TOTAL CORPORATE SERVICES BUDGET
ASSOCIATED STUDENTS, CSU CHICO
ACTUAL EXPERIENCE AND BUDGETS
FOR THE YEARS ENDING JUNE 30**

	Actual Experience 2019	Original Budget 2020	Estimated Results 2020	Approved Budget 2021
INCOME				
Reimbursements				
Activity Fee	328,552	380,263	380,815	416,047
Student Union	569,591	655,094	654,395	675,251
Wildcat Recreation Center	418,511	490,787	487,355	544,894
Dining Services	528,331	622,969	573,448	633,378
Wildcat Store	61,930	70,420	80,345	78,698
Contract Income				
Research Foundation to Financial Services	0	0	0	0
Research Foundation to Information Tech	44,000	0	0	0
Other Income	34,293	22,802	22,824	17,946
Total Income	1,985,208	2,242,335	2,199,182	2,366,214
EXPENDITURES				
Salaries and Wages - Career	1,003,584	1,042,110	999,602	1,097,674
Salaries and Wages - Casual & Student	44,878	64,853	56,682	60,237
Employee Benefits	351,297	471,113	453,018	541,742
Student Officer Scholarships	12,749	13,519	13,519	14,195
Professional Services & Supplies	279,889	286,616	320,175	305,675
Insurance	139,483	147,576	149,528	128,055
Rent	0	0	0	0
Utilities	5,468	5,342	5,468	5,468
Postage	2,329	3,430	3,030	3,330
Telephone	14,845	15,025	13,840	14,240
Travel and Conferences	7,912	23,100	21,700	23,600
Professional Dues & Subs	4,792	4,970	4,970	4,970
Meals and Refreshments	0	400	1,100	400
Repairs and Maintenance Equip	(1,114)	3,600	3,600	5,600
Software Maintenance	14,733	25,000	30,000	25,000
Equipment Purchases	3,858	4,000	5,500	4,000
Custodial	6,374	6,374	6,374	6,374
Depreciation	58,445	56,004	46,308	49,159
Other Operating Expenses	17,418	28,348	37,063	28,040
Office Supplies and Printing	9,848	14,430	14,180	14,430
Staff Appreciation Events	1,283	5,500	5,500	8,000
Employee Training	4,198	20,000	7,000	25,000
Staff Conference/Recruitment Expenses	2,508	0	0	0
Miscellaneous	431	1,025	1,025	1,025
Total Expenditures	1,985,208	2,242,335	2,199,182	2,366,214
NET INCOME (LOSS)	0	0	0	0