

ASSOCIATED STUDENTS BUSINESSES COMMITTEE

This meeting was facilitated both in-person and via an online Zoom format, consistent with the Governor's Executive Order N-1-22, suspending certain open meeting law restrictions.

Monday, March 7, 2022

2 p.m.

BMU 205

Members Present: Austin Lopic, Jessica Nigel, Michelle Korte, Stacie Corona, Megan Odom, Anita Barker, Dominic Patrone

Members Absent: None

Others Present: Jamie Clyde, Karen Bang, (recording), Tom Rider, Katrina Robertson, Hugh Hammond, Connie Huyck, Corinne Knapp, Thang Ho

- I. **CALL TO ORDER** – The Chair, Lopic, called the meeting to order at 2:05 p.m.
- II. **MECHOOPDA LAND RECOGNITION:** The meeting began with the reading of the Mechoopda Land Recognition Statement.
- III. **AGENDA** – **Motion to approve the 3/7/22 agenda (Odom/Corona) 6/0/0 MSC.**
- IV. **APPROVAL OF MINUTES:** Minutes of the regular meeting of 2/21/22 – **Motion to approve the minutes of the 2/21/22 regular meeting, as presented (Odom/Barker) 6/0/0 MSC.**
- V. **ANNOUNCEMENTS** – Lopic said Happy Monday, it's week 7 and Spring Break is next week. He said HEERF funds will be distributed in the next few weeks. A Career Fair will be held tomorrow from 11 a.m. to 3 p.m. and Odom said there will be 80 employers there, with 25 on the wait list. Clyde noted that Robertson's Birthday is today.
- VI. **BUSINESS**
 - A. **Discussion Item: Steve's Pizza** – Lopic said at the last meeting Sheru Singh had brought up modifying their modality of business when it comes to the BMU being closed and Steve's Pizza being open as that would adjust the bathroom availability and what is allowed, until a bathroom is possibly installed in the Marketplace area. Barker questioned the timeline. Lopic said they're uncertain at this time as contracts need to be approved and signed, but it could be as early as this summer. Barker asked if they could activate the process during the next fiscal year if necessary and Rider said they could. He said the next step would be meeting with a project manager from FMS, finalizing the contract with Singh, figuring out the timeline, etc. Corona asked if Steve's Pizza would still be interested if they can't open until next year and Rider said they would be interested. Rider said they're looking at a possible food truck court, and could possibly incorporate with Steve's Pizza as Singh has a pizza food truck. Corona said it's a very interesting concept and that Singh seems very interested in working with us. Clyde explained the steps, noting that that this committee decides if they want to outsource, and if Steve's Pizza is the concept they want in the Marketplace area. She and Rider would then start working on a contract with Steve's Pizza and this would determine when he'd be coming onto campus. She said it would be put into the budget for next fiscal year as a placeholder for implementing Steve's Pizza in case it happens this summer. She said Singh is requesting a \$125,000 commitment from the AS and she suggested making it a \$250,000 placeholder. Rider said he has the \$125,000 as well as money to cover improvements to the Catering/prepared foods area. Lopic said the construction Singh is suggesting is not a lot and Clyde said this committee needs to decide on the amount of money they're willing to spend to make the project happen. She noted that if the funds are not secured this semester, then the project will come to a halt during the summer as ASBC doesn't meet during the summer. Odom said it seems like a really unique partnership and that Singh seems to be easy to work with and invested in the project. Lopic said he liked that Singh has campus experience. Clyde said the contract will need to be approved by the Board. Lopic said this item would come back to ASBC as an Action item after spring break and will then flow up through the Board agenda. In order to move the project forward, a contract would need to be approved by the Board by mid-May. Barker said expanded hours and nimbleness have

been discussed and should be included in the contract. Korte said if one ASFC's goal is to meet the students' needs and try to extend the hour of availability for this location then the AS should look into adding restrooms so that we won't need to provide limited services to the students. She suggested that ASFC should tap into the Student Union reserves for this if necessary. Lopic agreed with seeing about trying to address the concerns regarding a restroom. Discussion was held.

- B. Discussion Item: 1/31/22 Dining Services Financials – Rider reviewed all of the Dining Services areas as requested and also compared current numbers to 2019, pre-Pandemic. He noted that January is not a busy time. Dining overall Income was \$535,301 and Net Income at \$11,475, with YTD Income at \$75,055. Discussion was held.
- C. Discussion Item: 1/31/22 AS Wildcat Store Financials – Rider reviewed, noting Income was at \$79,705 for the month, Expenses and Transfers at \$76,124, Commission Income at \$297,643 YTD.
- D. Discussion Item: 1/31/22 Follett Wildcat Store Financials – Lopic provided an overview of the various areas of the bookstore and noted that overall, they ended the month at \$613,957 which was +40.7% to LY and -25.6% (\$166,853) to two years ago.

VII. AUXILIARY BUSINESSES DIRECTOR REPORT – Rider said service changes to Catering have been announced and there are new guidelines from campus and EHS for in-person eating. Masks are to remain on before eating and then to be put back on after eating. He said self-serve buffets are now ok; however, the vendor needs to have an area where folks can social distance. Rider said this is very positive for Dining Services to be able to go back to normal. He said Sutter Dining will be bringing back late-night offerings to residents soon and that The Den was reopened last week and is well received. Rider said they are still looking to fill some key positions in the kitchen and reviewed open positions. • Rider said 14,739 containers have been diverted from the landfill due to use of the Ozzi containers. At 40 cents each for paper goods, he said they have saved \$5,895. Rider said he presented a SFAC project to ASFC for a new Marketplace dish machine, as well as another Ozzi addition. • Rider said food truck locations are now on the website and the weekly Sutter menu will soon be placed on the website as well. Corona asked how busy Catering is and Rider said with the new guidelines, Catering can come back in a big way. He said there is a new menu and they're working on going all in on sustainability, including Green Certified events in conjunction with our AS Sustainability Department. Discussion was held. Clyde said it has been a challenge with outside groups because our rules are so specific compared to the community requirements.

VIII. CHICO STATE WILDCAT STORE DIRECTOR REPORT – Lathrop was absent.

IX. VP APPOINTEES' REPORT – Patrone said he went to a Steve's Pizza in Rancho Cordova this past weekend and it was amazing; they had great food and he liked the energy in the restaurant. • Patrone said SFAC projects were presented at ASFC last week and noted the Living Roof project. Lopic reviewed the SFAC process with the committee.

X. EXECUTIVE DIRECTOR REPORT – Clyde said during the break next week FMS will be tying into the solar at the BMU and the WREC. The BMU will be closed on Tuesday, March 15 and the WREC will be closed on Wednesday, March 16 as the power will shut off. She said it's exciting to see this project being finalized.

XI. CHAIRS REPORT – Lopic said he is going to Portland and Seattle for Spring Break.

XII. MINDFUL MINUTE – Lopic said this time was provided for one minute of meditation.

XIII. ANNOUNCEMENTS – Corona said be safe and have fun during spring break. Lopic said the Board approved the revisions to the Bookstore Scholarship Disbursement Policy (previously called the Textbook Scholarship Disbursement Policy). Clyde said they're looking into the financial aid piece and Lopic said he'll bring this policy back to ASBC with additional suggested changes. Clyde said the policy isn't in question, it's the "how you do it" which is in question. Lopic reminded graduating students to sign up for commencement if they want to walk.

XIV. PUBLIC OPINION – Limited to three minutes per speaker, five minutes for entire topic – None

XV. ADJOURNMENT – The Chair, Lopic, adjourned the meeting at 2:54 p.m.