



Associated Students

of CSU, Chico

**Estimated Results Budget
Year Ending June 30, 2021**

**Approved Budget
Year Ending June 30, 2022**

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S T U D E N T S

ALL AREAS

**APPROVED FOR THE YEAR ENDING
JUNE 30, 2022**

OVERVIEW OF APPROVED BUDGETS BY FUND

The overview of approved budgets by fund reflects the Associated Students' entire budget in an income statement format. This statement provides a one-page view of the Associated Students financial budget as a whole.

During the 2021-22 year, the Associated Student's total revenues and income are projected to be approximately \$15,572,132. This includes \$5,474,642 in business sales, \$8,101,616 in campus allocated student fees, and \$1,995,874 in other income. Operating expenses are projected to be approximately \$18,029,091. Included in the operating expenses is \$1,043,757 in cost of sales, \$11,518,854 in personnel costs, and \$5,466,480 in other operating expenses.

The total decrease in net assets of the Associated Students for the 2021-22 year is projected to be (\$2,456,959). Included in the projected 2021-22 total decrease in net assets is a planned \$2,000,000 reduction in Student Union local net assets.

Associated Students, CSU, Chico
Overview of Approved Budgets by Fund
For the Year Ending June 30, 2022

	Total A S Budget	Activity Fee Fund	Student Union Fund BMU	Student Union Fund WREC	Corporate Services Fund	Auxiliary Activities Fund Total	Auxiliary Activities	
							Wildcat Store	Dining Services
Revenues and Income								
Sales-Net of Discounts	5,474,642	0	0	0	0	5,474,642	0	5,474,642
Campus Allocation of Fee Income	8,101,616	1,730,574	2,916,700	3,454,342	0	0	0	0
Interest Income	153,000	35,000	74,000	0	0	44,000	30,000	14,000
Other Income	1,842,874	952,001	202,987	89,609	17,827	580,450	497,054	83,396
Total Revenues and Income	<u>15,572,132</u>	<u>2,717,575</u>	<u>3,193,687</u>	<u>3,543,951</u>	<u>17,827</u>	<u>6,099,092</u>	<u>527,054</u>	<u>5,572,038</u>
Operating Expenses								
Cost of Sales	1,043,757	0	0	0	0	1,043,757	0	1,043,757
Salaries and Wages	8,477,348	1,118,359	1,747,419	2,069,524	1,203,186	2,338,860	11,481	2,327,379
Officer Scholarships	127,334	100,522	12,617	0	12,617	1,578	789	789
Employee Benefits	3,041,506	506,870	740,063	604,201	517,616	672,756	4,569	668,187
Professional Services	478,210	23,344	42,555	115,178	269,108	28,025	0	28,025
Audit	64,500	14,500	0	0	50,000	0	0	0
Corporate Services Reimbursement	0	382,269	684,140	550,687	(2,254,409)	637,313	73,873	563,440
Insurance	194,701	23,455	50,502	62,526	7,901	50,317	10,332	39,985
Operating Supplies	407,705	10,500	20,500	197,506	0	179,199	0	179,199
Repairs, Maintenance, Recycling	639,425	12,062	273,006	187,500	11,974	154,883	6,315	148,568
Utilities	724,250	8,615	215,813	325,500	5,721	168,601	56,581	112,020
Rent	21,830	6,830	(514,773)	0	0	529,773	400,212	129,561
Contributions to University	372,763	0	0	0	0	372,763	252,251	120,512
AF Custodialship Reimbursement	16,000	16,000	0	0	0	0	0	0
Professional Development & Dues	150,165	48,120	43,750	27,100	28,695	2,500	0	2,500
Employee Training & Staff Conference	40,000	15,000	0	0	25,000	0	0	0
Food Costs	8,681	8,281	0	0	400	0	0	0
Telephone & Communications	111,366	14,600	27,600	25,875	19,984	23,307	8,000	15,307
Postage & Freight	7,005	500	2,575	400	3,530	0	0	0
Office Supplies	35,650	6,750	9,920	5,400	13,580	0	0	0
Sustainability Programs	61,547	0	61,547	0	0	0	0	0
Printing and Copies	6,900	6,900	0	0	0	0	0	0
Depreciation	714,609	11,833	348,770	214,904	34,569	104,533	8,670	95,863
Advertising & Publicity	53,650	5,100	15,600	27,250	0	5,700	0	5,700
Staff Recognition & Student Awards	19,400	11,400	0	0	8,000	0	0	0
Programming	813,211	436,811	334,800	39,100	0	2,500	0	2,500
Software Maintenance & Equip Purchases	161,200	8,000	55,800	66,400	31,000	0	0	0
Other	236,378	71,794	21,483	24,900	29,355	88,846	100	88,746
Total Operating Expenses	<u>18,029,091</u>	<u>2,868,415</u>	<u>4,193,687</u>	<u>4,543,951</u>	<u>17,827</u>	<u>6,405,211</u>	<u>833,173</u>	<u>5,572,038</u>
Inc (Dec) in Unrestricted Net Assets	<u>(2,456,959)</u>	<u>(150,840)</u>	<u>(1,000,000)</u>	<u>(1,000,000)</u>	<u>0</u>	<u>(306,119)</u>	<u>(306,119)</u>	<u>0</u>

A S S O C I A T E D
S T U D E N T S

PAY SCHEDULE

PAY SCHEDULE

The following pay schedule reflects the current positions and pay grades. The pay schedule is required by the Associated Students retirement provider, CalPERS. The pay schedule must be adopted annually by the Board of Directors and meet the requirements of California Code of Regulations 570.5, Requirement for a Publicly Available Pay Schedule.

CalPERS Publicly Available Pay Schedule

Position Title	Pay Grade Effective Date	Pay Grade	Time Base	Pay Grade Minimum	Pay Grade Maximum
Custodian - Floater	5/1/2021	3	Hourly	\$14.00	\$18.20
BMU Custodian	5/1/2021	3	Hourly	\$14.00	\$18.20
Residential Dining Marketing Coordinator	5/1/2021	3	Hourly	\$14.00	\$18.20
WREC Custodian	5/1/2021	3	Hourly	\$14.00	\$18.20
Residential Dining Dish Room Supervisor	5/1/2021	4	Hourly	\$14.00	\$19.88
Catering Cook I	5/1/2021	4	Hourly	\$14.00	\$19.88
Residential Dining Bakery Supervisor	5/1/2021	4	Hourly	\$14.00	\$19.88
Residential Dining Cook I	5/1/2021	4	Hourly	\$14.00	\$19.88
IT Temporary Assistant	5/1/2021	4	Hourly	\$14.00	\$19.88
Marketplace Cook I	5/1/2021	4	Hourly	\$14.00	\$19.88
BMU Conference Services Coordinator	5/1/2021	5	Hourly	\$14.53	\$21.07
Residence Hall Line Supervisor	5/1/2021	5	Hourly	\$14.53	\$21.07
Residential Dining Line and Concessions Supervisor	5/1/2021	5	Hourly	\$14.53	\$21.07
Residential Dining Production Supervisor	5/1/2021	6	Hourly	\$15.40	\$22.33
WREC Aquatics Coordinator-Temp	5/1/2021	6	Hourly	\$15.40	\$22.33
FSO Accounting Tech I - Cashiering	5/1/2021	6	Hourly	\$15.40	\$22.33
Government Affairs Office Operations Coordinator	5/1/2021	6	Hourly	\$15.40	\$22.33
Catering Assistant	5/1/2021	6	Hourly	\$15.40	\$22.33
CDL Office Assistant	5/1/2021	6	Hourly	\$15.40	\$22.33
BMU/AS Programs & Government Affairs Program Coordinator	5/1/2021	7	Hourly	\$16.33	\$23.67
Catering Cook II	5/1/2021	7	Hourly	\$16.33	\$23.67
BMU Conference Services Supervisor	5/1/2021	7	Hourly	\$16.33	\$23.67
Residential Dining Cook II	5/1/2021	7	Hourly	\$16.33	\$23.67
Marketplace Cook II	5/1/2021	7	Hourly	\$16.33	\$23.67
WREC Weekend Facility Supervisor	5/1/2021	7	Hourly	\$16.33	\$23.67
WREC Maintenance - Temp	5/1/2021	7	Hourly	\$16.33	\$23.67
WREC Membership - Temp	5/1/2021	7	Hourly	\$16.33	\$23.67
Residential Dining Custodial Supervisor	5/1/2021	7	Hourly	\$16.33	\$23.67
Residential Relief Supervisor	5/1/2021	7	Hourly	\$16.33	\$23.67
Catering Bakery Supervisor	5/1/2021	8	Hourly	\$17.31	\$25.10
Marketing Assistant (Digital Marketing)	5/1/2021	8	Hourly	\$17.31	\$25.10
Marketing/Public Relations Coordinator	5/1/2021	8	Hourly	\$17.31	\$25.10
Wildcat Den Supervisor	5/1/2021	8	Hourly	\$17.31	\$25.10
Residential Dining Hall Café Supervisor	5/1/2021	8	Hourly	\$17.31	\$25.10
Residential Dining To-Go Manager/Prepared Foods	5/1/2021	8	Hourly	\$17.31	\$25.10
Residential Production Manager	5/1/2021	8	Hourly	\$17.31	\$25.10
Marketplace Cook III	5/1/2021	8	Hourly	\$17.31	\$25.10
Marketing/AV Technician	5/1/2021	8	Hourly	\$17.31	\$25.10
Marketplace Retail Service Supervisor	5/1/2021	8	Hourly	\$17.31	\$25.10
Residential Dining Cook III	5/1/2021	8	Hourly	\$17.31	\$25.10
Graphic Design Coordinator	5/1/2021	8	Hourly	\$17.31	\$25.10
Human Resources Assistant	5/1/2021	8	Hourly	\$17.31	\$25.10
Adventure Outings Operations Assistant Coordinator	5/1/2021	8	Hourly	\$17.31	\$25.10
Audiovisual & Multimedia Assistant	5/1/2021	8	Hourly	\$17.31	\$25.10
Catering Cook III	5/1/2021	8	Hourly	\$17.31	\$25.10
Butte Station Convenience Store(s) Supervisor	5/1/2021	8	Hourly	\$17.31	\$25.10
Sutter Coffee Shop Supervisor	5/1/2021	8	Hourly	\$17.31	\$25.10
Creekside Coffee Shop Supervisor	5/1/2021	8	Hourly	\$17.31	\$25.10
CDL EHS Training	5/1/2021	9	Hourly	\$18.52	\$26.85
BMU Building Maintenance Specialist	5/1/2021	9	Hourly	\$18.52	\$26.85
Program Coordinator, AS Programs & Govt Affairs	5/1/2021	9	Hourly	\$18.52	\$26.85
Adventure Outings Operations Coordinator	5/1/2021	9	Hourly	\$18.52	\$26.85
Adventure Outings Program Coordinator	5/1/2021	9	Hourly	\$18.52	\$26.85
FSO Accountant - Accounts Payable	5/1/2021	9	Hourly	\$18.52	\$26.85
CDL Teacher	5/1/2021	9	Hourly	\$18.52	\$26.85
FSO Payroll Technician	5/1/2021	9	Hourly	\$18.52	\$26.85
FSO Accounting Tech III	5/1/2021	9	Hourly	\$18.52	\$26.85
Residential Dining Accounting Assistant II	5/1/2021	9	Hourly	\$18.52	\$26.85
WREC Aquatics Coordinator	5/1/2021	9	Hourly	\$18.52	\$26.85
WREC Operations Coordinator	5/1/2021	9	Hourly	\$18.52	\$26.85
WREC Programs Coordinator	5/1/2021	9	Hourly	\$18.52	\$26.85
WREC Building Maintenance Specialist	5/1/2021	9	Hourly	\$18.52	\$26.85
Residential Dining Procurement Coordinator	5/1/2021	9	Hourly	\$18.52	\$26.85
Sustainability Program Coordinator	5/1/2021	9	Hourly	\$18.52	\$26.85
Administrative Office Coordinator	5/1/2021	10	Hourly	\$19.81	\$28.73

CalPERS Publicly Available Pay Schedule

Position Title	Pay Grade Effective Date	Pay Grade	Time Base	Pay Grade Minimum	Pay Grade Maximum
Audiovisual Technical Manager	5/1/2021	10	Hourly	\$19.81	\$28.73
BMU Assistant Facilities Manager	5/1/2021	10	Hourly	\$19.81	\$28.73
Catering Kitchen Supervisor	5/1/2021	10	Hourly	\$19.81	\$28.73
CAVE Program Coordinator	5/1/2021	10	Hourly	\$19.81	\$28.73
CDL Head Teacher	5/1/2021	10	Hourly	\$19.81	\$28.73
CDL Teacher - Family Service Worker	5/1/2021	10	Hourly	\$19.81	\$28.73
Human Resources Coordinator	5/1/2021	10	Hourly	\$19.81	\$28.73
IT Support Analyst	5/1/2021	10	Hourly	\$19.81	\$28.73
Marketplace Kitchen Supervisor	5/1/2021	10	Hourly	\$19.81	\$28.73
OPS Student Programs and Events Coordinator	5/1/2021	10	Hourly	\$19.81	\$28.73
Recycling Operations and Warehouse Coordinator	5/1/2021	10	Hourly	\$19.81	\$28.73
Residential Dining Assistant Manager	5/1/2021	10	Hourly	\$19.81	\$28.73
Residential Dining Kitchen Supervisor	5/1/2021	10	Hourly	\$19.81	\$28.73
Wildcat Leadership Institute Program Coordinator	5/1/2021	10	Hourly	\$19.81	\$28.73
WREC Assistant Facilities Manager	5/1/2021	10	Hourly	\$19.81	\$28.73
Wildcat Wellness Center Coordinator	5/1/2021	11	Hourly	\$21.40	\$31.03
Residential Dining Sous Chef	5/1/2021	11	Hourly	\$21.40	\$31.03
Catering Sous Chef	5/1/2021	11	Hourly	\$21.40	\$31.03
Sr. Human Resources Generalist	5/1/2021	12	Hourly	\$23.11	\$33.51
IT Systems Administrator	5/1/2021	12	Hourly	\$23.11	\$33.51
CDL Assistant Program Director	5/1/2021	12	Hourly	\$23.11	\$33.51
WREC Facilities and Programs - Temp	5/1/2021	12	Hourly	\$23.11	\$33.51
Catering Manager	5/1/2021	12	Semi-Monthly	\$2,003.00	\$2,904.50
		12	Monthly	\$4,006.00	\$5,809.00
Marketplace Retail Manager	5/1/2021	12	Semi-Monthly	\$2,003.00	\$2,904.50
		12	Monthly	\$4,006.00	\$5,809.00
Marketing Manager	5/1/2021	12	Semi-Monthly	\$2,003.00	\$2,904.50
		12	Monthly	\$4,006.00	\$5,809.00
FSO Accounting Supervisor	5/1/2021	12	Semi-Monthly	\$2,003.00	\$2,904.50
		12	Monthly	\$4,006.00	\$5,809.00
Residential Dining Manager	5/1/2021	12	Semi-Monthly	\$2,003.00	\$2,904.50
		12	Monthly	\$4,006.00	\$5,809.00
CAVE Program Director	5/1/2021	13	Semi-Monthly	\$2,183.50	\$3,166.00
		13	Monthly	\$4,367.00	\$6,332.00
CDL Program Director	5/1/2021	13	Semi-Monthly	\$2,183.50	\$3,166.00
		13	Monthly	\$4,367.00	\$6,332.00
Adventure Outings Program Director	5/1/2021	13	Semi-Monthly	\$2,183.50	\$3,166.00
		13	Monthly	\$4,367.00	\$6,332.00
BMU Conference Services Manager	5/1/2021	13	Semi-Monthly	\$2,183.50	\$3,166.00
		13	Monthly	\$4,367.00	\$6,332.00
Risk Manager	5/1/2021	13	Semi-Monthly	\$2,183.50	\$3,166.00
		13	Monthly	\$4,367.00	\$6,332.00
BMU Facilities Manager	5/1/2021	14	Semi-Monthly	\$2,380.00	\$3,450.50
		14	Monthly	\$4,760.00	\$6,901.00
AS Programs & Government Affairs Assistant Director	5/1/2021	14	Semi-Monthly	\$2,380.00	\$3,450.50
		14	Monthly	\$4,760.00	\$6,901.00
FSO Financial Services Assistant Director	5/1/2021	14	Semi-Monthly	\$2,380.00	\$3,450.50
		14	Monthly	\$4,760.00	\$6,901.00
Union Assistant Director, Facilities Management	5/1/2021	14	Semi-Monthly	\$2,380.00	\$3,450.50
		14	Monthly	\$4,760.00	\$6,901.00
WREC Assist Director- Member Services	5/1/2021	14	Semi-Monthly	\$2,380.00	\$3,450.50
		14	Monthly	\$4,760.00	\$6,901.00
WREC Assistant Director - Programs	5/1/2021	14	Semi-Monthly	\$2,380.00	\$3,450.50
		14	Monthly	\$4,760.00	\$6,901.00
Residential Dining Executive Chef	5/1/2021	15	Semi-Monthly	\$2,594.00	\$3,761.50
		15	Monthly	\$5,188.00	\$7,523.00
Associate Director of Programs, Events and Leadership Education	5/1/2021	15	Semi-Monthly	\$2,594.00	\$3,761.50
		15	Monthly	\$5,188.00	\$7,523.00
Associate Director, AS Programs & Govt Affairs	5/1/2021	15	Semi-Monthly	\$2,594.00	\$3,761.50
		15	Monthly	\$5,188.00	\$7,523.00
Associate Director, Training & Development	5/1/2021	15	Semi-Monthly	\$2,594.00	\$3,761.50
		15	Monthly	\$5,188.00	\$7,523.00
Associate Director, Financial Services	5/1/2021	16	Semi-Monthly	\$2,771.00	\$4,156.50
		16	Monthly	\$5,542.00	\$8,313.00
Dining Services Associate Director	5/1/2021	16	Semi-Monthly	\$2,771.00	\$4,156.50

CalPERS Publicly Available Pay Schedule

Position Title	Pay Grade Effective Date	Pay Grade	Time Base	Pay Grade Minimum	Pay Grade Maximum
		16	Monthly	\$5,542.00	\$8,313.00
Union Associate Director, Facilities Management	5/1/2021	16	Semi-Monthly	\$2,771.00	\$4,156.50
		16	Monthly	\$5,542.00	\$8,313.00
WREC Associate Director, Member Services & Programs	5/1/2021	16	Semi-Monthly	\$2,771.00	\$4,156.50
		16	Monthly	\$5,542.00	\$8,313.00
Human Resources Director	5/1/2021	18	Semi-Monthly	\$3,292.00	\$4,938.00
		18	Monthly	\$6,584.00	\$9,876.00
IT Director	5/1/2021	18	Semi-Monthly	\$3,292.00	\$4,938.00
		18	Monthly	\$6,584.00	\$9,876.00
AS Programs & Government Affairs Director	5/1/2021	19	Semi-Monthly	\$3,588.50	\$5,382.50
		19	Monthly	\$7,177.00	\$10,765.00
Wildcat Recreation Center Director	5/1/2021	19	Semi-Monthly	\$3,588.50	\$5,382.50
		19	Monthly	\$7,177.00	\$10,765.00
Director, Union Facilities and Operations	5/1/2021	21	Semi-Monthly	\$4,180.00	\$6,478.50
		21	Monthly	\$8,360.00	\$12,957.00
FSO Financial Services Director	5/1/2021	21	Semi-Monthly	\$4,180.00	\$6,478.50
		21	Monthly	\$8,360.00	\$12,957.00
Auxiliary Business Director	5/1/2021	22	Semi-Monthly	\$4,556.00	\$7,061.50
		22	Monthly	\$9,112.00	\$14,123.00
Dining Services Director	5/1/2021	22	Semi-Monthly	\$4,556.00	\$7,061.50
		22	Monthly	\$9,112.00	\$14,123.00
Associate Executive Director	5/1/2021	22	Semi-Monthly	\$4,556.00	\$7,061.50
		22	Monthly	\$9,112.00	\$14,123.00
Executive Director	5/1/2021	25	Semi-Monthly	\$5,900.00	\$9,145.00
		25	Monthly	\$11,800.00	\$18,290.00

A S S O C I A T E D
S T U D E N T S

ACTIVITY FEE FUND

**APPROVED FOR THE YEAR ENDING
JUNE 30, 2022**

NOTES TO THE ACTIVITY FEE FUND

The following pages reflect a summary of the Activity Fee Fund's Actual and Budgeted Income and Expense budgets and shows the actual experience for the 2019-20 year, the approved original budget, and estimated results for the 2020-21 year, and presents the approved budget for the 2021-22 year. These budgets use actual and estimated total income of \$2,396,228; \$2,086,339, and \$1,899,829, respectively. The fee revenue for 2019-20 is based upon actual receipts. The fee revenues for estimated results 2020-21 and approved 2021-22 are calculated using a fee of \$142 and a student head count of 15,987 and again a fee of \$142 and an estimated student head count of 14,500 respectively. At the start of the pandemic aggressive attention was made to significantly reduce the approved budgets to maximize whatever income we'd receive based on low enrollment forecasts. 2020-21 enrollment was much healthier than estimated and as a result the Government Affairs Committee (GAC) estimates increasing net assets by \$643,262 in 2020-21. Conversely, and as a primary result of the decline forecasted for future enrollment, the approved budget for 2021-22 indicates a potential use of reserves in the amount of \$150,840.

In April 2019, the Government Affairs Committee approved revisions to Activity Fee Net Assets Reserve Policy that maximizes the long-term health of the fund by setting an improved level for Activity Fee net assets. As of June 30, 2020, the reserves were fully funded with excess net assets above reserves of \$3,799,600. Considering the estimated changes to the net assets as noted above, the excess net assets should be approximately \$4,222,018 at June 30, 2021.

With the forecasted operational costs associated with the continuing increase in minimum wage, health costs and other factors (decline in enrollment, inflation, staffing, wage adjustments, etc.), a timeline for a probable fee increase needs to be explored. Based on the current programming, budget estimates and conservative projections, combined with the current health of Activity Fee reserves, a fee increase referendum will most likely not be necessary until the 2027-28 fiscal year to maintain existing programs and operations at their proposed levels for future years.

The most recent change to the Activity Fee, approved by the student body in April 2007, extended the annual CPI increase to campus-based fees indefinitely. The fee is projected to remain flat at \$142 in 2021-22 and is again adjusted by a projected 1.5% CPI starting in 2022-23.

ASSOCIATED STUDENTS CSU, CHICO
ACTIVITY FEE FUND
Actual & Budgeted Income and Expenses
For the Years Ended June 30

	Actual Experience 2020	Original Budget 2021	Estimated Results 2021	Approved Budget 2022
INCOME				
Income Sources				
Campus Allocation of Fee Income	2,178,698	1,879,549	1,915,502	1,730,574
AFFA Income	85,000	85,000	85,000	85,000
Indirect Income	42,719	41,000	42,000	42,000
Interest/Investments	81,101	80,000	38,000	35,000
Miscellaneous Income	8,710	6,094	5,837	7,255
TOTAL INCOME	2,396,228	2,091,643	2,086,339	1,899,829
ALLOCATED FUNDS				
University Service Fees/Expenses				
Copyright Fees	5,296	5,000	0	0
Indirect Costs to RF	16,188	17,050	18,000	17,000
VPBF Custodial Fee	3,000	4,000	4,000	5,000
Student Organization Banking	11,000	11,000	11,000	11,000
FASA Expense	249,852	222,189	0	0
Campus IT Charges	15,744	15,744	15,744	15,744
Total University Service Fees	301,080	274,983	48,744	48,744
Contract Programs				
CCLC	40,000	40,000	20,000	40,000
CLIC	48,500	48,500	24,250	48,500
CLIC Rent	30,225	6,830	6,830	6,830
GSEC	45,000	45,000	22,500	45,000
STAR Center	40,000	40,000	20,000	40,000
Student Shuttle Program	218,117	232,300	27,500	50,000
Total Contract Programs	421,842	412,630	121,080	230,330
Corporate Services				
Financial Services Office	152,789	187,209	148,794	193,427
Administration & HR Offices	80,099	110,159	136,586	121,505
Information Technology Office	83,336	93,291	90,208	95,500
Corporate Services Depreciation Alloc	9,533	0	0	0
Total Corporate Services	325,757	390,659	375,588	410,432
AF Operational Costs				
AF Administration	64,220	134,882	115,157	150,952
Corporate Insurance	30,644	25,388	23,054	23,455
Depreciation	15,928	14,422	14,422	11,833
Risk Management	57	250	100	100
Small Equipment	968	2,500	2,000	2,500
Utilities	9,266	9,266	8,205	8,615
Custodial	6,374	6,374	5,312	5,312
Bank Charges	0	250	250	250
Other Expense-PR Health & CalPERS	21,261	0	0	0
Total AF Operational Costs	148,718	193,332	168,500	203,017
Government Affairs				

ASSOCIATED STUDENTS CSU, CHICO
ACTIVITY FEE FUND
Actual & Budgeted Income and Expenses
For the Years Ended June 30

	Actual Experience 2020	Original Budget 2021	Estimated Results 2021	Approved Budget 2022
GAO Administration	227,401	283,141	203,229	292,420
Officer's Scholarship & Expense Budgets	104,955	121,228	98,373	109,483
Elections Budget	1,099	6,985	6,985	7,047
Total Government Affairs	333,455	411,354	308,587	408,950
Annual Program Allocations				
Event Funding Allocation Council	13,465	55,000	25,000	60,000
Activity Fee Reserves	1,518	23,494	23,944	21,632
Diversity Affairs Council	17,122	15,000	10,000	10,000
Revenue Sharing	23,708	38,025	38,025	40,000
Traditional Programming	5,556	16,000	9,250	15,500
Total Annual Program Allocations	61,369	147,519	106,219	147,132
Campus Programs				
CDL Career Employee S/B	694,969	830,185	741,381	816,721
CDL Operational Costs	225,149	306,221	223,442	310,516
Less CDL Grant Activity & Other Income	(761,920)	(775,935)	(806,455)	(791,022)
KCSC	15,580	32,449	915	25,000
Program Space Rent	4,179	4,179	4,179	0
Total Campus Programs	177,957	397,099	163,462	361,215
Community Programs				
CAVE Career Employee S/B	174,888	167,606	152,570	167,807
CAVE Operational Costs	95,185	101,852	25,086	99,766
Less CAVE Fee 4 Service Activity	(54,137)	(28,338)	(26,759)	(26,724)
Total Community Programs	215,936	241,120	150,897	240,849
TOTAL ALLOCATIONS	1,986,114	2,468,696	1,443,077	2,050,669
Available for Reserves	410,114	(377,053)	643,262	(150,840)

A S S O C I A T E D
S T U D E N T S

AUXILIARY ACTIVITIES FUND

**APPROVED FOR THE YEAR ENDING
JUNE 30, 2022**

AUXILIARY ACTIVITIES FUND: AN OVERVIEW

Since 1942, the Associated Students have provided the University community (students, faculty, staff and guests) with bookstore and campus dining services.

Operating under the broad policies and procedures set by the Associated Students Business Committee (ASBC), the commercial enterprises provide quality products and services at competitive prices, are responsive to the needs of the campus, and remain financially self-supporting.

Each year as a part of the budget process, the businesses project estimated results of operations for the next year using guidelines established by ASBC. These estimates are presented in an operational income statement format.

A S S O C I A T E D
S T U D E N T S

DINING SERVICES

**APPROVED FOR THE YEAR ENDING
JUNE 30, 2022**

DINING SERVICES
ASSOCIATED STUDENTS, CSU, CHICO
ACTUAL AND ESTIMATED OPERATIONAL RESULTS
FOR THE YEARS ENDING JUNE 30

	Actual 2020		Original Budget 2021		Estimated Results 2021		Approved Budget 2022	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
OPERATING INCOME								
Residential Dining Revenue	5,109,044	62.64%	5,736,867	63.75%	2,198,904	99.20%	4,768,474	87.10%
Cash Operations Sales	3,046,682	37.36%	3,262,388	36.25%	17,734	0.80%	706,168	12.90%
Total Operating Income	8,155,726	100.00%	8,999,255	100.00%	2,216,638	100.00%	5,474,642	100.00%
COST OF SALES								
Residential Dining Costs	1,214,863	23.78%	1,625,940	28.34%	162,500	7.39%	780,300	16.36%
Cash Operations Costs	1,229,693	40.36%	1,282,583	39.31%	8,650	48.78%	263,457	37.31%
Total Cost of Sales	2,444,556	29.97%	2,908,523	32.32%	171,150	7.72%	1,043,757	19.07%
OPERATING MARGIN	5,711,170	70.03%	6,090,732	67.68%	2,045,488	92.28%	4,430,885	80.93%
OPERATING EXPENSES								
Salary, Wages & Benefits								
Salaries & Wages Career	1,243,768	15.25%	1,343,917	14.93%	706,159	31.86%	963,260	17.59%
Wages Student & Casual	1,908,610	23.40%	2,150,437	23.90%	49,914	2.25%	1,364,119	24.92%
Employee Benefits	633,900	7.77%	1,073,466	11.93%	396,169	17.87%	668,187	12.21%
Total Salary, Wages & Benefits	3,786,278	46.42%	4,567,820	50.76%	1,152,242	51.98%	2,995,566	54.72%
Other Operating Expenses								
Professional Services	75,771	0.93%	64,025	0.71%	16,025	0.72%	28,025	0.51%
Financial Services Office	176,234	2.16%	218,111	2.42%	143,355	6.47%	225,356	4.12%
Administration & HR Offices	231,842	2.84%	298,665	3.32%	141,900	6.40%	240,896	4.40%
Information Technology Office	75,190	0.92%	84,941	0.94%	81,802	3.69%	97,188	1.78%
Utilities	118,503	1.45%	110,042	1.22%	78,500	3.54%	112,020	2.05%
Telephone	15,388	0.19%	15,414	0.17%	14,659	0.66%	15,307	0.28%
Operating Supplies	184,765	2.27%	219,937	2.44%	54,785	2.47%	141,238	2.58%
Local/Auto & Truck	3,382	0.04%	3,500	0.04%	250	0.01%	1,250	0.02%
Travel & Meetings	10,376	0.13%	17,000	0.19%	1,015	0.05%	2,500	0.05%
Repairs and Maintenance	120,187	1.47%	161,099	1.79%	34,100	1.54%	148,568	2.71%
Laundry and Linen	84,117	1.03%	70,280	0.78%	21,145	0.95%	37,961	0.69%
Depreciation	137,360	1.68%	141,672	1.57%	125,038	5.64%	95,863	1.75%
Advertising	6,929	0.08%	9,650	0.11%	600	0.03%	5,700	0.10%
Insurance	45,692	0.56%	39,732	0.44%	37,397	1.69%	39,985	0.73%

**DINING SERVICES
ASSOCIATED STUDENTS, CSU, CHICO
ACTUAL AND ESTIMATED OPERATIONAL RESULTS
FOR THE YEARS ENDING JUNE 30**

	Actual 2020		Original Budget 2021		Estimated Results 2021		Approved Budget 2022	
	Amount	Percent	Amount	Percent	Amount	Percent	Amount	Percent
Program Expense	2,120	0.03%	6,750	0.08%	350	0.02%	2,500	0.05%
Rent - Equip & BMU Space	7,203	0.09%	7,203	0.08%	395	0.02%	0	0.00%
Rent - Housing & Other	15,000	0.18%	15,000	0.17%	15,000	0.68%	15,000	0.27%
Contributions to University	176,550	2.16%	181,404	2.02%	399	0.02%	120,512	2.20%
Credit and Wildcat Card Fees	111,423	1.37%	102,812	1.14%	7,950	0.36%	36,892	0.67%
Other Operating Expenses	85,657	1.05%	79,787	0.89%	39,197	1.77%	49,188	0.90%
Total Other Operating Expenses	<u>1,683,689</u>	<u>20.63%</u>	<u>1,847,024</u>	<u>20.52%</u>	<u>813,862</u>	<u>36.73%</u>	<u>1,415,949</u>	<u>25.86%</u>
Total Operating Expenses	<u>5,469,967</u>	<u>67.05%</u>	<u>6,414,844</u>	<u>71.28%</u>	<u>1,966,104</u>	<u>88.71%</u>	<u>4,411,515</u>	<u>80.58%</u>
INCOME (LOSS) FROM OPERATIONS	<u>241,203</u>	<u>2.98%</u>	<u>(324,112)</u>	<u>-3.60%</u>	<u>79,384</u>	<u>3.57%</u>	<u>19,370</u>	<u>0.35%</u>
OTHER INCOME (EXPENSES)								
Other Income (Expense)	281,311	3.45%	251,496	2.79%	35,056	1.58%	97,396	1.78%
Sales Tax Expense	(8,434)	-0.10%	(9,151)	-0.10%	0	0.00%	(2,205)	-0.04%
Other Exp-PR Health & CalPERS Adj	4,223	0.05%	0	0.00%	0	0.00%	0	0.00%
Transfer from SFAC	24,842	0.30%	0	0.00%	0	0.00%	0	0.00%
Transfer out to Student Union (Rent)	<u>(123,292)</u>	<u>-1.51%</u>	<u>(114,440)</u>	<u>-1.27%</u>	<u>(114,440)</u>	<u>-5.15%</u>	<u>(114,561)</u>	<u>-2.09%</u>
Total Other Income (Expense)	<u>178,650</u>	<u>2.19%</u>	<u>127,905</u>	<u>1.42%</u>	<u>(79,384)</u>	<u>-3.57%</u>	<u>(19,370)</u>	<u>-0.35%</u>
AVAILABLE FOR RESERVES	<u>419,853</u>	<u>5.17%</u>	<u>(196,207)</u>	<u>-2.18%</u>	<u>0</u>	<u>0.00%</u>	<u>0</u>	<u>0.00%</u>

A S S O C I A T E D
S T U D E N T S

WILDCAT STORE

**APPROVED FOR THE YEAR ENDING
JUNE 30, 2022**

ASSOCIATED STUDENTS, CSU, CHICO
WILDCAT STORE
ACTUAL AND ESTIMATED OPERATIONAL RESULTS
FOR THE YEARS ENDED JUNE 30

	Actual 2020		Original Budget 2021		Estimated Results 2021		Approved Budget 2022	
	Amount	%	Amount	%	Amount	%	Amount	%
INCOME								
Contract Commission Income	746,843	81.35%	658,000	80.19%	220,000	73.35%	425,000	80.64%
Contract Utility Reimbursement	62,481	6.81%	70,000	8.53%	42,352	14.12%	68,965	13.09%
Other Income	4,221	0.46%	2,504	0.31%	2,585	0.86%	3,089	0.59%
Interest Income	104,471	11.38%	90,000	10.97%	35,000	11.67%	30,000	5.69%
Total Income	918,016	100.00%	820,504	100.00%	299,937	100.00%	527,054	100.00%
EXPENSES								
Salary, Wages & Benefits								
Salaries & Wages Career	0	0.00%	0	0.00%	0	0.00%	11,481	2.18%
Employee Benefits	0	0.00%	0	0.00%	0	0.00%	4,569	0.87%
Total Salary, Wages & Benefits	0	0.00%	0	0.00%	0	0.00%	16,050	3.05%
Other Operating Expenses								
Financial Services Office	30,312	3.30%	33,000	4.02%	33,000	11.00%	33,000	11.00%
Administration Expenses	35,581	3.88%	41,689	5.08%	38,315	12.77%	40,873	13.63%
Utilities	39,052	4.25%	53,599	6.53%	30,100	10.04%	56,581	18.86%
Telephone	7,311	0.80%	8,000	0.98%	8,000	2.67%	8,000	2.67%
Repairs and Maintenance	6,894	0.75%	12,500	1.52%	5,948	1.98%	6,315	2.11%
Depreciation	13,384	1.46%	8,670	1.06%	8,670	2.89%	8,670	2.89%
Insurance	13,247	1.44%	11,045	1.35%	10,041	3.35%	10,332	3.44%
Contributions to University	284,547	31.00%	298,445	36.37%	225,904	75.32%	252,251	84.10%
Wildcat and Credit Card Fees	(18)	0.00%	100	0.01%	100	0.03%	100	0.03%
Other Expenses	845	0.09%	887	0.11%	752	0.25%	789	0.26%
Total Other Operating Expenses	431,155	46.97%	467,935	57.03%	360,830	120.30%	416,911	138.99%
Total Expenses	431,155	46.97%	467,935	57.03%	360,830	120.30%	432,961	142.04%
NET INCOME BEFORE TRANSFERS	486,861	53.03%	352,569	42.97%	(60,893)	-20.30%	94,093	-42.04%
TRANSFERS								
Transfer to Other Funds (SU Rent)	(299,698)	-32.65%	(399,781)	-48.72%	(399,781)	-133.29%	(400,212)	-133.43%
Total Transfers	(299,698)	-32.65%	(399,781)	-48.72%	(399,781)	-133.29%	(400,212)	-133.43%
AVAILABLE FOR RESERVES	187,163	20.38%	(47,212)	-5.75%	(460,674)	-153.59%	(306,119)	-175.47%

A S S O C I A T E D
S T U D E N T S

STUDENT UNION FUND

**APPROVED FOR THE YEAR ENDING
JUNE 30, 2022**

Student Union Fee and Enrollment

The current Student Union fee is \$850 annually to each student. The fee increases annually by the Consumer Price Index (CPI). The annual fee includes \$13.02, adjusted annually by CPI, to fund sustainability programs. In this analysis the fee is projected to remain flat at \$850 in 2021-22 and is again adjusted by a projected 1.5% CPI starting in 2022-23.

Average student head count enrollment is expected to be 15,987 and 14,500 for 2020-21 and 2021-22, respectively.

Building Costs and Debt Service

The original Bell Memorial Union (BMU) building was authorized by a student vote in 1964 and construction was completed in 1969. Chico was the second Union constructed in the system. In 1996, a referendum was approved by the students to increase fees to provide funding to expand and remodel the BMU. Construction began in 1998 and was completed in 2001. Bonds totaling approximately \$23,370,000 were sold to fund the BMU expansion and remodel construction costs.

In 2005, a referendum was approved by the students to increase fees to provide funding to construct and operate the Wildcat Recreation Center (WREC). Construction began in 2007 and was completed in 2009. Systemwide Revenue Bonds totaling approximately \$66,425,000 were sold to fund the construction costs of the WREC.

Both bond agreements require annual payments of principal and interest on the bonded debt. A bond surety reserve was purchased to secure payment on both bond issues.

Funds held by the University

Revenue Fund

Student Union fees are collected locally and are held in the Revenue Fund maintained by the University. One of the primary purposes of this fund is to collect the student fee revenue and then fund the required debt service obligation for both the BMU and WREC facilities. In addition, administrative costs and other required fund transfers are paid out of this fund. The remaining funds, referred to as Return of Surplus Funds, are those made available to the Associated Students (AS) Student Union Fund to cover the annual operating and programming costs.

Repair and Replacement Fund

The Repair and Replacement Reserve Fund is held by the University with the purpose to set aside and disburse funds for future repairs and maintenance of the BMU and WREC facilities. Funding for this purpose is transferred annually from the Revenue Fund.

Capital Projects Fund

The Capital Projects Reserve is held by the University with the purpose to set aside and disburse funds for future capital projects related to the BMU and

WREC facilities. Funding for this purpose is transferred annually from the Revenue Fund.

Schedule 1, on the following page, reflects the combined activity of all Student Union funds held by the University, actual activity for 2019-20, original budget and estimated results for 2020-21 and approved budget for 2021-22.

Funds Held by the Associated Students

The AS Student Union Fund – Local Total, presented in Schedule 2, reflects combined income and expenses for the general operation and administration of the Bell Memorial Union and Wildcat Recreation Center buildings, actual activity for 2019-20, original budget and estimated results for 2020-21 and approved budget for 2021-22.

Associated Students, CSU, Chico
Student Union Funds Activity at University and Chancellors Office
For the Years Ending June 30

	Actual Experience 2020	Original Budget 2021	Estimated Results 2021	Approved Budget 2022
Receipts				
Student Union Fees	13,585,917	11,724,419	13,391,711	12,148,161
Return of Surplus Funds	(7,236,580)	(8,327,985)	(5,913,993)	(6,371,042)
Interest Income	502,120	315,760	482,035	462,754
Other Income	531,697	0	0	0
Total Receipts	<u>7,383,154</u>	<u>3,712,194</u>	<u>7,959,753</u>	<u>6,239,873</u>
 Disbursements				
General Admin & Insurance Costs	20,617	23,841	20,617	20,617
Financial Aid	436,125	394,426	430,426	390,391
BMU Bond Payment	1,426,000	1,420,500	1,420,500	1,422,750
WREC Bond Payment	3,717,905	3,734,031	3,734,031	3,736,756
Repairs & Maintenance Costs	774,570	488,500	1,457,000	572,500
Capital Projects Costs	0	1,500,000	1,230,400	800,000
Total Disbursements	<u>6,375,217</u>	<u>7,561,298</u>	<u>8,292,974</u>	<u>6,943,014</u>
 Net Increase (Decrease)	<u>1,007,937</u>	<u>(3,849,104)</u>	<u>(333,221)</u>	<u>(703,141)</u>

**AS STUDENT UNION FUND - LOCAL TOTAL
ASSOCIATED STUDENTS, CSU, CHICO
ACTUAL EXPERIENCE AND BUDGETS
FOR THE YEARS ENDING JUNE 30**

	Actual Experience 2020	Original Budget 2021	Estimated Results 2021	Approved Budget 2022
INCOME				
Return of Surplus Funds - Fees	7,236,580	8,327,985	5,913,993	6,371,042
Rent Income	179,651	179,400	90,000	147,500
Program Receipts	80,670	115,900	(700)	37,725
Reimbursements - A S Areas	260,545	293,977	128,955	261,248
Interest Income	169,144	150,000	77,000	74,000
UHFS Contract	13,642	22,000	13,642	0
Miscellaneous Sales / Fees	97,115	150,500	7,600	38,075
Transfer from Dining & Wildcat Store	439,329	518,400	518,400	514,773
Other Income	89,465	90,838	63,957	69,296
	<u>8,566,141</u>	<u>9,849,000</u>	<u>6,812,847</u>	<u>7,513,659</u>
OPERATING EXPENSES				
Salaries & Wages - Career	1,777,825	2,120,706	1,762,449	2,301,604
Salaries & Wages - Temp	959,600	1,597,733	276,119	1,515,339
Employee Benefits	807,149	1,392,533	946,105	1,344,264
Student Officer Scholarships	13,519	14,195	12,035	12,617
Legal and Professional	98,823	276,233	345,704	157,733
Corporate Services Reimb:				
Administration & HR Offices	463,930	519,817	482,377	557,579
GAC,ELBD,ADMIN	8,664	9,334	7,751	9,283
Financial Services Office	324,671	395,638	344,455	408,779
Information Technology Office	235,795	263,192	254,825	259,186
Utilities	595,755	707,688	530,923	708,500
Postage	53	900	2,505	2,975
Telephone	55,618	65,081	55,706	53,475
Supplies	1,894	3,000	1,000	3,500
Professional Development	19,590	76,100	17,306	70,850
Repairs and Maintenance	396,933	607,000	484,009	552,200
Depreciation	464,885	608,138	453,362	563,674
Advertising	30,942	43,375	21,788	42,850
Insurance	114,699	111,391	107,123	113,028
Rent	80,749	80,749	17,177	0
Program Expenses				
Wellness Center	0	6,000	0	6,000
Union Programming	86,057	279,600	80,650	241,800

**AS STUDENT UNION FUND - LOCAL TOTAL
ASSOCIATED STUDENTS, CSU, CHICO
ACTUAL EXPERIENCE AND BUDGETS
FOR THE YEARS ENDING JUNE 30**

	Actual Experience 2020	Original Budget 2021	Estimated Results 2021	Approved Budget 2022
Art Gallery	1,124	2,000	0	2,000
Sustainability Programs	81,431	67,529	140,951	61,547
Cross Cultural Center/STAR Center	85,000	85,000	42,500	85,000
WREC	43,778	78,100	2,500	39,100
Office Supplies and Copies	8,148	15,645	4,725	15,320
Small Electronics/Equipment	79,720	119,700	62,900	122,200
Operating Supplies	107,292	179,823	160,050	214,506
Recruitment	248	500	2,500	3,000
Bank Charges	438	200	1,000	1,000
Other Expenses	23,001	22,100	16,500	44,750
Other Exp-PR Health & CalPERS	67,386	0	0	0
Total Operating Expenses	<u>7,034,717</u>	<u>9,749,000</u>	<u>6,636,995</u>	<u>9,513,659</u>
Increase (Decrease) in Net Assets	<u>1,531,424</u>	<u>100,000</u>	<u>175,852</u>	<u>(2,000,000)</u>

A S S O C I A T E D
S T U D E N T S

CORPORATE SERVICES FUND

**APPROVED FOR THE YEAR ENDING
JUNE 30, 2022**

Corporate Services

Corporate Services facilitates the smooth operations of all areas within the Associated Students (AS). For example, a single office performs all business services. This saves money and coordinates the business functions of the AS.

The Corporate Services budgets are unique in that they receive all funding from the other areas of the AS. The budgets are also “break-even”, i.e. they are to receive only enough funding to cover costs. When looking at these budgets, notice each is “reimbursed” for the total cost of operations; the amount reimbursed plus income from non-AS sources equals the total cost of the operations.

The following pages include a combined schedule of the approved budgets for all Corporate Services areas and a brief description and individual budget presentation for each area. Explanations supporting significant budget changes are provided for each area.

**TOTAL CORPORATE SERVICES BUDGET
ASSOCIATED STUDENTS, CSU CHICO
ACTUAL EXPERIENCE AND BUDGETS
FOR THE YEARS ENDING JUNE 30**

	Actual Experience 2020	Original Budget 2021	Estimated Results 2021	Approved Budget 2022
INCOME				
Reimbursements				
Activity Fee	356,402	416,047	398,642	433,887
Student Union	637,343	675,251	623,003	693,016
Wildcat Recreation Center	457,742	544,894	497,791	572,845
Dining Services	533,384	633,378	397,971	595,184
Wildcat Store	72,506	78,698	75,827	77,164
Other Income	23,562	17,946	17,926	17,827
Total Income	<u>2,080,939</u>	<u>2,366,214</u>	<u>2,011,160</u>	<u>2,389,923</u>
EXPENDITURES				
Salaries and Wages - Career	1,014,284	1,097,674	985,113	1,146,106
Salaries and Wages - Casual & Student	38,398	60,237	39,993	57,080
Employee Benefits	431,517	541,742	397,563	517,616
Student Officer Scholarships	13,519	14,195	12,035	12,617
Professional Services & Supplies	282,923	305,675	287,679	319,108
Insurance	149,560	128,055	118,513	125,588
Utilities	5,468	5,468	5,468	5,721
Postage	3,193	3,330	2,530	3,530
Telephone	13,837	14,240	19,788	19,984
Travel and Conferences	12,333	23,600	14,100	23,600
Professional Dues & Subs	4,786	4,970	4,970	5,095
Meals and Refreshments	999	400	400	400
Repairs and Maintenance Equip	318	5,600	3,400	5,600
Software Maintenance	24,276	25,000	30,000	25,000
Equipment Purchases	1,365	4,000	6,000	6,000
Custodial	6,374	6,374	6,374	6,374
Depreciation	43,301	49,159	30,211	34,569
Other Operating Expenses	19,356	28,040	18,768	28,330
Office Supplies and Printing	8,279	14,430	9,230	13,580
Staff Appreciation Events	1,258	8,000	5,500	8,000
Employee Training	3,724	25,000	12,500	25,000
Miscellaneous	1,871	1,025	1,025	1,025
Total Expenditures	<u>2,080,939</u>	<u>2,366,214</u>	<u>2,011,160</u>	<u>2,389,923</u>
NET INCOME (LOSS)	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>