

| Estimated Results Budget                     | All Areas and Pay Schedule | 2  |
|--|----------------------------|----|
| Year Ending June 30, 2023                    |                            |    |
| Approved Budget<br>Year Ending June 30, 2024 | Activity Fee Fund          | 11 |
|  | Auxiliary Activities Fund  | 14 |
|  | Student Union Fund         | 20 |
|  |                            |    |

**Corporate Services Fund** 

23

### **ALL AREAS**

#### **OVERVIEW OF APPROVED BUDGETS BY FUND**

The overview of approved budgets by fund reflects the Associated Students' entire budget in an income statement format. This statement provides a one-page view of the Associated Students financial budget as a whole.

During the 2023-24 year, the Associated Student's total revenues and income are projected to be approximately \$21,177,424. This includes \$8,895,426 in business sales, \$9,987,019 in campus allocated student fees, and \$2,294,979 in other income. Operating expenses are projected to be approximately \$21,606,482. Included in the operating expenses is \$2,564,383 in cost of sales, \$12,871,182 in personnel costs, and \$6,170,917 in other operating expenses.

The total decrease in net assets of the Associated Students for the 2023-24 year is projected to be (\$429,058).

### Associated Students, CSU, Chico Overview of Proposed Budgets by Fund For the Year Ending June 30, 2024

|  |               |             |                   | Student            | Corporate        | Auxiliary                | / axinal y       | Activities         |
|--|---------------|-------------|-------------------|--------------------|------------------|--------------------------|------------------|--------------------|
|  | A S<br>Budget | Fee<br>Fund | Union Fund<br>BMU | Union Fund<br>WREC | Services<br>Fund | Activities<br>Fund Total | Wildcat<br>Store | Dining<br>Services |
| Revenues and Income                      | U             |             |                   |                    |                  |                          |                  |                    |
| Sales-Net of Discounts                   | 8,895,426     | 0           | 0                 | 0                  | 0                | 8,895,426                | 0                | 8,895,426          |
| Campus Allocation of Fee Income          | 9,987,019     | 1,919,670   | 3,870,507         | 4,196,842          | 0                | 0                        | 0                | 0                  |
| Interest Income                          | 495,000       | 100,000     | 230,000           | 0                  | 0                | 165,000                  | 100,000          | 65,000             |
| Other Income                             | 1,799,979     | 821,247     | 102,500           | 158,400            | 17,500           | 700,332                  | 470,000          | 230,332            |
| Total Revenues and Income                | 21,177,424    | 2,840,917   | 4,203,007         | 4,355,242          | 17,500           | 9,760,758                | 570,000          | 9,190,758          |
| Operating Expenses                       |               |             |                   |                    |                  |                          |                  |                    |
| Cost of Sales                            | 2,564,383     | 0           | 0                 | 0                  | 0                | 2,564,383                | 0                | 2,564,383          |
| Salaries and Wages                       | 9,516,131     | 1,238,979   | 1,730,578         | 1,847,930          | 1,186,387        | 3,512,257                | 12,409           | 3,499,848          |
| Officer Scholarships                     | 148,405       | 120,009     | 13,386            | 0                  | 13,386           | 1,624                    | 812              | 812                |
| Employ ee Benefits                       | 3,355,051     | 507,433     | 639,524           | 508,963            | 467,352          | 1,231,779                | 4,331            | 1,227,448          |
| Professional Services                    | 591,827       | 29,851      | 117,340           | 135,701            | 286,956          | 21,979                   | 0                | 21,979             |
| Audit                                    | 65,500        | 15,500      | 0                 | 0                  | 50,000           | 0                        | 0                | 0                  |
| Corporate Services Reimbursement         | 0             | 340,865     | 659,707           | 501,831            | (2,208,438)      | 706,035                  | 48,768           | 657,267            |
| Insurance                                | 342,314       | 33,848      | 101,807           | 119,166            | 11,601           | 75,892                   | 14,124           | 61,768             |
| Operating Supplies                       | 524,667       | 15,250      | 58,600            | 192,525            | 0                | 258,292                  | 0                | 258,292            |
| Repairs, Maintenance, Recycling          | 617,106       | 10,394      | 148,169           | 322,000            | 16,960           | 119,583                  | 6,315            | 113,268            |
| Utilities                                | 784,950       | 11,500      | 247,669           | 355,000            | 8,450            | 162,331                  | 56,581           | 105,750            |
| Rent                                     | 5,229         | 0           | (558,432)         | 0                  | 0                | 563,661                  | 393,963          | 169,698            |
| Contributions to University              | 403,343       | 0           | 0                 | 0                  | 0                | 403,343                  | 248,250          | 155,093            |
| AF Custodialship Reimbursement           | 18,750        | 18,750      | 0                 | 0                  | 0                | 0                        | 0                | 0                  |
| Professional Development & Dues          | 90,125        | 43,825      | 9,850             | 8,700              | 27,750           | 0                        | 0                | 0                  |
| Employee Training & Staff Conference     | 28,000        | 18,000      | 0                 | 0                  | 10,000           | 0                        | 0                | 0                  |
| Food Costs                               | 12,285        | 12,285      | 0                 | 0                  | 0                | 0                        | 0                | 0                  |
| Telephone & Communications               | 125,130       | 20,600      | 29,685            | 25,300             | 27,225           | 22,320                   | 8,500            | 13,820             |
| Postage & Freight                        | 3,275         | 250         | 425               | 100                | 2,500            | 0                        | 0                | 0                  |
| Office Supplies                          | 25,923        | 4,000       | 8,645             | 3,050              | 10,228           | 0                        | 0                | 0                  |
| Sustainability Programs                  | 62,034        | 0           | 62,034            | 0                  | 0                | 0                        | 0                | 0                  |
| Printing and Copies                      | 3,300         | 3,300       | 0                 | 0                  | 0                | 0                        | 0                | 0                  |
| Depreciation                             | 891,961       | 5,397       | 516,706           | 174,006            | 16,794           | 179,058                  | 8,670            | 170,388            |
| Advertising & Publicity                  | 49,952        | 6,100       | 25,600            | 9,750              | 0                | 8,502                    | 0                | 8,502              |
| Staff Recognition & Student Awards       | 14,500        | 9,500       | 0                 | 0                  | 5,000            | 0                        | 0                | 0                  |
| Programming                              | 757,690       | 481,870     | 223,850           | 43,970             | 0                | 8,000                    | 0                | 8,000              |
| Software Maintenance & Sm Equip Purchase |               | 7,700       | 168,000           | 88,500             | 57,000           | 0                        | 0                | 0                  |
| Other                                    | 283,451       | 82,046      | (136)             | 18,750             | 28,349           | 154,442                  | 0                | 154,442            |
| Total Operating Expenses                 | 21,606,482    | 3,037,252   | 4,203,007         | 4,355,242          | 17,500           | 9,993,481                | 802,723          | 9,190,758          |
| Inc (Dec) in Unrestricted Net Assets     | (429,058)     | (196,335)   | 0                 | 0                  | 0                | (232,723)                | (232,723)        | 0                  |

## **PAY SCHEDULE**

#### **PAY SCHEDULE**

The following pay schedule reflects the current positions and pay grades. The pay schedule is required by the Associated Students retirement provider, CalPERS. The pay schedule must be adopted annually by the Board of Directors and meet the requirements of California Code of Regulations 570.5, Requirement for a Publicly Available Pay Schedule.

### Agency: Associated Students of California State University, Chico

### CalPERS Publicly Available Pay Schedule

| Position Title   | Effective Date<br>of Pay Grade | Hourly<br>Minimum | Hourly<br>Maximum | Monthly<br>Minimum | Monthly<br>Maximum | Pay Grade | Time Base |
|--|--------------------------------|-------------------|-------------------|--------------------|--------------------|-----------|-----------|
| WREC Lead Custodian                                      | 5/1/2021                       | \$15.50           | \$19.88           | \$2,376            | \$3,445            | 4         | Hourly    |
| IT Temporary Assistant                                   | 5/1/2021                       | \$15.50           | \$19.88           | \$2,376            | \$3,445            | 4         | Hourly    |
| WREC Custodian   | 5/1/2021                       | \$15.50           | \$19.88           | \$2,376            | \$3,445            | 4         | Hourly    |
| Residential Dining Marketing Coordinator                 | 5/1/2021                       | \$15.50           | \$19.88           | \$2,376            | \$3,445            | 4         | Hourly    |
| Residential Dining Dish Room Supervisor                  | 5/1/2021                       | \$15.50           | \$19.88           | \$2,376            | \$3,445            | 4         | Hourly    |
| Residential Dining Bakery Supervisor                     | 5/1/2021                       | \$15.50           | \$19.88           | \$2,376            | \$3,445            | 4         | Hourly    |
| Residential Dining Cook I                                | 5/1/2021                       | \$15.50           | \$19.88           | \$2,376            | \$3,445            | 4         | Hourly    |
| Vending/Concessions Worker                               | 5/1/2021                       | \$15.50           | \$19.88           | \$2,376            | \$3,445            | 4         | Hourly    |
| Prepared Foods Worker                                    | 5/1/2021                       | \$15.50           | \$19.88           | \$2,376            | \$3,445            | 4         | Hourly    |
| BMU Custodian  | 5/1/2021                       | \$15.50           | \$19.88           | \$2,376            | \$3,445            | 4         | Hourly    |
| Custodian - Floater                                      | 5/1/2021                       | \$15.50           | \$19.88           | \$2,376            | \$3,445            | 4         | Hourly    |
| Catering Cook I  | 5/1/2021                       | \$15.50           | \$19.88           | \$2,376            | \$3,445            | 4         | Hourly    |
| Marketplace Cook I                                       | 5/1/2021                       | \$15.50           | \$19.88           | \$2,376            | \$3,445            | 4         | Hourly    |
| Residence Hall Line Supervisor                           | 5/1/2021                       | \$15.50           | \$21.07           | \$2,519            | \$3,652            | 5         | Hourly    |
| Residential Dining Line and Concessions Supervisor       | 5/1/2021                       | \$15.50           | \$21.07           | \$2,519            | \$3,652            | 5         | Hourly    |
| Residential Dining Front of House Service Supervisor     | 5/1/2021                       | \$15.50           | \$21.07           | \$2,519            | \$3,652            | 5         | Hourly    |
| Concessions Supervisor                                   | 5/1/2021                       | \$15.50           | \$21.07           | \$2,519            | \$3,652            | 5         | Hourly    |
| CDL Office Operations Coordinator                        | 5/1/2021                       | \$15.50           | \$22.33           | \$2,670            | \$3,871            | 6         | Hourly    |
| FSO Accounting Technician I                              | 5/1/2021                       | \$15.50           | \$22.33           | \$2,670            | \$3,871            | 6         | Hourly    |
| Wildcat Leadership Center Office Operations Coordinator  | 5/1/2021                       | \$15.50           | \$22.33           | \$2 <i>,</i> 670   | \$3,871            | 6         | Hourly    |
| FSO Accounting Tech I - Cashiering                       | 5/1/2021                       | \$15.50           | \$22.33           | \$2 <i>,</i> 670   | \$3,871            | 6         | Hourly    |
| WREC Aquatics Coordinator-Temp                           | 5/1/2021                       | \$15.50           | \$22.33           | \$2 <i>,</i> 670   | \$3,871            | 6         | Hourly    |
| Residential Dining Production Supervisor                 | 5/1/2021                       | \$15.50           | \$22.33           | \$2,670            | \$3,871            | 6         | Hourly    |
| CDL Office Assistant                                     | 5/1/2021                       | \$15.50           | \$22.33           | \$2,670            | \$3,871            | 6         | Hourly    |
| Government Affairs Office Operations Coordinator         | 5/1/2021                       | \$15.50           | \$22.33           | \$2,670            | \$3,871            | 6         | Hourly    |
| Catering Assistant                                       | 5/1/2021                       | \$15.50           | \$22.33           | \$2,670            | \$3,871            | 6         | Hourly    |
| Wildcat Leadership Center Office Coordinator             | 5/1/2021                       | \$15.50           | \$22.33           | \$2,670            | \$3,871            | 6         | Hourly    |
| WREC Aquatics Assistant Coordinator                      | 5/1/2021                       | \$16.33           | \$23.67           | \$2,830            | \$4,104            | 7         | Hourly    |
| BMU Conference Services Supervisor                       | 5/1/2021                       | \$16.33           | \$23.67           | \$2,830            | \$4,104            | 7         | Hourly    |
| Marketplace Cook II                                      | 5/1/2021                       | \$16.33           | \$23.67           | \$2,830            | \$4,104            | 7         | Hourly    |
| Catering Cook II   | 5/1/2021                       | \$16.33           | \$23.67           | \$2,830            | \$4,104            | 7         | Hourly    |
| BMU/AS Programs & Government Affairs Program Coordinator | 5/1/2021                       | \$16.33           | \$23.67           | \$2,830            | \$4,104            | 7         | Hourly    |
| Residential Dining Cook II                               | 5/1/2021                       | \$16.33           | \$23.67           | \$2,830            | \$4,104            | 7         | Hourly    |
| Dining Services Custodial Supervisor                     | 5/1/2021                       | \$16.33           | \$23.67           | \$2,830            | \$4,104            | 7         | Hourly    |
| Residential Relief Supervisor                            | 5/1/2021                       | \$16.33           | \$23.67           | \$2,830            | \$4,104            | 7         | Hourly    |
| WREC Weekend Facility Supervisor                         | 5/1/2021                       | \$16.33           | \$23.67           | \$2 <i>,</i> 830   | \$4,104            | 7         | Hourly    |

| Effective Date | Hourly   | Hourly  | Monthly   | Monthly  |   |  |
|----------------|--|---|---|--|---|--|
| of Pay Grade   | Minimum  | Maximum   | Minimum   | Maximum  | Pay Grade   | Time Base  |
| 5/1/2021       | \$16.33  | \$23.67   | \$2,830   | \$4,104  | 7   | Hourly   |
| 5/1/2021       | \$16.33  | \$23.67   | \$2,830   | \$4,104  | 7   | Hourly   |
| 5/1/2021       | \$16.33  | \$23.67   | \$2 <i>,</i> 830  | \$4,104  | 7   | Hourly   |
| 5/1/2021       | \$16.33  | \$23.67   | \$2,830   | \$4,104  | 7   | Hourly   |
| 5/1/2021       | \$16.33  | \$23.67   | \$2,830   | \$4,104  | 7   | Hourly   |
| 5/1/2021       | \$17.31  | \$25.10   | \$3,000   | \$4,350  | 8   | Hourly   |
| 5/1/2021       | \$17.31  | \$25.10   | \$3,000   | \$4,350  | 8   | Hourly   |
| 5/1/2021       | \$17.31  | \$25.10   | \$3,000   | \$4,350  | 8   | Hourly   |
| 5/1/2021       | \$17.31  | \$25.10   | \$3,000   | \$4,350  | 8   | Hourly   |
| 5/1/2021       | \$17.31  | \$25.10   | \$3,000   | \$4,350  | 8   | Hourly   |
| 5/1/2021       | \$17.31  | \$25.10   | \$3,000   | \$4,350  | 8   | Hourly   |
| 5/1/2021       | \$17.31  | \$25.10   | \$3,000   | \$4,350  | 8   | Hourly   |
| 5/1/2021       | \$17.31  | \$25.10   | \$3,000   | \$4,350  | 8   | Hourly   |
| 5/1/2021       | \$17.31  | \$25.10   | \$3,000   | \$4,350  | 8   | Hourly   |
| 5/1/2021       | \$17.31  | \$25.10   |   |  | 8   | Hourly   |
| 5/1/2021       | \$17.31  | \$25.10   |   |  | 8   | Hourly   |
| 5/1/2021       | \$17.31  | \$25.10   |   |  | 8   | Hourly   |
| 5/1/2021       |  |   |   |  | 8   | Hourly   |
| 5/1/2021       | \$17.31  | \$25.10   |   |  | 8   | Hourly   |
| 5/1/2021       |  |   |   |  | 8   | Hourly   |
| 5/1/2021       |  |   |   |  | 8   | Hourly   |
| 5/1/2021       |  |   |   |  | 8   | Hourly   |
| 5/1/2021       |  |   |   |  | 8   | Hourly   |
|                |  |   |   |  | 9   | Hourly   |
|                |  |   |   |  |   | Hourly   |
|                |  |   |   |  |   | Hourly   |
|                |  |   |   |  |   | Hourly   |
|                |  |   |   |  |   | Hourly   |
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|                |  |   |   |  |   | Hourly   |
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|                |  |   |   |  |   | Hourly   |
|                |  |   |   |  |   | Hourly   |
|                |  |   |   |  |   | Hourly   |
|                |  |   |   |  |   | Hourly   |
|                | of Pay Grade   5/1/2021 | of Pay Grade Minimum   5/1/2021 \$16.33   5/1/2021 \$16.33   5/1/2021 \$16.33   5/1/2021 \$16.33   5/1/2021 \$16.33   5/1/2021 \$16.33   5/1/2021 \$16.33   5/1/2021 \$17.31   5/1/2021 \$17.31   5/1/2021 \$17.31   5/1/2021 \$17.31   5/1/2021 \$17.31   5/1/2021 \$17.31   5/1/2021 \$17.31   5/1/2021 \$17.31   5/1/2021 \$17.31   5/1/2021 \$17.31   5/1/2021 \$17.31   5/1/2021 \$17.31   5/1/2021 \$17.31   5/1/2021 \$17.31   5/1/2021 \$17.31   5/1/2021 \$17.31   5/1/2021 \$17.31   5/1/2021 \$17.31   5/1/2021 \$17.31   5/1/2021 \$18.52   5/1/2021 \$18.52   5/1/2021 | of Pay Grade Minimum Maximum   5/1/2021 \$16.33 \$23.67   5/1/2021 \$16.33 \$23.67   5/1/2021 \$16.33 \$23.67   5/1/2021 \$16.33 \$23.67   5/1/2021 \$16.33 \$23.67   5/1/2021 \$17.31 \$25.10   5/1/2021 \$17.31 \$25.10   5/1/2021 \$17.31 \$25.10   5/1/2021 \$17.31 \$25.10   5/1/2021 \$17.31 \$25.10   5/1/2021 \$17.31 \$25.10   5/1/2021 \$17.31 \$25.10   5/1/2021 \$17.31 \$25.10   5/1/2021 \$17.31 \$25.10   5/1/2021 \$17.31 \$25.10   5/1/2021 \$17.31 \$25.10   5/1/2021 \$17.31 \$25.10   5/1/2021 \$17.31 \$25.10   5/1/2021 \$17.31 \$25.10   5/1/2021 \$17.31 \$25.10   5/1/2021 \$17.31 \$25.10 | of Pay Grade Minimum Maximum Minimum   5/1/2021 \$16.33 \$23.67 \$2,830   5/1/2021 \$16.33 \$23.67 \$2,830   5/1/2021 \$16.33 \$23.67 \$2,830   5/1/2021 \$16.33 \$23.67 \$2,830   5/1/2021 \$16.33 \$23.67 \$2,830   5/1/2021 \$17.31 \$25.10 \$3,000   5/1/2021 \$17.31 \$25.10 \$3,000   5/1/2021 \$17.31 \$25.10 \$3,000   5/1/2021 \$17.31 \$25.10 \$3,000   5/1/2021 \$17.31 \$25.10 \$3,000   5/1/2021 \$17.31 \$25.10 \$3,000   5/1/2021 \$17.31 \$25.10 \$3,000   5/1/2021 \$17.31 \$25.10 \$3,000   5/1/2021 \$17.31 \$25.10 \$3,000   5/1/2021 \$17.31 \$25.10 \$3,000   5/1/2021 \$17.31 \$25.10 \$3,000   5/1/2021 \$ | of Pay GradeMinimumMaximumMinimumMaximum5/1/2021\$16.33\$23.67\$2,830\$4,1045/1/2021\$16.33\$23.67\$2,830\$4,1045/1/2021\$16.33\$23.67\$2,830\$4,1045/1/2021\$16.33\$23.67\$2,830\$4,1045/1/2021\$16.33\$23.67\$2,830\$4,1045/1/2021\$17.31\$25.10\$3,000\$4,3505/1/2021\$17.31\$25.10\$3,000\$4,3505/1/2021\$17.31\$25.10\$3,000\$4,3505/1/2021\$17.31\$25.10\$3,000\$4,3505/1/2021\$17.31\$25.10\$3,000\$4,3505/1/2021\$17.31\$25.10\$3,000\$4,3505/1/2021\$17.31\$25.10\$3,000\$4,3505/1/2021\$17.31\$25.10\$3,000\$4,3505/1/2021\$17.31\$25.10\$3,000\$4,3505/1/2021\$17.31\$25.10\$3,000\$4,3505/1/2021\$17.31\$25.10\$3,000\$4,3505/1/2021\$17.31\$25.10\$3,000\$4,3505/1/2021\$17.31\$25.10\$3,000\$4,3505/1/2021\$17.31\$25.10\$3,000\$4,3505/1/2021\$17.31\$25.10\$3,000\$4,3505/1/2021\$17.31\$25.10\$3,000\$4,3505/1/2021\$17.31\$25.10\$3,000\$4,3505/1/2021\$17.31\$25.10< | of Pay Grade Minimum Maximum Minimum Maximum Pay Grade   5/1/2021 \$16.33 \$23.67 \$2,830 \$4,104 7   5/1/2021 \$16.33 \$23.67 \$2,830 \$4,104 7   5/1/2021 \$16.33 \$23.67 \$2,830 \$4,104 7   5/1/2021 \$16.33 \$23.67 \$2,830 \$4,104 7   5/1/2021 \$17.31 \$25.10 \$3,000 \$4,350 8   5/1/2021 \$17.31 \$25.10 \$3,000 \$4,350 8   5/1/2021 \$17.31 \$25.10 \$3,000 \$4,350 8   5/1/2021 \$17.31 \$25.10 \$3,000 \$4,350 8   5/1/2021 \$17.31 \$25.10 \$3,000 \$4,350 8   5/1/2021 \$17.31 \$25.10 \$3,000 \$4,350 8   5/1/2021 \$17.31 \$25.10 \$3,000 \$4,350 8   5/1/2021 \$17.31 \$25.10 \$3,000 |

|  | Effective Date | Hourly  | Hourly  | Monthly | Monthly |           |           |
|--|----------------|---------|---------|---------|---------|-----------|-----------|
| Position Title   | of Pay Grade   | Minimum | Maximum | Minimum | Maximum | Pay Grade | Time Base |
| CDL Head Teacher   | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| CDL Teacher - Family Service Worker                          | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| CAVE Program Coordinator                                     | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| Residential Dining Kitchen Supervisor                        | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| Residential Dining Assistant Manager                         | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| Marketplace Kitchen Supervisor                               | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| Catering Kitchen Supervisor                                  | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| OPS Student Programs and Events Coordinator                  | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| Wildcat Leadership Institute Program Coordinator             | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| BMU Assistant Facilities Manager                             | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| Audiovisual Technical Manager                                | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| Recycling Operations and Warehouse Coordinator               | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| WREC Assistant Facilities Manager                            | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| WREC Operations Coordinator                                  | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| Human Resources Coordinator                                  | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| Administrative Office Coordinator                            | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| IT Support Analyst   | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| Human Resources Generalist                                   | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| Connection Coordinator, Student Involvement Coordinator      | 5/1/2021       | \$19.81 | \$28.73 | \$3,435 | \$4,980 | 10        | Hourly    |
| Wellness Center Coordinator                                  | 5/1/2021       | \$21.40 | \$31.03 | \$3,709 | \$5,379 | 11        | Hourly    |
| Catering Sous Chef   | 5/1/2021       | \$21.40 | \$31.03 | \$3,709 | \$5,379 | 11        | Hourly    |
| Residential Dining Sous Chef                                 | 5/1/2021       | \$21.40 | \$31.03 | \$3,709 | \$5,379 | 11        | Hourly    |
| Associate Director of Programs, Events and Leadership Educat | 5/1/2021       | \$21.40 | \$31.03 | \$3,709 | \$5,379 | 11        | Salary    |
| WREC Facilities and Programs - Temp                          | 5/1/2021       | \$23.11 | \$33.51 | \$4,006 | \$5,809 | 12        | Hourly    |
| Senior Human Resources Generalist                            | 5/1/2021       | \$23.11 | \$33.51 | \$4,006 | \$5,809 | 12        | Hourly    |
| OPS Student Programs and Events Supervisor                   | 5/1/2021       | \$23.11 | \$33.51 | \$4,006 | \$5,809 | 12        | Hourly    |
| Catering Manager   | 5/1/2021       | \$23.11 | \$33.51 | \$4,006 | \$5,809 | 12        | Salary    |
| Marketing Manager  | 5/1/2021       | \$23.11 | \$33.51 | \$4,006 | \$5,809 | 12        | Salary    |
| Marketplace Retail Manager                                   | 5/1/2021       | \$23.11 | \$33.51 | \$4,006 | \$5,809 | 12        | Salary    |
| Residential Dining Manager                                   | 5/1/2021       | \$23.11 | \$33.51 | \$4,006 | \$5,809 | 12        | Salary    |
| CDL Assistant Program Director                               | 5/1/2021       | \$23.11 | \$33.51 | \$4,006 | \$5,809 | 12        | Salary    |
| Residential Dining Assistant Director                        | 5/1/2021       | \$23.11 | \$33.51 | \$4,006 | \$5,809 | 12        | Salary    |
| Marketing & Design Assistant Director                        | 5/1/2021       | \$23.11 | \$33.51 | \$4,006 | \$5,809 | 12        | Salary    |
| Retail Dining Assistant Director                             | 5/1/2021       | \$23.11 | \$33.51 | \$4,006 | \$5,809 | 12        | Salary    |
| FSO Accounting Supervisor                                    | 5/1/2021       | \$23.11 | \$33.51 | \$4,006 | \$5,809 | 12        | Salary    |
| Marketing & Design Assistant Director - Temp                 | 5/1/2021       | \$23.11 | \$33.51 | \$4,006 | \$5,809 | 12        | Salary    |
| Residential Dining Accounting Supervisor                     | 5/1/2021       | \$23.11 | \$33.51 | \$4,006 | \$5,809 | 12        | Salary    |
| IT Systems Administrator                                     | 5/1/2021       | \$25.19 | \$33.51 | \$4,006 | \$5,809 | 13        | Hourly    |
| CAVE Program Supervisor                                      | 5/1/2021       | \$25.19 | \$33.51 | \$4,006 | \$5,809 | 13        | Hourly    |
| Training & Development Manager (HR)                          | 5/1/2021       | \$25.19 | \$33.51 | \$4,006 | \$5,809 | 13        | Salary    |
| Training & Development Manager                               | 5/1/2021       | \$25.19 | \$33.51 | \$4,006 | \$5,809 | 13        | Salary    |

|   | Effective Date | Hourly  | Hourly   | Monthly  | Monthly  |           |           |
|---|----------------|---------|----------|----------|----------|-----------|-----------|
| Position Title                                      | of Pay Grade   | Minimum | Maximum  | Minimum  | Maximum  | Pay Grade | Time Base |
| Adventure Outings Program Director                  | 5/1/2021       | \$25.19 | \$33.51  | \$4,006  | \$5,809  | 13        | Salary    |
| Conference Services Assistant Director              | 5/1/2021       | \$25.19 | \$33.51  | \$4,006  | \$5,809  | 13        | Salary    |
| Risk Manager  | 5/1/2021       | \$25.19 | \$33.51  | \$4,006  | \$5,809  | 13        | Salary    |
| CAVE Program Director                               | 5/1/2021       | \$25.19 | \$33.51  | \$4,006  | \$5,809  | 13        | Salary    |
| CDL Program Director                                | 5/1/2021       | \$25.19 | \$33.51  | \$4,006  | \$5,809  | 13        | Salary    |
| BMU Conference Services Manager                     | 5/1/2021       | \$25.19 | \$33.51  | \$4,006  | \$5,809  | 13        | Salary    |
| WREC Assist Director- Member Services               | 5/1/2021       | \$27.46 | \$39.82  | \$4,760  | \$6,901  | 14        | Salary    |
| BMU Facilities Manager                              | 5/1/2021       | \$27.46 | \$39.82  | \$4,760  | \$6,901  | 14        | Salary    |
| AS Programs & Government Affairs Assistant Director | 5/1/2021       | \$27.46 | \$39.82  | \$4,760  | \$6,901  | 14        | Salary    |
| WREC Assistant Director                             | 5/1/2021       | \$27.46 | \$39.82  | \$4,760  | \$6,901  | 14        | Salary    |
| Human Resources Assistant Director                  | 5/1/2021       | \$27.46 | \$39.82  | \$4,760  | \$6,901  | 14        | Salary    |
| FSO Financial Services Assistant Director           | 5/1/2021       | \$27.46 | \$39.82  | \$4,760  | \$6,901  | 14        | Salary    |
| WREC Assistant Director - Programs                  | 5/1/2021       | \$27.46 | \$39.82  | \$4,760  | \$6,901  | 14        | Salary    |
| Facilities and Operations Assistant Director        | 5/1/2021       | \$27.46 | \$39.82  | \$4,760  | \$6,901  | 14        | Salary    |
| Associate Director, AS Programs & Govt Affairs      | 5/1/2021       | \$29.93 | \$43.40  | \$5,188  | \$7,523  | 15        | Salary    |
| Associate Director, Training & Development          | 5/1/2021       | \$29.93 | \$43.40  | \$5,188  | \$7,523  | 15        | Salary    |
| Centralization Associate                            | 5/1/2021       | \$29.93 | \$43.40  | \$5,188  | \$7,523  | 15        | Salary    |
| Residential Dining Executive Chef                   | 5/1/2021       | \$29.93 | \$43.40  | \$5,188  | \$7,523  | 15        | Salary    |
| Dining Services Associate Director                  | 5/1/2021       | \$31.97 | \$47.96  | \$5,542  | \$8,313  | 16        | Salary    |
| Associate Director, Facilities and Operations       | 5/1/2021       | \$31.97 | \$47.96  | \$5,542  | \$8,313  | 16        | Salary    |
| Associate Director, Financial Services              | 5/1/2021       | \$31.97 | \$47.96  | \$5,542  | \$8,313  | 16        | Salary    |
| WREC Associate Director, Member Services & Programs | 5/1/2021       | \$31.97 | \$47.96  | \$5,542  | \$8,313  | 16        | Salary    |
| Human Resources Director                            | 5/1/2021       | \$37.99 | \$56.98  | \$6,584  | \$9,876  | 18        | Salary    |
| IT Director   | 5/1/2021       | \$37.99 | \$56.98  | \$6,584  | \$9,876  | 18        | Salary    |
| Director, AS Programs                               | 5/1/2021       | \$37.99 | \$56.98  | \$6,584  | \$9,876  | 18        | Salary    |
| Director, Government Affairs                        | 5/1/2021       | \$37.99 | \$56.98  | \$6,584  | \$9,876  | 18        | Salary    |
| AS Programs & Government Affairs Director           | 5/1/2021       | \$41.40 | \$62.11  | \$7,177  | \$10,765 | 19        | Salary    |
| Wildcat Recreation Center Director                  | 5/1/2021       | \$41.40 | \$62.11  | \$7,177  | \$10,765 | 19        | Salary    |
| Union Director, Facilities and Operations           | 5/1/2021       | \$48.23 | \$74.75  | \$8,360  | \$12,957 | 21        | Salary    |
| FSO Financial Services Director                     | 5/1/2021       | \$48.23 | \$74.75  | \$8,360  | \$12,957 | 21        | Salary    |
| Auxiliary Business Director                         | 5/1/2021       | \$52.57 | \$81.48  | \$9,112  | \$14,123 | 22        | Salary    |
| Associate Executive Director - Temp                 | 5/1/2021       | \$52.57 | \$81.48  | \$9,112  | \$14,123 | 22        | Salary    |
| Associate Executive Director                        | 5/1/2021       | \$52.57 | \$81.48  | \$9,112  | \$14,123 | 22        | Salary    |
| Dining Services Director                            | 5/1/2021       | \$52.57 | \$81.48  | \$9,112  | \$14,123 | 22        | Salary    |
| Executive Director                                  | 5/1/2021       | \$68.08 | \$105.52 | \$11,800 | \$18,290 | 25        | Salary    |

## A S S O C I A T E D S T U D E N T S

## THE ACTIVITY FEE FUND

**PROPOSED FOR THE YEAR ENDING** 

JUNE 30, 2024

### ASSOCIATED STUDENTS CSU, CHICO ACTIVITY FEE FUND Actual & Budgeted Income and Expenses For the Years Ended June 30

|  | Actual<br>Experience<br>2022 | Original<br>Budget<br>2023 | Estimated<br>Results<br>2023 | Proposed<br>Budget<br>2024 |
|--|------------------------------|----------------------------|------------------------------|----------------------------|
| INCOME   |                              |                            |                              |                            |
| Income Sources   |                              |                            |                              |                            |
| Campus Allocation of Fee Income                                      | 1,680,772                    | 1,802,956                  | 1,794,757                    | 1,919,670                  |
| Indirect Income  | 45,754                       | 45,000                     | 50,000                       | 50,000                     |
| Interest/Investments   | 17,166                       | 8,000                      | 96,000                       | 100,000                    |
| Miscellaneous Income   | 40,564                       | 31                         | 4,145                        | 0                          |
| TOTAL INCOME   | 1,784,256                    | 1,855,987                  | 1,944,902                    | 2,069,670                  |
| ALLOCATED FUNDS  |                              |                            |                              |                            |
| University Service Fees/Expenses                                     |                              |                            |                              |                            |
| Indirect Costs to RF   | 18,112                       | 19,000                     | 19,000                       | 19,000                     |
| University VPBF Custodial Fee  | 5,000                        | 6,000                      | 6,000                        | 7,750                      |
| Student Organization Banking   | 11,000                       | 11,000                     | 11,000                       | 11,000                     |
| Campus IT Charges  | 13,480                       | 13,884                     | 13,884                       | 14,301                     |
| Total University Service Fees  | 47,592                       | 49,884                     | 49,884                       | 52,051                     |
| Contract Programs  |                              |                            |                              |                            |
| CCLC   | 40,000                       | 40,000                     | 32,000                       | 32,000                     |
| CLIC   | 48,500                       | 48,500                     | 38,800                       | 38,800                     |
| CLIC Rent  | 6,830                        | 0                          | 0                            | 0                          |
| GSEC   | 45,000                       | 45,000                     | 36,000                       | 36,000                     |
| KCSC   | 25,000                       | 25,000                     | 25,000                       | 20,000                     |
| STAR Center  | 40,000                       | 40,000                     | 32,000                       | 32,000                     |
| Student Shuttle Program<br>Total Contract Programs                   | 137,143<br>342,473           | 175,000<br>373,500         | 175,000<br>338,800           | 175,000                    |
| Corporate Services   | 342,473                      | 373,300                    | 338,800                      | 333,800                    |
| •  | 475 047                      | 407 740                    | 400.404                      | 170.074                    |
| Financial Services Office<br>Administration & HR Offices             | 175,317<br>103,175           | 197,749<br>130,480         | 166,124<br>114,096           | 178,674<br>128,928         |
| Information Technology Office  | 85,538                       | 103,302                    | 56,604                       | 58,108                     |
| Corporate Services Depreciation Alloc                                | 7,394                        | 0                          | 00,004                       | 0                          |
| Total Corporate Services   | 371,424                      | 431,531                    | 336,824                      | 365,710                    |
| AF Operational Costs   |                              |                            |                              |                            |
| AF Administration Support  | 184,310                      | 242,786                    | 191,410                      | 162,007                    |
| Corporate Insurance  | 23,277                       | 30,203                     | 29,933                       | 33,848                     |
| Depreciation   | 11,005                       | 11,833                     | 10,553                       | 5,397                      |
| Risk Management  | 22                           | 250                        | 250                          | 250                        |
| Small Equipment  | 0                            | 2,500                      | 2,500                        | 2,500                      |
| Utilities Reimbursement to Union<br>Custodial Reimbursement to Union | 4,390                        | 3,700                      | 6,767                        | 7,300                      |
| Bank Charges   | 2,920<br>0                   | 3,388<br>250               | 3,388<br>250                 | 3,388<br>250               |
| Other Expense-PR Health & CalPERS                                    | 0                            | 0                          | 0                            | 0                          |
| Total AF Operational Costs   | 225,924                      | 294,910                    | 245,051                      | 214,940                    |
| Government Affairs   |                              |                            |                              |                            |
| GAO Administration   | 203,632                      | 292,784                    | 258,396                      | 374,937                    |
| Elected Representatives Scholarships                                 | 99,969                       | 107,064                    | 107,064                      | 119,197                    |
| Elected Reps Expense Budgets   | 938                          | 13,750                     | 13,750                       | 11,600                     |
| Elections Budget   | 444                          | 7,077                      | 5,720                        | 6,263                      |
| Total Government Affairs   | 304,983                      | 420,675                    | 384,930                      | 511,997                    |
| Annual Program Allocations   |                              |                            |                              |                            |

**Annual Program Allocations** 

### ASSOCIATED STUDENTS CSU, CHICO ACTIVITY FEE FUND Actual & Budgeted Income and Expenses For the Years Ended June 30

|  | Actual<br>Experience<br>2022 | Original<br>Budget<br>2023 | Estimated<br>Results<br>2023 | Proposed<br>Budget<br>2024 |
|--|------------------------------|----------------------------|------------------------------|----------------------------|
| Student Org Events Fund                | 33,464                       | 54,000                     | 54,000                       | 40,500                     |
| Emergency Reserves Allowance           | 0                            | 22,614                     | 20,695                       | 10,308                     |
| Social Justice & Equity                | 6,759                        | 16,000                     | 16,000                       | 12,000                     |
| Revenue Sharing                        | 3,641                        | 40,000                     | 22,785                       | 29,760                     |
| Traditional Programming                | 3,096                        | 11,500                     | 10,900                       | 9,500                      |
| Total Annual Program Allocations       | 46,960                       | 144,114                    | 124,380                      | 102,068                    |
| Campus Programs                        |                              |                            |                              |                            |
| CDL Career Employee S/B                | 724,260                      | 750,169                    | 808,028                      | 873,170                    |
| CDL Operational Costs                  | 327,249                      | 361,096                    | 334,243                      | 294,378                    |
| Less CDL Grant Activity & Other Income | (870,236)                    | (670,723)                  | (910,871)                    | (747,047)                  |
| Total Campus Programs                  | 181,273                      | 440,542                    | 231,400                      | 420,501                    |
| Community Programs                     |                              |                            |                              |                            |
| CAVE Career Employee S/B               | 90,015                       | 175,659                    | 163,190                      | 190,454                    |
| CAVE Operational Costs                 | 69,591                       | 102,418                    | 94,581                       | 98,684                     |
| Less CAVE Fee for Service Activity     | (27,703)                     | (25,111)                   | (24,283)                     | (24,200)                   |
| Total Community Programs               | 131,903                      | 252,966                    | 233,488                      | 264,938                    |
| TOTAL ALLOCATIONS                      | 1,652,532                    | 2,408,122                  | 1,944,757                    | 2,266,005                  |
| Available for Reserves                 | 131,724                      | (552,135)                  | 145                          | (196,335)                  |

## **AUXILIARY ACTIVITIES FUND**

### AUXILIARY ACTIVITIES FUND: AN OVERVIEW

Since 1942, the Associated Students have provided the University community (students, faculty, staff and guests) with bookstore and campus dining services.

Operating under the broad policies and procedures set by the Associated Students Business Committee (ASBC), the commercial enterprises provide quality products and services at competitive prices, are responsive to the needs of the campus, and remain financially self-supporting.

Each year as a part of the budget process, the businesses project estimated results of operations for the next year using guidelines established by ASBC. These estimates are presented in an operational income statement format.

## **DINING SERVICES**

#### DINING SERVICES ASSOCIATED STUDENTS, CSU, CHICO ACTUAL AND ESTIMATED OPERATIONAL RESULTS FOR THE YEARS ENDING JUNE 30

|   | Actual                 | Actual 2022              |                               | nal<br>2023              | Estim<br>Result        |                          | Proposed<br>Budget 2024 |          |  |
|---|------------------------|--------------------------|-------------------------------|--------------------------|------------------------|--------------------------|-------------------------|----------|--|
|   | Amount                 | Percent                  | Amount                        | Percent                  | Amount                 | Percent                  | Amount                  | Percent  |  |
| -   |                        |                          |                               |                          |                        |                          |                         |          |  |
| OPERATING INCOME                                | / - /                  |                          |                               |                          |                        |                          |                         |          |  |
| Residential Dining Revenue                      | 5,512,165              | 74.89%                   | 5,995,962                     | 73.59%                   | 6,348,339              | 71.29%                   | 6,802,496               | 76.47%   |  |
| Cash Operations Sales<br>Total Operating Income | 1,847,922<br>7,360,087 | <u>25.11%</u><br>100.00% | <u>2,151,680</u><br>8,147,642 | <u>26.41%</u><br>100.00% | 2,556,487<br>8,904,826 | <u>28.71%</u><br>100.00% | 2,092,930<br>8,895,426  | 23.53%   |  |
|   | 7,300,087              | 100.00 %                 | 0,147,042                     | 100.00 /8                | 0,904,020              | 100.00 %                 | 0,093,420               | 100.00 % |  |
| COST OF SALES                                   |                        |                          |                               |                          |                        |                          |                         |          |  |
| Residential Dining Costs                        | 1,395,061              | 25.31%                   | 1,530,803                     | 25.53%                   | 1,674,976              | 26.38%                   | 1,675,000               | 24.62%   |  |
| Cash Operations Costs                           | 821,644                | 44.46%                   | 888,634                       | 41.30%                   | 1,114,844              | 43.61%                   | 889,383                 | 42.49%   |  |
| Total Cost of Sales                             | 2,216,705              | 30.12%                   | 2,419,437                     | 29.69%                   | 2,789,820              | 31.33%                   | 2,564,383               | 28.83%   |  |
| OPERATING MARGIN                                | 5,143,382              | 69.88%                   | 5,728,205                     | 70.31%                   | 6,115,006              | 68.67%                   | 6,331,043               | 71.17%   |  |
| OPERATING EXPENSES                              |                        |                          |                               |                          |                        |                          |                         |          |  |
| Salary, Wages & Benefits                        |                        |                          |                               |                          |                        |                          |                         |          |  |
| Salaries & Wages Career                         | 1,233,123              | 16.75%                   | 1,425,912                     | 17.50%                   | 1,433,003              | 16.09%                   | 2,078,073               | 23.36%   |  |
| Wages Student & Casual                          | 1,680,041              | 22.83%                   | 1,692,904                     | 20.78%                   | 2,322,946              | 26.09%                   | 1,421,775               | 15.98%   |  |
| Employee Benefits                               | 582,643                | 7.92%                    | 871,888                       | 10.70%                   | 801,451                | 9.00%                    | 1,227,448               | 13.80%   |  |
| Total Salary, Wages & Benefits                  | 3,495,807              | 47.50%                   | 3,990,704                     | 48.98%                   | 4,557,400              | 51.18%                   | 4,727,296               | 53.14%   |  |
| Other Operating Expenses                        | <u> </u>               |                          |                               |                          |                        |                          |                         |          |  |
| Professional Services                           | 104,483                | 1.42%                    | 36,360                        | 0.45%                    | 42,860                 | 0.48%                    | 21,979                  | 0.25%    |  |
| Financial Services Office                       | 204,256                | 2.78%                    | 230,391                       | 2.83%                    | 193,546                | 2.17%                    | 208,167                 | 2.34%    |  |
| Administration & HR Offices                     | 219,610                | 2.98%                    | 284,730                       | 3.49%                    | 306,807                | 3.45%                    | 305,727                 | 3.44%    |  |
| Information Technology Office                   | 87,049                 | 1.18%                    | 105,129                       | 1.29%                    | 139,662                | 1.57%                    | 143,374                 | 1.61%    |  |
| Utilities                                       | 103,326                | 1.40%                    | 165,501                       | 2.03%                    | 102,954                | 1.16%                    | 105,750                 | 1.19%    |  |
| Telephone                                       | 15,884                 | 0.22%                    | 16,352                        | 0.20%                    | 16,128                 | 0.18%                    | 13,820                  | 0.16%    |  |
| Operating Supplies                              | 158,533                | 2.15%                    | 179,636                       | 2.20%                    | 163,263                | 1.83%                    | 149,627                 | 1.68%    |  |
| Local/Auto & Truck                              | 2,356                  | 0.03%                    | 0                             | 0.00%                    | 100                    | 0.00%                    | 0                       | 0.00%    |  |
| Travel & Meetings                               | 784                    | 0.01%                    | 7,200                         | 0.09%                    | 16,750                 | 0.19%                    | 0                       | 0.00%    |  |
| Repairs and Maintenance                         | 144,092                | 1.96%                    | 115,694                       | 1.42%                    | 140,058                | 1.57%                    | 113,268                 | 1.27%    |  |
| Laundry and Linen                               | 88,694                 | 1.21%                    | 70,232                        | 0.86%                    | 84,455                 | 0.95%                    | 108,665                 | 1.22%    |  |
| Depreciation                                    | 104,568                | 1.42%                    | 149,719                       | 1.84%                    | 74,043                 | 0.83%                    | 170,388                 | 1.92%    |  |
| Advertising                                     | 2,642                  | 0.04%                    | 3,550                         | 0.04%                    | 6,800                  | 0.08%                    | 8,502                   | 0.10%    |  |
| Insurance                                       | 39,973                 | 0.54%                    | 53,370                        | 0.66%                    | 53,172                 | 0.60%                    | 61,768                  | 0.69%    |  |
| Program Expense                                 | 11,596                 | 0.16%                    | 8,500                         | 0.10%                    | 7,500                  | 0.08%                    | 8,000                   | 0.09%    |  |
| Rent - Equip & BMU Space                        | 5,229                  | 0.07%                    | 5,229                         | 0.06%                    | 5,229                  | 0.06%                    | 5,229                   | 0.06%    |  |
| Rent - Housing & Other                          | 15,000                 | 0.20%                    | 15,000                        | 0.18%                    | 15,000                 | 0.17%                    | 0                       | 0.00%    |  |
| Contributions to University                     | 0                      | 0.00%                    | 134,581                       | 1.65%                    | 165,521                | 1.86%                    | 155,093                 | 1.74%    |  |
| Credit and Wildcat Card Fees                    | 68,963                 | 0.94%                    | 71,881                        | 0.88%                    | 74,504                 | 0.84%                    | 61,562                  | 0.69%    |  |
| Other Operating Expenses                        | 73,270                 | 1.00%                    | 60,434                        | 0.74%                    | 86,746                 | 0.97%                    | 87,588                  | 0.98%    |  |
| Total Other Operating Expenses                  | 1,450,308              | 19.71%                   | 1,713,489                     | 21.01%                   | 1,695,098              | 19.04%                   | 1,728,507               | 19.43%   |  |
| Total Operating Expenses                        | 4,946,115              | 67.21%                   | 5,704,193                     | 69.99%                   | 6,252,498              | 70.22%                   | 6,455,803               | 72.57%   |  |
| INCOME (LOSS) FROM OPERATIONS                   | 197,267                | 2.67%                    | 24,012                        | 0.32%                    | (137,492)              | -1.55%                   | (124,760)               | -1.40%   |  |
| OTHER INCOME (EXPENSES)                         |                        |                          |                               |                          |                        |                          |                         |          |  |
| Other Income (Expense)                          | 227,748                | 3.09%                    | 143,233                       | 1.76%                    | 308,468                | 3.46%                    | 295,332                 | 3.32%    |  |
| Sales Tax Expense                               | (3,134)                | -0.04%                   | (2,684)                       | -0.03%                   | (6,485)                | -0.07%                   | (6,103)                 | -0.07%   |  |
| Other Exp-PR Health & CalPERS Adj               | (117,410)              | -1.60%                   | (_,)                          | 0.00%                    | (0,100)                | 0.00%                    | (0,100)                 | 0.00%    |  |
| Transfer out to Student Union (Rent)            | (164,561)              | -2.24%                   | (164,561)                     | -2.02%                   | (164,491)              | -1.84%                   | (164,469)               | -1.85%   |  |
| Total Other Income (Expense)                    | (57,357)               | -0.79%                   | (24,012)                      | -0.29%                   | 137,492                | 1.55%                    | 124,760                 | 1.40%    |  |
| AVAILABLE FOR RESERVES                          | 139,910                | 1.88%                    | 0                             | 0.0%                     | 0                      | 0.00%                    | 0                       | 0.00%    |  |
| -   |                        |                          |                               |                          |                        |                          |                         |          |  |

## WILDCAT STORE

#### ASSOCIATED STUDENTS, CSU, CHICO WILDCAT STORE ACTUAL AND ESTIMATED OPERATIONAL RESULTS FOR THE YEARS ENDED JUNE 30

|  | Actual    | Actual 2022 |           | Original<br>Budget 2023 |           | Estimated<br>Results 2023 |           | osed<br>t 2024 |
|--|-----------|-------------|-----------|-------------------------|-----------|---------------------------|-----------|----------------|
|  | Amount    | %           | Amount    | %                       | Amount    | %                         | Amount    | %              |
| INCOME                                   |           |             |           |                         |           |                           |           |                |
| Contract Commission Income               | 487,933   | 69.22%      | 477,828   | 85.66%                  | 413,745   | 54.35%                    | 400,000   | 70.18%         |
| Contract Utility Reimbursement           | 68,440    | 9.71%       | 68,965    | 12.36%                  | 70,190    | 9.22%                     | 70,000    | 12.28%         |
| Other Income/HEERF Funds                 | 128,050   | 18.17%      | 0         | 0.00%                   | 185,350   | 24.35%                    | 0         | 0.00%          |
| Interest Income                          | 20,491    | 2.91%       | 11,000    | 1.97%                   | 92,000    | 12.08%                    | 100,000   | 17.54%         |
| Total Income                             | 704,914   | 100.00%     | 557,793   | 100.00%                 | 761,285   | 100.00%                   | 570,000   | 100.00%        |
| EXPENSES                                 |           |             |           |                         |           |                           |           |                |
| Salary, Wages & Benefits                 |           |             |           |                         |           |                           |           |                |
| Salaries & Wages Career                  | 11,693    | 1.66%       | 12,161    | 2.18%                   | 11,932    | 1.57%                     | 12,409    | 2.18%          |
| Employee Benefits                        | 4,636     | 0.66%       | 4,769     | 0.86%                   | 3,694     | 0.49%                     | 4,331     | 0.76%          |
| Total Salary, Wages & Benefits           | 16,329    | 2.32%       | 16,930    | 3.04%                   | 15,626    | 2.05%                     | 16,740    | 2.94%          |
| Other Operating Expenses                 |           |             |           |                         |           |                           |           |                |
| Financial Services Office                | 30,407    | 4.31%       | 33,000    | 5.92%                   | 33,000    | 4.33%                     | 33,000    | 4.33%          |
| Administration Expenses                  | 14,190    | 2.01%       | 15,606    | 2.80%                   | 15,490    | 2.03%                     | 15,768    | 2.07%          |
| Utilities                                | 43,096    | 6.11%       | 56,581    | 10.14%                  | 62,534    | 8.21%                     | 56,581    | 7.43%          |
| Telephone                                | 9,760     | 1.38%       | 11,000    | 1.97%                   | 8,000     | 1.05%                     | 8,500     | 1.12%          |
| Repairs and Maintenance                  | 25,042    | 3.55%       | 6,315     | 1.13%                   | 6,097     | 0.80%                     | 6,315     | 0.83%          |
| Depreciation                             | 8,670     | 1.23%       | 8,670     | 1.55%                   | 8,670     | 1.14%                     | 8,670     | 1.14%          |
| Insurance                                | 10,363    | 1.47%       | 13,682    | 2.45%                   | 12,498    | 1.64%                     | 14,124    | 1.86%          |
| Contributions to University              | 274,484   | 38.94%      | 265,638   | 47.62%                  | 255,762   | 33.60%                    | 248,250   | 32.61%         |
| Wlidcat and Credit Card Fees             | 85        | 0.01%       | 100       | 0.02%                   | 50        | 0.01%                     | 0         | 0.00%          |
| Other Expenses                           | 789       | 0.11%       | 789       | 0.14%                   | 812       | 0.11%                     | 812       | 0.11%          |
| Total Other Operating Expenses           | 416,886   | 59.12%      | 411,381   | 73.74%                  | 402,913   | 52.92%                    | 392,020   | 51.50%         |
| Total Expenses                           | 433,215   | 61.44%      | 428,311   | 76.78%                  | 418,539   | 54.97%                    | 408,760   | 54.44%         |
| NET INCOME BEFORE TRANSFERS<br>TRANSFERS | 271,699   | 38.56%      | 129,482   | 23.22%                  | 342,746   | 45.03%                    | 161,240   | 45.56%         |
| Transfer to Other Funds (SU Rent)        | (400,212) | -56.77%     | (400,212) | -71.75%                 | (400,212) | -52.57%                   | (393,963) | -51.75%        |
| Total Transfers                          | (400,212) | -56.77%     | (400,212) | -71.75%                 | (400,212) | -52.57%                   | (393,963) | -51.75%        |
| AVAILABLE FOR RESERVES                   | (128,513) | -18.21%     | (270,730) | -48.53%                 | (57,466)  | -7.54%                    | (232,723) | -6.19%         |

## STUDENT UNION FUND

#### AS STUDENT UNION FUND - LOCAL TOTAL ASSOCIATED STUDENTS, CSU, CHICO ACTUAL EXPERIENCE AND BUDGETS FOR THE YEARS ENDING JUNE 30

|  | Actual<br>Experience<br>2022 | Original<br>Budget<br>2023 | Estimated<br>Results<br>2023 | Proposed<br>Budget<br>2024 |
|--|------------------------------|----------------------------|------------------------------|----------------------------|
|  |                              |                            |                              |                            |
| INCOME   |                              | 0.000.000                  | 7 004 004                    | 0.007.040                  |
| Return of Surplus Funds - Fees                     | 5,030,006                    | 9,636,692                  | 7,664,031                    | 8,067,349                  |
| Rent Income  | 137,639                      | 162,500                    | 182,620                      | 97,500                     |
| Programming Receipts                               | 75,284                       | 70,000                     | 55,712                       | 64,200                     |
| Reimbursements: AS Areas                           | 235,357                      | 288,081                    | 236,194                      | 240,598                    |
| WREC Membership Fees, Equip Rent & Other Sales     | 57,350                       | 55,050                     | 84,470                       | 93,700                     |
| Interest Income                                    | 35,462                       | 19,000                     | 216,000                      | 230,000                    |
| Other  | 56,475                       | 66,466                     | 11,343                       | 5,500                      |
| Transfer from Dining & Wildcat Store (Space Reimb) | 564,773                      | 564,773                    | 564,703                      | 558,432                    |
| Total Income                                       | 6,192,346                    | 10,862,562                 | 9,015,073                    | 9,357,279                  |
| OPERATING EXPENSES                                 |                              |                            |                              |                            |
| Salaries & Wages - Career                          | 1,980,565                    | 2,843,626                  | 2,104,817                    | 2,169,659                  |
| Salaries & Wages - Student/Part-time               | 1,031,798                    | 1,754,171                  | 1,527,802                    | 1,408,849                  |
| Employee Benefits                                  | 726,568                      | 1,547,171                  | 1,008,310                    | 1,148,487                  |
| Scholarships                                       | 14,160                       | 15,996                     | 15,996                       | 13,386                     |
| Professional Services & Campus IT                  | 279,686                      | 299,981                    | 253,908                      | 253,041                    |
| Corporate Services Reimb:                          |                              |                            |                              |                            |
| Administration & Human Resources                   | 466,434                      | 617,064                    | 494,849                      | 526,977                    |
| GAC & Election Council                             | 7,793                        | 7,986                      | 8,177                        | 8,204                      |
| Financial Services                                 | 370,507                      | 417,913                    | 351,078                      | 377,601                    |
| Information Technology                             | 232,150                      | 280,361                    | 242,317                      | 248,756                    |
| Utilities  | 597,488                      | 725,500                    | 720,000                      | 771,000                    |
| Postage  | 213                          | 1,075                      | 475                          | 525                        |
| Communications                                     | 51,017                       | 54,035                     | 54,865                       | 54,985                     |
| Supplies   | 167,743                      | 263,800                    | 219,800                      | 239,525                    |
| Professional Development & Dues                    | 33,458                       | 85,965                     | 52,800                       | 18,550                     |
| Repairs & Maintenance                              | 337,046                      | 504,100                    | 656,800                      | 540,000                    |
| Depreciation                                       | 407,633                      | 448,859                    | 406,143                      | 690,712                    |
| Advertising  | 27,067                       | 39,600                     | 35,250                       | 35,350                     |
| Insurance  | 122,434                      | 136,317                    | 205,157                      | 220,973                    |
| Rent   | 7,850                        | 0                          | 0                            | 0                          |
| Office Supplies & Printing                         | 10,410                       | 17,195                     | 11,645                       | 11,695                     |
| Programming:                                       |                              |                            |                              |                            |
| Wellness Center                                    | 4,065                        | 10,000                     | 50,000                       | 10,000                     |
| Art Gallery  | 989                          | 2,500                      | 1,800                        | 2,500                      |
| Sustainability Programs                            | 18,276                       | 44,034                     | 142,904                      | 62,034                     |
| Cross Cultural Center & STAR Center                | 85,000                       | 85,000                     | 68,800                       | 68,800                     |
| WREC   | 39,353                       | 48,100                     | 42,465                       | 43,970                     |
| Other Programming                                  | 114,217                      | 253,050                    | 141,550                      | 142,550                    |
| Small Equipment                                    | 121,331                      | 171,700                    | 168,000                      | 256,500                    |
| Bank & Credit Card Fees                            | 7,579                        | 15,000                     | 13,100                       | 13,100                     |
| Other Operating Expenses                           | 20,574                       | 22,650                     | 16,265                       | 19,550                     |
| Other Exp-PR Health & CalPERS                      | 343,163                      | 0                          | 0                            | 0                          |
| Total Operating Expenses                           | 7,626,567                    | 10,712,749                 | 9,015,073                    | 9,357,279                  |
| Increase (Decrease) in Net Assets                  | (1,434,221)                  | 149,813                    | (0)                          | (0)                        |

### Associated Students, CSU, Chico Student Union Funds Held by CSU, Chico For the Years Ending June 30

|   | Actual<br>Experience<br>2022   | Original<br>Budget<br>2023   | Estimated<br>Results<br>2023   | Proposed<br>Budget<br>2024   |
|---|--|--|--|--|
| Receipts<br>Student Union Fees<br>Return of Surplus Funds<br>Interest Income<br>Other Income<br>Total Receipts  | 12,363,863<br>(5,030,006)<br>264,607<br>0<br>7,598,464                   | 12,101,573<br>(9,636,692)<br>444,244<br>0<br>2,909,125                 | 11,832,876<br>(7,664,031)<br>254,023<br>0<br>4,422,868                 | 11,514,006<br>(8,067,349)<br>243,862<br>0<br>3,690,519                   |
| Disbursements<br>General Admin & Insurance Costs<br>Financial Aid<br>BMU Bond Payment<br>WREC Bond Payment<br>Other Fund Transfers<br>Repairs & Maintenance Costs<br>Capital Projects Costs | 25,665<br>420,635<br>1,422,750<br>3,736,756<br>0<br>577,143<br>1,231,777 | 20,617<br>414,393<br>1,417,625<br>3,738,481<br>0<br>175,000<br>200,000 | 25,665<br>431,310<br>1,417,625<br>3,738,481<br>0<br>400,000<br>412,000 | 25,665<br>419,676<br>1,415,125<br>3,735,956<br>0<br>1,480,000<br>750,000 |
| Total Disbursements   | 7,414,726  | 5,966,116  | 6,425,081  | 7,826,422  |
| Net Increase (Decrease)   | 183,738  | (3,056,991)  | (2,002,213)  | (4,135,903)  |

## **CORPORATE SERVICES FUND**

#### **Corporate Services**

Corporate Services facilitates the smooth operations of all areas within the Associated Students (AS). For example, a single office performs all business services. This saves money and coordinates the business functions of the AS.

The Corporate Services budgets are unique in that they receive all funding from the other areas of the AS. The budgets are also "break-even", i.e. they are to receive only enough funding to cover costs. When looking at these budgets, notice each is "reimbursed" for the total cost of operations; the amount reimbursed plus income from non-AS sources equals the total cost of the operations.

The following pages include a combined schedule of the approved budgets for all Corporate Services areas and a brief description and individual budget presentation for each area. Explanations supporting significant budget changes are provided for each area.

### TOTAL CORPORATE SERVICES BUDGET ASSOCIATED STUDENTS, CSU CHICO ACTUAL EXPERIENCE AND BUDGETS FOR THE YEARS ENDING JUNE 30

|  | Actual<br>Experience<br>2022 | Original<br>Budget<br>2023 | Estimated<br>Results<br>2023 | Proposed<br>Budget<br>2024 |
|--|------------------------------|----------------------------|------------------------------|----------------------------|
| INCOME                                 |                              |                            |                              |                            |
| Reimbursements                         |                              |                            |                              |                            |
| Activity Fee                           | 394,701                      | 461,734                    | 366,757                      | 399,558                    |
| Student Union                          | 632,210                      | 750,677                    | 633,215                      | 683,310                    |
| Wildcat Recreation Center              | 500,269                      | 622,689                    | 514,502                      | 540,778                    |
| Dining Services                        | 559,534                      | 667,886                    | 684,875                      | 710,839                    |
| Wildcat Store                          | 48,987                       | 56,564                     | 54,631                       | 56,681                     |
| Other                                  | 17,523                       | 17,786                     | 17,858                       | 17,500                     |
| Total Income                           | 2,153,224                    | 2,577,336                  | 2,271,838                    | 2,408,666                  |
| EXPENDITURES                           |                              |                            |                              |                            |
| Salaries & Wages - Career              | 1,100,289                    | 1,218,685                  | 1,142,017                    | 1,172,707                  |
| Salaries & Wages - Student & Part-time | 11,077                       | 29,021                     | 6,888                        | 13,680                     |
| Employee Benefits                      | 476,873                      | 538,068                    | 403,414                      | 467,352                    |
| Scholarships                           | 12,617                       | 12,996                     | 12,996                       | 13,386                     |
| Professional Services & Campus IT      | 280,196                      | 361,123                    | 332,455                      | 336,956                    |
| Software Costs                         | 8,149                        | 25,000                     | 16,000                       | 41,000                     |
| Utilities                              | 4,794                        | 5,900                      | 7,801                        | 8,450                      |
| Postage                                | 1,770                        | 3,400                      | 2,400                        | 2,500                      |
| Communications                         | 22,777                       | 29,550                     | 27,200                       | 27,225                     |
| Professional Development               | 615                          | 24,000                     | 15,650                       | 20,000                     |
| Professional Dues & Subscriptions      | 6,839                        | 6,300                      | 7,650                        | 7,750                      |
| Repairs & Maintenance-Equipment        | 1,270                        | 6,600                      | 5,716                        | 9,950                      |
| Depreciation                           | 45,433                       | 56,999                     | 59,389                       | 16,794                     |
| Insurance                              | 125,638                      | 169,049                    | 167,436                      | 194,329                    |
| Office Supplies & Printing             | 10,926                       | 14,884                     | 9,576                        | 10,227                     |
| Staff Appreciation Events              | 3,515                        | 8,000                      | 5,000                        | 5,000                      |
| Employee Training                      | 5,533                        | 25,000                     | 5,000                        | 10,000                     |
| Custodial Services                     | 7,378                        | 7,010                      | 7,010                        | 7,010                      |
| Small Equipment                        | 17,075                       | 18,000                     | 24,950                       | 16,000                     |
| Other Operating Expenses               | 10,460                       | 17,750                     | 13,290                       | 28,350                     |
| Total Expenditures                     | 2,153,224                    | 2,577,336                  | 2,271,838                    | 2,408,666                  |
| NET INCOME (LOSS)                      | 0                            | 0                          | 0                            | 0                          |