

ASSOCIATED STUDENTS BUSINESSES COMMITTEE

This meeting was facilitated both in-person and via an online Zoom format.

Wednesday, November 15, 2023

3:30 p.m.

BMU 205

Members Present: Johnathan Montes, Jaiden Grivette, Jesse Martin, Anita Barker, Michelle Korte, Stacie Corona, Megan Odom, Zackary Machado

Members Absent: None

Others Present: Dr. Chela Mendoza Patterson, Karen Bang, (recording), Katrina Robertson, Tom Rider, Logan Stewart, Steve Novo, Kendra Wright, Corinne Knapp, Lexi Extein, Windy Van Dam, Keith Crawford, Autumn Alaniz-Wiggins, Imani Martin, Christina Jewell

- I. **CALL TO ORDER** – The Chair, Montes, called the meeting to order at 3:30 p.m.
- II. **MECHOOPDA LAND RECOGNITION:** The meeting began with the reading of the Mechoopda Land Recognition Statement.
- III. **AGENDA** – Approval of the 11/15/23 regular meeting agenda. **Motion to approve the 11/15/23 regular meeting agenda, as presented (Grivette/Barker) 6/0/0 MSC.**
- IV. **APPROVAL OF MINUTES** – Minutes of the 11/1/23 regular meeting. **Motion to approve the minutes of the 11/1/23 regular meeting, as presented (Barker/Corona) 8/0/0 MSC.**
- V. **ANNOUNCEMENTS** – Montes said he hopes everyone enjoys Thanksgiving next week, and reminded that the finish line for the semester is almost here.
- VI. **PUBLIC OPINION** – Limited to items on the agenda, three minutes per speaker, five minutes for entire topic – None
- VII. **BUSINESS**
 - A. **Discussion Item: 9/30/23 Dining Services Financials** – Rider first reviewed Dining Overall, noting Income at \$801,036 for September and \$2,083,396 YTD. Cost of Sales at \$563,904 YTD, Net Loss for September at (\$46,562), YTD Net Income at \$345,327. Contribution of \$13,394 YTD to CSU, Chico. He next reviewed Cash Ops, pointing out that Income for September was \$305,229 and \$596,030 YTD. Net Loss for September at (\$14,023), with a YTD Net Loss of (\$73,293). Rider next reviewed Éstom Jámani noting Income for September at \$495,807 and YTD at \$1,487,366. Net Loss for September was (\$32,539) with a YTD Net Income of \$418,620. Marketplace Income for September was at \$64,465 and \$104,741 YTD. Net Loss for September was (\$35,086) with a YTD Net Loss of (\$110,911). Rider provided an overview of the other areas as well and noted that \$16,000 in repairs in Catering has had an impact on their budget.
 - B. **Discussion Item: 9/30/23 AS Wildcat Store Financials** – Rider provided an overview, noting Income for September at \$53,167, a Net Increase of \$2,333 for the month and a \$15,398 Net Increase YTD. Commission Income at \$108,618 YTD.
 - C. **Discussion Item: 9/30/23 Follett Wildcat Store Financials** – Novo presented the financials to the committee, reviewing the various departments of the bookstore. He said that overall for September

they were down 13% and overall for the year were down 19.5%. He noted they are having weekly meetings with campus regarding setting up Inclusive Access on campus for Spring for a small trial run of classes. Novo also updated the committee regarding the various upcoming sales events.

- VIII. AUXILIARY BUSINESSES DIRECTOR REPORT** – Rider said next week Dining Services operations, except for Concessions and Éstom Jámani, will be closed. He said as far as he is aware, this is the first time students will be staying in the residence hall during Thanksgiving Break, and Éstom Jámani will also be open during Spring Break. He said a poll was taken and it looks like there will be approximately 100 to 150 students on the weekends, and 30 to 50 during the week. Rider said they're unsure if the students will be utilizing Dining Services though, so they're trying to assure food is not wasted. He reviewed their hours of operation for next week, as well as what will be served, noting they will adjust for springtime based on feedback. • Rider said the next Swipe Against Hunger event will be held 11/26/23. He said Chartwells was on campus last week for student focus group events and explained that he and Knapp are meeting tomorrow to discuss some of their findings, proposals and meal plan information. Rider said he was on vacation in New Orleans last week and had the opportunity to eat all kinds of different foods from that region.
- IX. CHICO STATE WILDCAT STORE DIRECTOR REPORT** – Novo distributed coupons for a bookstore sale event.
- X. INTERIM EXECUTIVE DIRECTOR REPORT** – Dr. Patterson said regarding the Associate Executive Director search, that they're close to finalizing; hopefully after Thanksgiving.
- XI. CHAIR REPORT** – Montes said Happy Thanksgiving and hopes everyone has nice moments with family and friends.
- XII. ANNOUNCEMENTS** – Machado explained that he's the dual member for ASFC and ASBC and that it's his job to report to this committee regarding what happens at the Associated Students Facilities Committee (ASFC) meetings. He shared the 11/6/23 ASFC agenda and reviewed with ASBC the items approved at that meeting.
- XIII. PUBLIC OPINION** – Limited to three minutes per speaker, five minutes for entire topic – Van Dam introduced Christina Jewell, who is a new staff member in the AS Financial Services Office. It was also noted that Logan Stewart ran Zoom for today's meeting.
- XIV. ADJOURNMENT** – The Chair, Montes, adjourned the meeting at 3:57 p.m.